

RESOLUTION NO. 2025- 166

A RESOLUTION AUTHORIZING A CONTRACT AWARD TO A
STATE CONTRACT VENDOR, DELL, ROUND ROCK, TX FOR
DELL MICROSOFT 365 USERS ANNUAL SOFTWARE RENEWAL.

WHEREAS, the City of Vineland pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), may by resolution and without advertising for bids, purchase any goods or services under the State of New Jersey Cooperative Purchasing Program for any State contracts entered into on behalf of the State by the Division of Purchase and Property in the Department of the Treasury; and

WHEREAS, the Information Systems Director has recommended that a contract be issued to a State Contract Vendor for Dell Microsoft 365 Users Annual Software Renewal, for Year One of a Three (3) Year Agreement beginning March 30, 2025, through this resolution and properly executed contracts, which shall be subject to all the conditions applicable to the current State contracts;

WHEREAS, it has been recommended that a contract be awarded to Dell, Round Rock, TX, (20-TELE-01510) based upon the proposal received, in an amount not to exceed \$366,040.66 for Year One of the contract beginning March 30, 2025 through March 31, 2026; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT this contract for Dell Microsoft 365 Users Annual Software Renewal is awarded pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), under the State of New Jersey Cooperative Purchasing Program.
2. THAT the Purchasing Agent be and the same is hereby authorized to issue a contract to Dell, Round Rock, TX, based upon the proposal received, for Dell Microsoft 365 Users Annual Software Renewal, in an amount not to exceed \$366,040.66, for Year One of the contract beginning March 30, 2025 through March 31, 2026.

Adopted: April 8, 2025

President of Council pfs

ATTEST:

City Clerk rgf



**REQUEST FOR RESOLUTION FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$44,000.00)**

1. COOPERATIVE NAME: _____ COOPERATIVE NUMBER: 20-TELE-01510
2. GOODS OR SERVICES (DETAILED EXPLANATION): Dell Enterprise Annual Software Renewal for Microsoft 365 Users
3. AMOUNT TO BE AWARDED: \$366,040.66
☒ ENCUMBER TOTAL AWARD ☐ ENCUMBER BY SUPPLEMENTAL RELEASE
4. BUDGETED ITEM: ☒ YES ☐ NO ACCOUNT NUMBER: 5-01-20-140-1104-23016
5. CAPITAL ORDINANCE: ☐ YES ☐ NO ORDINANCE NUMBER: _____
6. TRACKING ID(S): E930 COMMODITY CODE(S): 920
7. CONTRACT PERIOD (IF APPLICABLE): _____
8. DATE TO BE AWARDED: 4/08/2025
9. RECOMMENDED VENDOR NAME AND ADDRESS: Dell - One Dell Wy. RR1, MS17 round Rock TX 78682-0384
10. JUSTIFICATION FOR VENDOR RECOMMENDATION (INCLUDED ADDITIONAL INFORMATION FOR COUNCIL):
See attached Quote
11. TYPE OF CONTRACT: ☒ STATE ☐ NATIONAL ☐ REGIONAL ☐ COUNTY
12. EVALUATION PERFORMED BY: Alanna Ocasio, Systems Analyst Trainee, 4689
(NAME, TITLE AND EXTENSION NUMBER)
13. APPROVED BY: _____
SIGNATURE (DIRECTOR, DEPARTMENT HEAD, SUPERVISOR)
14. ATTACHMENTS: ☐ AWARDING PROPOSAL ☒ OTHER:

COPY TO:
PurchasingOffice@vinelandcity.org



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#).

| | | | |
|-----------------------------|----------------------------|-------------------|-------------------------------|
| Quote No. | 3000185877174.1 | Sales Rep | David Ryckman |
| Total | \$366,040.66 | Phone | 1(800) 456-3355, +15127207047 |
| Customer # | 117630085 | Email | David_Ryckman@Dell.com |
| Quoted On | Feb. 13, 2025 | Billing To | JEANETTE RODRIGUEZ |
| Expires by | Feb. 28, 2025 | | CITY OF VINELAND |
| | State of New Jersey | | PO BOX 1508 |
| Contract Name | Software Reseller Contract | | 640 EAST WOOD ST |
| | - T3121 | | VINELAND, NJ 08360-3722 |
| Contract Code | C000000893007 | | |
| Customer Agreement # | 20-TELE-01510 | | |

Message from your Sales Rep

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,
David Ryckman

Shipping Group

| | |
|---|------------------------|
| Shipping To | Shipping Method |
| ANTHONY QUIGLEY CITY OF VINELAND 640 E WOOD ST VINELAND, NJ 08360-3722 (856) 794-4000 | Standard Delivery |

| | Quantity | Unit Price | Subtotal |
|---|----------|------------|-------------|
| TBD JLO | | | |
| 1. VLA ENTERPRISE PROJECT PRO W/SERVER CAL SA ALL LANGUAGES | 3 | \$209.27 | \$627.81 |
| 2. VLA ENTERPRISE PROJECT SA ALL LANGUAGES | 4 | \$127.40 | \$509.60 |
| 3. VLA ENTERPRISE VISIO PRO SA ALL LANGUAGES | 6 | \$109.28 | \$655.68 |
| 4. VLA ENTERPRISE CISSTEDCCORE ALNG SA MVL 16LIC CORELIC | 43 | \$1,453.90 | \$62,517.70 |

| | | | |
|--|-----|------------|--------------|
| 5. VLA ENTERPRISE SQL SERVER ENT SA PER 2 CORE LIC ALL LANGUAGES | 10 | \$2,457.62 | \$24,576.20 |
| 6. VLA ENTERPRISE M365 E3 FROMSA GCC UNIFIED SHRDSVR ALNG SUBSVL MVL PERUSR | 526 | \$325.20 | \$171,055.20 |
| 7. VLA ENTERPRISE M365 E3 GCC UNIFIED SHRDSVR ALNG SUBSVL MVL PERUSR | 274 | \$382.55 | \$104,818.70 |
| 8. VLA ENTERPRISE AZURE MONETARY COMMITMENT G SHRDSVR MONTHLY SUBLIC ALL LANG | 1 | \$1,207.56 | \$1,207.56 |
| 9. VLA ENTERPRISE AUDIO CONFERENCING SELECT DIAL OUT GCC SUB | 800 | \$0.00 | \$0.00 |
| 10. VLA ENTERPRISE TEAMS PHONE STANDARD GCC SUB PER USER | 1 | \$72.21 | \$72.21 |

| | |
|---------------------|---------------------|
| Subtotal: | \$366,040.66 |
| Shipping: | \$0.00 |
| Non-Taxable Amount: | \$366,040.66 |
| Taxable Amount: | \$0.00 |
| Estimated Tax: | \$0.00 |
| Total: | \$366,040.66 |

Special pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.



Accelerate the power
of AI for your data

Take the first step in achieving
Generative AI success

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Shipping Group Details

Shipping To

ANTHONY QUIGLEY
CITY OF VINELAND
640 E WOOD ST
VINELAND, NJ 08360-3722
(856) 794-4000

Shipping Method

Standard Delivery

| | Quantity | Unit Price | Subtotal |
|---|-----------------------|--------------------------------|--------------|
| TBD JLO | | | |
| 1. VLA ENTERPRISE PROJECT PRO W/SERVER CAL SA ALL LANGUAGES | 3 | \$209.27 | \$627.81 |
| SKU: AD266819 | MFG Part #: H30-00238 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 2. VLA ENTERPRISE PROJECT SA ALL LANGUAGES | 4 | \$127.40 | \$509.60 |
| SKU: AD266820 | MFG Part #: 076-01912 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 3. VLA ENTERPRISE VISIO PRO SA ALL LANGUAGES | 6 | \$109.28 | \$655.68 |
| SKU: AD266821 | MFG Part #: D87-01159 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 4. VLA ENTERPRISE CISSTEDCCORE ALNG SA MVL 16LIC CORELIC | 43 | \$1,453.90 | \$62,517.70 |
| SKU: AD266822 | MFG Part #: 9GS-00130 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 5. VLA ENTERPRISE SQL SERVER ENT SA PER 2 CORE LIC ALL LANGUAGES | 10 | \$2,457.62 | \$24,576.20 |
| SKU: AD266828 | MFG Part #: 7JQ-00343 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 6. VLA ENTERPRISE M365 E3 FROMSA GCC UNIFIED SHRDSVR ALNG SUBSVL MVL PERUSR | 526 | \$325.20 | \$171,055.20 |
| SKU: AD266829 | MFG Part #: AAD-34700 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 7. VLA ENTERPRISE M365 E3 GCC UNIFIED SHRDSVR ALNG SUBSVL MVL PERUSR | 274 | \$382.55 | \$104,818.70 |
| SKU: AD266830 | MFG Part #: AAD-34704 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 8. VLA ENTERPRISE AZURE MONETARY COMMITMENT G SHRDSVR MONTHLY SUBLIC ALL LANG | 1 | \$1,207.56 | \$1,207.56 |
| SKU: AD266831 | MFG Part #: J5U-00001 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |
| 9. VLA ENTERPRISE AUDIO CONFERENCING SELECT DIAL OUT GCC SUB | 800 | \$0.00 | \$0.00 |
| SKU: AD266832 | MFG Part #: NYH-00001 | OLS Purchase Type: | |
| Current Duration: | Total Duration: | Maint. End Date: Mar. 31, 2028 | |

**10. VLA ENTERPRISE TEAMS PHONE STANDARD GCC SUB
PER USER**

1

\$72.21

\$72.21

SKU: AD266833

MFG Part #: LK9-00003

OLS Purchase Type:

Current Duration:

Total Duration:

Maint. End Date: Mar. 31, 2028

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.