

RESOLUTION NO. 2024-570

A RESOLUTION AUTHORIZING PAYMENT TO SIEMENS ENERGY, HOUSTON, TX FOR SIEMENS PARTS AND SERVICES FOR UNIT 11 AND CLAYVILLE GENERATING STATIONS IN ACCORDANCE WITH A LONG TERM SERVICE AGREEMENT.

WHEREAS, the City of Vineland has entered into a Long Term Service Agreement with Siemens Energy, Inc., Houston, TX for Siemens Parts and Services for Unit 11 & Clayville Generating Stations; and

WHEREAS, the services to be provided are proprietary in nature and are in furtherance of a Long Term Service Agreement and therefore are exempt from public bidding in accordance with N.J.S.A. 40A:11-5 et seq.; and

WHEREAS, Siemens has provided quotations for Siemens Parts and Services for Unit 11 and Clayville Generating Stations in accordance with the proposals attached hereto and made a part hereof, in the amount of \$1,133,576.13; and

WHEREAS, the Director of Vineland Municipal Utilities is requesting authorization for Siemens Expenses as attached hereto in accordance with the Long Term Maintenance Agreement; and

WHEREAS, the availability of funds for payment to Siemens in accordance with the Contract have been certified by the Chief Financial Officer.

NOW THEREFORE BE IT RESOLVED, by the Council of the City of Vineland that payment in the amount of \$1,133,576.13 shall be made in accordance with the Long Term Service Agreement.

Adopted: December 10, 2024

President of Council eaa

ATTEST:

City Clerk kp

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

11/21/2024
(DATE)



1. Service (detailed description): Siemens Parts & Services for Unit 11 & Clayville
Generating Stations provisioned under the Long Term Service Agreement

2. Amount to be Awarded: \$ 1,133,576.13

- Encumber Total Award
- Encumber by Supplemental Release

3. Amount Budgeted: \$ 1,500,000

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: 4-05-55-512-9001-52000 E346(X-2 & C-1)

6. Contract Period: Budget Year 2024

7. Date To Be Awarded: 12/10/2024

8. Recommended Vendor and Address: Siemens Energy Inc. 1200 West Sam Houston
Parkway North, Houston TX 77043

9. Justification for Vendor Recommendation:(attach additional information for Council review)
*please see attached cost breakdown for Siemens parts & services provisioned
under the current Long Term Service Agreement

Charges to be split as follows: E346X-2 - \$479,046.35 / E346C-1 - \$654,529.78

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Steve August x4241

11. Approved by *John Lillie*
John Lillie

12. Attachments:

- Awarding Proposal
- Other: Expense Breakdown

- Send copies to:
Purchasing Division
Business Administration

** If more than one account #, provide break down

December 2024 Siemens Expenses revised 11/21/2024

Quote #	Amount	Description
20410373	\$ 673,205.96	✓ Gearbox, Bellows, ESM Supports, & Fuel Valve
EWA#4 Rev1	\$ 127,772.48	Seals, Hoses and Bearing Repair
EWA#5 Rev1	\$ 34,784.95	✓ Rotor Earth Fault Monitor
TCI_AGT_20240607	\$ 63,140.00	SGT-A65 Package Training
VMEU_056_r2	\$ 12,926.00	✓ LP Inspection
VMEU_057_r1	\$ 221,746.74	Generator Spares
TOTAL	\$ 1,133,576.13	

Unit 11:	\$ 479,046.35
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Clayville:	\$ 654,529.78
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SIEMENS ENERGY

Customer & Product Training

Vineland
SGT-A65 Package Training

Ref TCI_AGT_20240607Vineland_A65

Package Training

Siemens Energy Training Support for Gas Turbine Packages

As part of Siemens Energy, the Training & Competence Institute team offer a range of training support. The service is designed to provide the customer with a comprehensive understanding of the equipment that will enhance its operation and maintenance.

Leading to improved:

- **Safety**
- **Reliability**
- **Availability**
- **Production**
- **Reduced Costs**

Training will be scheduled around customer operational requirements. In addition to the standard offerings, Siemens Energy Training & Competence Institute can also develop programs in association with the customer to satisfy any related current and future training requirement leading to competence accreditation.

Contact the Training & Competence Institute:

Support team:

United States

Mr Shawn Hubbartt
Training Team Lead, Houston Training Center
shawn.hubbartt@siemens-energy.com
Phone: +1 (713) 973-5410
Mobile: +1 (281) 814-3387

Ms Pam Young
Training Project Coordinator
pam.young@siemens-energy.com
Tel: + 1 740-390-4280

We look forward to serving you.

Gas Turbine Package Familiarization and Operation

Applicable to Siemens Energy SGT-A65 Gas Turbine Packages

Who should attend : Personnel supporting the SGT-A65 Package
Duration : 4.5 days
Location : Customer Site
Class Size : 12 Maximum

AIMS:

Attendees will learn about the equipment design, construction, basic engineering theory, operation and operator routines required for the equipment supplied.

OBJECTIVES:

Upon successful completion of the course, the attendee should be able to:

- Describe the equipment and support systems supplied on this package
- Describe basic construction and operation of the Gas Turbine
- Locate devices on the system diagrams and determine proper settings
- Describe the proper start and stop sequences
- Locate devices appearing in HMI displays on the proper support system diagram
- Describe operator routines required on equipment and systems

COURSE CONTENT:

- Course Introduction
- Package introduction, unit specifications and support drawings
- Gas turbine driver theory, construction, and basic operation
- Driven equipment review,
- Drawing Symbols and Instrumentation Diagrams
- Main Systems
 - Descriptions - diagrams - operator duties- problem diagnosis
 - Air system
 - Main lube oil system
 - Gas Turbine oil system
 - Driven equipment Oil system
 - Fuel system(s)
 - Fire and Gas System
- HMI overview and HMI displays
- Unit Control Panel features and operation within the HMI
- Condition alarms and shutdowns
- Unit starting, operating, and stopping sequence
- Equipment knowledge exercise

Control System Training

Applicable to Siemens Energy FT125

Who should attend	: Technicians and Engineers who require knowledge of the control system
Duration	: 4 ½ days – Hands on
Location	: Customer Site
Class size	: 8 Maximum

OBJECTIVES:

Upon the successful completion of the course attendees will have performed and demonstrated the abilities and should be able to:

- Use the Siemens Energy Standard control drawing formats to locate devices on the assembly drawing, bill of material and schematic drawings
- Use provided software diagnostic tools to isolate failures or abnormal operation
- Use OPC logger to capture normal and abnormal operation data
- Make changes and download changes authorized by Siemens Energy engineering
- Use diagnostic tools to isolate defective input and output devices to the controls system
- Trace and related devices shown on graphic display to system devices

COURSE CONTENT:

- **Course Introduction**

Instructor Introduction

Course Overview & Expectations

Documentation Review

- **Project Controls Documentation**

- **Schematics, Assembly drawings & Human Machine Interface**

Siemens Tag System & drawing cross reference

ISA version

ANSI version

Control Panels Overview

Major Sub-system Components

PCS

ECS

SIS

Fire & Gas detection

Communication Networks

ControlNet

DeviceNet

Ethernet

Device types, styles, and typical wiring examples

• **Logic block diagrams**

General logic review

ECS, PCS, SIS roles & interactions

Alarm / Trip Matrix

Review

Troubleshooting

• **Engineering Workstation**

• **Communications Configuration -Controller Configuration**

Ethernet

ControlNet

DeviceNet

• **I/O Task Configuration -- Ladder Modules -- Text Modules -- Specific Tasks**

Scheduled Tasks

Basic program flow

Structured Text

• **Diagnostics Software and Utilities**

Pre-Post Trip

RSLinx

Top Server

This is a practical course and requires the use of training simulation hardware (the use of a control demo/trainer and 4 computer workstations) to enhance training.

2024 Pricing at Customer Site

Option 1

<i>Course</i>	Commercial rate Per session \$USD Two separate trips
Gas Turbine Package Familiarization and Operation	\$31,570
Control System Training	\$31,570

Option 2

<i>Course</i>	Commercial rate Per session \$USD Back-to-back weeks
Gas Turbine Package Familiarization and Operation	\$53,245
Control System Training	

Pricing Notes:

THE PRICING INCLUDES:

The supply of a Siemens Energy (US) English speaking instructor. All custom course preparation and instruction. Business class travel for international flights. Electronic course manuals for maximum number of attendees quoted for a given course.

CLASSROOM TRANSLATOR and FOREIGN LANGUAGE TRAINING MANUALS:

Estimate for a classroom translator and technical translation services are not included in this proposal.

SCHEDULING

Actual scheduling of classes at the Siemens Energy facility will be determined on the classroom availability of the Training Center.

Note 1

A standard training day will consist of 6 hours instruction; the total day of training shall be no more than 8 hours inclusive of all break times.

Note 2

The training proposal is only valid for a period of 30 calendar days from the issue date. Once the proposal has been confirmed in writing a purchase order is required to confirm the course dates. If a purchase order is not received within the period of validity the course offering dates will be terminated by Siemens Energy and made available for other customers.

Note 3

Siemens Energy statement on COVID-19

The worldwide outbreak of the coronavirus disease ("COVID-19"), affects or is likely to affect usual business activities and/or the execution of work under this offer. As the impacts from COVID-19 are unknown at this time, Siemens Energy commitments regarding the scope contemplated hereunder including procurement lead-time, delivery date, resources, and schedule are provided without consideration of such potential impacts from COVID-19. Siemens Energy is closely monitoring the development of COVID-19 and its associated impacts and will endeavor to inform our customer of the impacts that COVID-19 has or may have on Siemens Energy's manufacturing, supply chain, operations, logistics, and personnel relating to Siemens Energy scope of supply contemplated hereunder. If required to overcome the consequences directly or indirectly caused by the outbreak of COVID-19, Siemens Energy shall be entitled to relief of its obligations in schedule, price, or any other reasonably

required adjustment of this offer. In the event equipment delivery is contemplated hereunder, Siemens Energy shall be entitled to postpone or provide partial deliveries to the extent Siemens Energy's ability to supply or deliver is impacted by COVID-19.

Note 4

Cancellation policies apply. Cancellation or schedule change, between six and four weeks prior to delivery will incur a cancellation fee of 30%. Cancellation or schedule change, between four and two weeks prior to delivery will incur a cancellation fee of 75%. Cancellation or schedule change, less than two weeks prior to course delivery date will incur the full 100% cancellation fee.

Note 5

All training is subject to Siemens Energy terms and conditions.

Note 6

Video tapes, recordings and DVDs of training materials or lectures are not included in pricing. The filming and/or recording of training sessions are not permitted and are not included in pricing.

Note 7

Training material shall be supplied at the time of course delivery in electronic format; hard copy can be supplied at extra cost. No licences or software will be delivered as part of the training offered. Presentation material is not included in the pricing and is not a deliverable.



Siemens Energy Inc.
 1202 West Sam Houston Pky N.
 Houston, TX, 77043
 Telephone: +1 713-346-1669
 Fax: +1 713-346-1799

Quotation Number
VMEU_056_r2
Please refer to this number on all correspondence or other communications.

Customer Information
Steve August Vineland Municipal Electric Utility 211 N. West Ave Vineland, NJ (609) 784-2678

Siemens Energy LTP Project Manager
Name: Viktor De Leon
Phone: 713-346-1740
Mobile: 317-294-7091
E-Mail: viktor.deleon@siemens-energy.com

Quote Information			
Effective: 15-Nov-24	Expires: 22-Nov-24		
Time Frame: OnSite Days: November 18, 2024	No. & Type of Reps:	1	Field Service Representative
Work Scope: Fall 2024 - Remobilization 1. Complete LP borescope inspection 2. Support startup activities			

Quotation Detail				
Labor				
Line No.	Item/Description	Total No. Of Reps		Total Price \$
10	Regular Time	1		\$7,944.00
20	Over Time	1		\$3,972.00
30	Premium Time	0		\$0.00
40				
50				
Expenses				
Line No.	Item/Description	Total No. Of Reps		Total Price \$
60	Round Trip Airfare	0		\$0.00
70	Accomodation	1		\$392.00
80	Per Diem	1		\$252.00
90	Rental Car	1		\$366.00
100				
110				
120				

*This estimate is for budgetary purposes only. The final invoice will reflect the actual hours worked or traveled and the expenses per attached ratesheet.	Total Estimated Cost:	\$12,926.00
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SIEMENS energy			Quotation #	VMEU_056_r2	Customer	Vineland Municipal Electric Utility								
Valid Until: 22-Nov-24			Contract	LTP Contract	\$331.00	\$496.50	\$662.00	\$196.00	\$84.00	\$122.00	\$1,400.00			
			T&Cs	LTP Contract	per hour	per hour	per hour	per day	per day	per day	estimate			
FSR Rep Name	Daily Date	Day of Week	Time Type	Notes	Total Hours	M-F 0-8 hrs	M-F >8 <12, Sat 0-12 hrs	M-Sat >12, Sun, Holidays	Accommodations	Per Diem	Transportation	Airfare	Notes	
Representative #1	18-Nov-2024	Monday	Travel / Shift Day		12.00	8.0	4.0		1.0	1.0	1.0			
Representative #1	19-Nov-2024	Tuesday	Shift Day		12.00	8.0	4.0		1.0	1.0	1.0			
Representative #1	20-Nov-2024	Wednesday	Travel		8.00	8.0				1.0	1.0			
					Total Hours	32.00	ST	OT	PT	Accommodations	Per Diem	Transportation	Airfare	Other Notes
						24.0	8.0	0.0	2.0	3.0	3.0	0.0		Customer Total (USD)
						7,944.00	3,972.00	-	392.00	252.00	366.00	-	-	\$ 12,926.00

*This estimate is for budgetary purposes only. The final invoice will reflect the actual hours worked or traveled and the expenses per attached ratesheet.



Quotation 20410373

Siemens Energy, Inc. Houston
1200 West Sam Houston Parkway North, Houston, TX 77043, USA

CITY OF VINELAND
640 E WOOD ST
VINELAND NJ 08360-3722
USA

Name: Darla Warfield
Department: SE GP I SV NA LTP OM

Telephone: +1 (999) 999-9999
Fax: +1 (317) 677-1341
E-mail:

Your Inquiry: LTP/Vineland/110524
Inquiry Date: Nov. 5, 2024
Doc. Date: Nov. 5, 2024

Our machine reference:
SPARES31NA AGT Spares DUMMY
NA

Dear Sir or Madam,
We thank you for your enquiry and now have pleasure in quoting as attached.
We trust our offer will be acceptable to you and now look forward to receiving your further instructions.

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Company Registration: 13-3987280

Siemens Energy is a trademark licensed by Siemens AG.

Office Address: 1200 West Sam Houston Parkway North, Houston, TX 77043 USA
Tel : +1 (281) 436-6782
Fax +1
siemens-energy.com

Item	Designation	Quantity		Price in USD per unit	Total in USD
10	Gearbox Material: 42578-7 <i>HS Code:</i> Current delivery time: 53 working weeks Standard delivery time: 54 working weeks Price: Customer Price:	1.000	EA	632,594.35	632,594.35
	NJ0836099	0.00%		TAX	0.00
20	Joint Material: E1B101227816 <i>HS Code: 8411999085</i> Current delivery time: 10 working weeks Standard delivery time: 10 working weeks Price: Customer Price:	1.000	EA	3,982.77	3,982.77
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	Item being processed, price and delivery time to be confirmed.				27,414.49
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Carry forward:

673,205.96

Net value:	673,205.96
Taxes:	
Total (USD):	673,205.96

For your information: For pricing the following items were taken into account:

Siemens Energy shall not be obligated to fulfill this agreement if such fulfillment is prevented by any impediments arising out of national or international foreign trade or customs requirements or any embargoes or other sanctions.

Compliance with Export Control Regulations

1 If Purchaser transfers goods (hardware and/ or software and/ or technology as well as corresponding documentation, regardless of the mode of provision) delivered by Siemens Energy or works and services (including all kinds of technical support) performed by Siemens Energy to a third party worldwide, Purchaser shall comply with all applicable national and international (re-) export control regulations. In any event Purchaser shall comply with the (re-) export control regulations of the Federal Republic of Germany, of the European Union and of the United States of America.

2 If required to conduct export control checks, Purchaser, upon request by Siemens Energy, shall promptly provide Siemens Energy with all information pertaining to particular end customer, destination and intended use of goods, works and services provided by Siemens Energy, as well as any export control restrictions existing.

3 Purchaser shall indemnify and hold harmless Siemens Energy from and against any claim, proceeding, action, fine, loss, cost and damages arising out of or relating to any noncompliance with export control regulations by Purchaser, and Purchaser shall compensate Siemens Energy for all losses and expenses resulting thereof, unless such noncompliance was not caused by fault of the Purchaser. This provision does not imply a change in burden of proof.

Pricing base:

Please note our minimum order value is 250.00 USD

Terms of delivery:

FCA FAST Warehouse Orlando
Incoterms® 2020

Delivery time:

Tax information:

The total sales price does not include taxes, customs duties or similar.

Tax:

Plus the statutory tax obtaining on the day of performance of contract.

Down payments and interim payments shall be remitted to us plus the statutory tax obtaining at the time of invoicing.

Terms of payment:

Within 30 days Due net

Bank details:

Payment by check: Siemens Energy, Inc.
Dept CH 14429
60055-4429 Palatine, IL

Bank: The Bank of New York Mellon, 500 Ross St., Pittsburgh, PA 15262, US
SWIFT: MELNUS3PXXX
Bank code or NSC: 043000261
Account No.: 0009040527

Remittance advice to be sent to:
creditcollections.pg@siemens.com
Siemens Energy, Inc.
4400 N. Alafaya Trail, MC Q2-196
USA

Valid to:

Dec. 5, 2024

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Siemens Energy shall not be obligated to fulfill this agreement if such fulfillment is prevented by any impediments arising out of national or international foreign trade or customs requirements or any embargoes or other sanctions.

Compliance with Export Control Regulations

1 If Purchaser transfers goods (hardware and/ or software and/ or technology as well as corresponding documentation, regardless of the mode of provision) delivered by Siemens Energy or works and services (including all kinds of technical support) performed by Siemens Energy to a third party worldwide, Purchaser shall comply with all applicable national and international (re-) export control regulations. In any event Purchaser shall comply with the (re-) export control regulations of the Federal Republic of Germany, of the European Union and of the United States of America.

2 If required to conduct export control checks, Purchaser, upon request by Siemens Energy, shall promptly provide Siemens Energy with all information pertaining to particular end customer, destination and intended use of goods, works and services provided by Siemens Energy, as well as any export control restrictions existing.

3 Purchaser shall indemnify and hold harmless Siemens Energy from and against any claim, proceeding, action, fine, loss, cost and damages arising out of or relating to any noncompliance with export control regulations by Purchaser, and Purchaser shall compensate Siemens Energy for all losses and expenses resulting thereof, unless such noncompliance was not caused by fault of the Purchaser. This provision does not imply a change in burden of proof.

Pricing base:

Please note our minimum order value is 250.00 USD

Terms of delivery:

FCA FAST Warehouse Orlando
Incoterms® 2020

Delivery time:

Tax information:

The total sales price does not include taxes, customs duties or similar.

Tax:

Plus the statutory tax obtaining on the day of performance of contract.

Down payments and interim payments shall be remitted to us plus the statutory tax obtaining at the time of invoicing.

Terms of payment:

Within 30 days Due net

Bank details:

Payment by check: Siemens Energy, Inc.
Dept CH 14429
60055-4429 Palatine, IL

Bank: The Bank of New York Mellon, 500 Ross St., Pittsburgh, PA 15262, US
SWIFT: MELNUS3PXXX
Bank code or NSC: 043000261
Account No.: 0009040527

Remittance advice to be sent to:
creditcollections.pg@siemens.com
Siemens Energy, Inc.
4400 N. Alafaya Trail, MC Q2-196
USA

Valid to:

Dec. 5, 2024

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