Vineland Development Corporation Thursday, October 20, 2016

The meeting of the Vineland Development Corporation was called to order at approximately 3:00 p.m. in the Fourth Floor Conference Room, City Hall, Vineland, New Jersey. The meeting was held pursuant to the Open Public Meetings Act with a notice being published in the Daily Journal and the official bulletin board at City Hall.

Present: Mario Ruiz Mesa Also Present: Sandra Forosisky

Frank DiGiorgio

Cosmo Giovinazzi Donata Dalesandro Praful Thakkar Modesto Cruz

Absent: Mayor Ruben Bermudez, Dr. Vandy Colter, John Procopio

1) **Roll Call**: A roll call was made and a quorum was established.

2) <u>Approval of Minutes</u>: The minutes of the meeting of September 15, 2016 were presented for approval.

A motion was made by Donata Dalesandro, seconded by Modesto Cruz to approve the minutes as presented. Cosmo Giovinazzi abstained and all other members approved.

3) **Ratification of Bills**: The bills presented were discussed.

4) A motion was made by Donata Dalesandro seconded by Praful Thakkar to ratify the bills as presented. All members approved.

5) New Business:

a. **FY 2016 Audit**

Brian Stringari was present at the meeting to present the highlights of the FY2016 Audit. He mentioned that there were no exceptions and this represented a clean report.

Motion was made by Cosmo Giovinazzi, seconded by Modesto Cruz to approve the FY2016 Audit as presented by Brian Stringari. All members approved.

b. Landis Marketplace

Sandra Forosisky reported that an investor/buyer has made an offer for \$1,750,000 with \$450,000 down and VDC holding paper for \$1.3 million at 3%. Sandy suggested that the VDC counter the interest rate to 4% and settle somewhere in between. Sandy further reported that another party was interested but was only offering \$1.5 million subject to an appraisal coming in. However, the concern is that it may not appraise for that price.

Mario Mesa requested that any buyer provide us with a tax return and have real financial statements.

Cosmo Giovinazzi stated that the VDC should be made whole for expenses and that the UEZ get principal and interest.

A motion was made by Cosmo Giovinazzi, seconded by Donata Dalesandro to move forward with the sale of the Landis Marketplace property for \$1,750,000. All members approved.

Cosmo Giovinazzi inquired about the amounts owed by the Amish. Sandy reported that she had received a call from the Amish group that they would try to provide .50 on the \$1.00 to pay the existing outstanding balance. Sandy further explained that the attorney has commenced obtaining a judgment but the offer must be presented to the UEZ loan committee and they will make that decision on the loan portion.

c. Landis Theater Ballroom

Sandy reported that Mauro's on the Ave is interested in leasing the ballroom. They will take over utilities and pay an additional \$1,000 per month in the first year in addition to their \$2,500 for the restaurant. Each year thereafter there will be an increase and ultimately the combination of the two will reach \$5,000 per year.

Cosmo Giovinazzi motioned to move forward, seconded by Praful Thakkar. All members approved.

Cosmo Giovinazzi made mention that a portion of the neon sign at the Landis Theater was not working. Sandy informed them that it will be repaired by Urban Sign.

6) Adjournment

Cosmo Giovinazzi made a motion to adjourn the meeting, seconded by Praful Thakkar. All members approved.