

RESOLUTION NO. 2024- 524

A RESOLUTION AWARDED A CONTRACT TO PENNONI ASSOCIATES, INC., HADDON HEIGHTS, NJ FOR THE CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION (PRELIMINARY DESIGN PHASE).

WHEREAS, the City of Vineland has heretofore advertised for proposals for the Chestnut Avenue Safety Improvements and Rehabilitation (Preliminary Design Phase), COV RFP #2024-43, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on September 11, 2024, proposals were received, duly opened and read aloud, being referred to the Engineering Division for evaluation and recommendation; and

WHEREAS, the Business Administrator has, under date of November 4, 2024 submitted a written report and proposals received and has recommended that a contract for the Chestnut Avenue Safety Improvements and Rehabilitation (Preliminary Design Phase), be awarded to Pennoni Associates, Inc., Haddon Heights, NJ for an estimated amount of \$2,017,611.39, said proposal being the lowest responsive responsible bidder received and considered in the best interest of the City of Vineland; now, therefore,

BE IT FURTHER RESOLVED that the award of contract authorized herein shall be contingent upon concurrence by Federal Highway Administration; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted: November 12, 2024

President of Council eaa

ATTEST:

Deputy City Clerk rgf



November 4, 2024

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Agent 9/11/24

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Agent on September 11, 2024.

CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION

It is the recommendation of the City Engineer, which has the concurrence of the Purchasing Agent and the Business Administrator that a contract be awarded to the lowest responsive responsible bidder, Pennoni Associates, Inc., Haddon Heights, NJ, in the total bid amount of \$2,017,611.39.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", is written over the typed name and title.

Robert E. Dickenson, Jr.
Business Administrator

/r/





**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS UNDER
40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

1. GOODS OR SERVICES (DETAILED DESCRIPTION): _____

2. TYPE: RFP RFQ NUMBER: _____

NON-FAIR & OPEN (PAY TO PLAY DOUCMENTS REQUIRED)
 FAIR & OPEN: HOW WAS RFP ADVERTISED? _____

3. AMOUNT TO BE AWARDED: _____
 ENCUMBER TOTAL AWARD ENCUMBER BY SUPPLEMENTAL RELEASE

4. BUDGETED ITEM: YES NO ACCOUNT NUMBER: _____

5. CAPITAL ORDINANCE: YES NO ORDINANCE NUMBER: _____

6. TRACKING ID(S): _____ COMMODITY CODE(S): _____

7. CONTRACT PERIOD (IF APPLICABLE): _____

8. DATE TO BE AWARDED: _____

9. RECOMMENDED VENDOR NAME AND ADDRESS: _____

10. JUSTIFICATION FOR VENDOR RECOMMENDATION (INCLUDE ADDITIONAL INFORMATION FOR COUNCIL):

11. EVALUATION PERFORMED BY: _____
(NAME, TITLE AND EXTENSION NUMBER)


12. APPROVED BY: David J. Maillet
SIGNATURE (DIRECTOR, DEPARTMENT HEAD, SUPERVISOR)

13. ATTACHMENTS: AWARDDING PROPOSAL OTHER: _____

MEMORANDUM

October 17, 2024

TO: Jeanine Meneghetti, Purchasing Agent

FROM: David J. Maillet, PE, City Engineer 

RE: Professional Design Services
Chestnut Avenue Safety Improvements and Rehabilitation
City Eng. # 22-022

After performing review of the technical proposals for the above referenced Request for Proposals, it was decided to interview all three candidates for award. The ranking review sheets for the three proposals received are enclosed for your records.

Interviews were conducted by Rickie Caudill, Lizzy Kennedy, David Maillet and Stephanie Wakeley.

Taylor Wiseman Taylor (TWT) did not impress the interviewing team as it related to their understanding of the scope of work or ability to adequately staff the work to be completed. The hours provided in the staffing plan seemed on the low side. Their understanding of the critical path conflicts with that of this office. The interviewers do not have experience with TWT relative to this type of work.

T & M Associates (T&M) were very well prepared and scored highly in the technical reviews. Similar to Pennoni Associates, T&M partnered with several companies to achieve the goals of the project, were concerned about the timeline, and understood the critical path stumbling blocks. One concern regarding T&M had been the staffing plan they submitted. The sheer number of hours they proposed raised concerns that they would not be able to accomplish the project in time and that they would eat up too much of the funding. When asked directly about whether the City had enough funds lined up, there was a pause in the conversation. The interviewers have limited, though positive, experience with T&M. This is specifically related to the development of concept plans for this project.

Pennoni Associates and their team were very well prepared and scored highly in the technical reviews. Their concerns about the critical path aligned with our understanding, their plan of attack on the design, and their thoughtful consideration of how to keep a

Special arrangements for persons with disabilities may be made if requested in advance by contacting the Business Administrator's office at 856-794-4144.





contractor on track weighed heavily into our decision. It was also good to hear that they knew the project budget (it is public information) and that they put that into their calculations when bidding this project. Their staffing levels fall between TWT and T&M. The interviewers have good past experience with Pennoni on similar projects.

Pennoni Associates, Inc. has been selected as the most qualified candidate.

At this time, please open the cost proposal from this firm, only, and forward to our office for review.



Special arrangements for persons with disabilities may be made if requested in advance by contacting the Business Administrator's office at 856-794-4144.

22-022 RFP For
 PRELIMINARY AND FINAL DESIGN SERVICES
 for
 CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
 FOR EACH FIRM, GIVE A RATING OF 1-10 FOR EACH CATEGORY.

CATEGORY	Technical Approach (35%)	Firm Qualifications (25%)	Staff Qualifications (30%)	DBE/ESBE Utilization (10%)	Final Score
FIRM					
Taylor Wiseman & Taylor	8	8	8	10	8.2
Pennoni	9	9	9	10	9.1
T&M Associates	9	9	9	10	9.1

TECHNICAL APPROACH: Understanding of the effort required. Shall address (1) discussion of approaches to resolving any problems, and (2) community involvement process.

FIRM QUALIFICATIONS: Shall provide list of similar work including contact info for clients, full description of services provided by the firm, organizational chart and description of firm, and how subcontractors are used to supplement services. Location of the office that will be performing the work.

STAFF QUALIFICATIONS: Qualifications, experience and office address of firms and any subcontractor's staff. Resumes of the professional staff.

DBE UTILIZATION: This is a 1 or a 10. They meet the goal or they don't. (DBE Goal is 9.95% per RFP)

Scores provided by David Maillet, PE

22-022 RFP For
 PRELIMINARY AND FINAL DESIGN SERVICES
 for
 CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
 FOR EACH FIRM, GIVE A RATING OF 1-10 FOR EACH CATEGORY.

CATEGORY	Technical Approach (35%)	Firm Qualifications (25%)	Staff Qualifications (30%)	DBE/ESBE Utilization (10%)	Final Score
FIRM					
Taylor Wiseman & Taylor	8.5	9	8.5	10	8.775
Pennoni	9	9	8.75	10	9.025
T&M Associates	9.5	9.5	9	10	9.4

TECHNICAL APPROACH: Understanding of the effort required. Shall address (1) discussion of approaches to resolving any problems, and (2) community involvement process.

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Scores provided by Joshua Stenger, PE

Josh Stenger 9/17/2024

22-022 RFP For
 PRELIMINARY AND FINAL DESIGN SERVICES
 for
 CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
 FOR EACH FIRM, GIVE A RATING OF 1-10 FOR EACH CATEGORY.

CATEGORY	Technical Approach (35%)	Firm Qualifications (25%)	Staff Qualifications (30%)	DBE/ESBE Utilization (10%)	Final Score
FIRM					
Taylor Wiseman & Taylor	7	7	8	10	7.6
Pennoni	8	9	8	10	8.45
T&M Associates	9	9	9	10	9.1

TECHNICAL APPROACH: Understanding of the effort required. Shall address (1) discussion of approaches to resolving any problems, and (2) community involvement process.

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Scores provided by Stephanie Wakeley

Stephanie Wakeley 9/18/2024

22-022 RFP For
 PRELIMINARY AND FINAL DESIGN SERVICES
 for
 CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
 FOR EACH FIRM, GIVE A RATING OF 1-10 FOR EACH CATEGORY.

CATEGORY	Technical Approach (35%)	Firm Qualifications (25%)	Staff Qualifications (30%)	DBE/ESBE Utilization (10%)	Final Score
FIRM					
Taylor Wiseman & Taylor	8	7.8	7	10	7.85
Pennoni	8	8.6	8	10	8.35
T&M Associates	9	8.4	8.5	10	8.8

TECHNICAL APPROACH: Understanding of the effort required. Shall address (1) discussion of approaches to resolving any problems, and (2) community involvement process.

FIRM QUALIFICATIONS: Shall provide list of similar work including contact info for clients, full description of services provided by the firm, organizational chart and description of firm, and how subcontractors are used to supplement services. Location of the office that will be performing the work.

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Scores provided by Rickie Caudill, PE, CME

PRELIMINARY DESIGN
City of Vineland
CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
Cost Proposal

Staff Name	Title	Hours per Task							Total Hours	Direct Labor Rate	Labor Costs	Total Labor Cost (including OH and 22.5% Fixed Fee on DLT)	
		Pre-Design	Coordination & Outreach- Preliminary	Surveying / Mapping	Data Collection	Pre-NEPA, Preliminary Engineering	Final Design	Necessary Permitting and/or Approvals					
		A	B	C	D	E	F	G					
Pennoni Associates Inc. (OH Multiplier = 161.98%)													
James Markham, PE	Principal	1	1	0	0	2	0	0	4	\$105.00	\$420.00	\$1,194.82	
Beth-Ann Grasso, PE, CME, CFM	Project Manager	28	132	16	8	40	0	0	224	\$90.00	\$20,160.00	\$57,351.17	
Vincent Voltaggio, PE	Deputy Project Manager	24	44	32	4	16	0	0	120	\$90.00	\$10,800.00	\$30,723.84	
Morfei, Ferraro, Gray, Aub	Senior Professional III	16		0	0	8	0	0	24	\$83.16	\$1,995.84	\$5,677.77	
Allen, Gardner	Senior Professional II	0		0	0	80	0	0	80	\$72.20	\$5,776.00	\$16,431.56	
Staff	Project Professional	72		0	0	24	0	0	96	\$68.38	\$6,564.48	\$18,674.63	
Rapp, Z Egnor	Staff Professional	0		0	0	368	0	0	368	\$49.28	\$18,135.04	\$51,590.56	
Thompson, McAvey	Associate Professional	16	20	0	0	312	0	0	348	\$36.38	\$12,660.24	\$36,015.85	
Arena, DelRosso, Tingley	Graduate Professional	40	40	0	0	90	0	0	170	\$33.65	\$5,720.50	\$16,273.68	
R Egnor, Morris, Slack	Senior Designer/Eng. Tech III	16		0	4	120	0	0	140	\$50.35	\$7,049.00	\$20,053.00	
Staff	Engineering Technician I	0		0	0	212	0	0	212	\$26.00	\$5,512.00	\$15,680.54	
Ludwig, Ashley	Principal Professional Surveyor	0		96	0	0	0	0	96	\$88.01	\$8,448.96	\$24,035.60	
Smith, Wohlforth	Staff Professional Surveyor	0		222	0	0	0	0	222	\$55.62	\$12,347.64	\$35,126.57	
Carbone	Survey Tech I	0		760	0	0	0	0	760	\$34.88	\$26,508.80	\$75,412.23	
Carpinona, Rodriguez	Survey Tech III	0		200	0	0	0	0	200	\$42.00	\$8,400.00	\$23,896.32	
Pollock	Field Crew (1 man)	0		106	0	0	0	0	106	\$65.00	\$6,890.00	\$19,600.67	
Staff	Field Crew (2 man)	0		144	0	0	0	0	144	\$105.00	\$15,120.00	\$43,013.38	
Pennoni Labor Subtotal		213	237	1576	16	1272	0	0	3314			\$490,752.18	
Direct Expenses:											<i>Mileage</i>	1000 miles	\$675.00
											<i>Miscellaneous Expenses</i>		\$1,000.00
											<i>Postage</i>		\$1,000.00
											<i>Pavement Cores, Drill Rigg, Inf. Tests, Lab Tests, Deed Research</i>		\$9,000.00
											<i>Clean & Video drainage</i>		\$210,000.00
Pennoni Direct Expenses Subtotal												\$221,675.00	

Pennoni Total	\$712,427.18
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Greenman-Pedersen, Inc. (OH Multiplier = 163.41%)												
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Dale Foster	Deputy Project Manager	10	60	1	5	64	0	0	140	\$98.88	\$13,843.20	\$39,579.09	
Bernard Boerchers	QA/QC Manager	2	2			8	0	0	12	\$127.72	\$1,532.64	\$4,381.97	
Valerie Hrabal	Senior Engineer	8				52	0	0	60	\$112.79	\$6,767.40	\$19,348.67	
Charles Calimer	Project Engineer - Civil/Highway	37	56		16	80	0	0	189	\$70.04	\$13,237.56	\$37,847.51	
Michael Levan	Project Engineer - Traffic	12	4		18	20	0	0	54	\$90.13	\$4,867.02	\$13,915.30	
Sergio Carvajal Sanchez	Project Engineer - Drainage	16	4			112	0	0	132	\$63.35	\$8,362.20	\$23,908.37	
Amy Levan	Project Engineer - Utilities		1		85		0	0	86	\$60.77	\$5,226.22	\$14,942.29	
Staff	Engineer	37	19	1	27	215	0	0	299	\$68.21	\$20,394.79	\$58,310.74	
Staff	Associate Engineer	104	8		242	475	0	0	829	\$49.04	\$40,654.16	\$116,234.31	
Staff	Junior Engineer	48		8	111	248	0	0	415	\$38.93	\$16,155.95	\$46,191.48	
Janie Tubito	Senior Technician				8		0	0	8	\$104.03	\$832.24	\$2,379.46	
Rich Schroeder	Senior Technician				21		0	0	21	\$88.07	\$1,849.47	\$5,287.82	
Ben McEldowney	Senior Technician		12				0	0	12	\$64.17	\$770.04	\$2,201.62	
		274	166	10	533	1274	0	0	2257			\$384,528.62	
Direct Expenses:											Mileage	1000 miles	\$670.00
											Printing		
											Postage		\$800.00
											Miscellaneous Expenses		\$550.00
											Other		
GPI Direct Expenses Subtotal												\$2,020.00	

GPI Total											\$386,548.62
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TechniQuest Corporation (OH Multiplier = 122.93%)												
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James Carr	Project Manager	0	0	0	10	0	0	0	10	\$91.67	\$916.70	\$2,249.86
James Fiocco	Project Engineer	0	0	0	60	0	0	0	60	\$53.56	\$3,213.60	\$7,887.14
Justin Dibsie	Engineer II / Design Engineer	0	0	0	80	0	0	0	80	\$37.60	\$3,008.00	\$7,382.53
Carlos Garcia	Technician IV / Senior Data Technician	0	0	0	24	0	0	0	24	\$34.51	\$828.24	\$2,032.75
Pat Hoffman	Technician III / Senior Technician	0	0	0	32	0	0	0	32	\$30.90	\$988.80	\$2,426.81
Sandra Estrada	Technician II / Data Technician	0	0	0	24	0	0	0	24	\$27.81	\$667.44	\$1,638.10
Jake Gueverra	Technician	0	0	0	32	0	0	0	32	\$24.72	\$791.04	\$1,941.45
TQC Labor Subtotal		0	0	0	262	0	0	0	262			\$25,558.64

Direct Expenses:											Mileage		
											Printing		
											Postage		
											Third Party Processing		\$4,160.00
											Other		
TQC Direct Expenses Subtotal												\$4,160.00	

TQC Total											\$29,718.64
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Robinson Aerial Surveys, Inc. (OH Multiplier = 172.12%)												
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Kurt Lutz	Principal in Charge	0	0	2	0	0	0	0	2	\$82.25	\$164.50	\$484.65
Lynn Schmoyer	Ops Manager	0	0	1	0	0	0	0	1	\$52.00	\$52.00	\$153.20

Gabriel Moroney	Photogrametry Manager	0	0	10	0	0	0	0	10	\$57.00	\$570.00	\$1,679.33	
Ryann Bulyszyn	Sr. Photogrammetrist	0	0	80	0	0	0	0	80	\$42.50	\$3,400.00	\$10,017.08	
Adam Decker	CADD Manager	0	0	26	0	0	0	0	26	\$61.00	\$1,586.00	\$4,672.67	
RAS Labor Subtotal		0	0	119	0	0	0	0	119			\$17,006.94	
Direct Expenses:											Mileage		
											Printing		
											Postage		
											Aerial Imagery		\$2,500.00
											Other		
RAS Direct Expenses Subtotal											\$2,500.00		
RAS Total											\$19,506.94		
Envision Consultants, Ltd. (OH Multiplier = 140.245%)													
Brian Daly, MBA	Public Outreach Coordinator	0	51	0	0	0	0	0	51	\$60.47	\$3,083.97	\$8,103.13	
Kim Kane	Public Outreach Specialist	0	121	0	0	0	0	0	121	\$43.50	\$5,263.50	\$13,829.85	
Nubia Munch	Spanish Translator	0	30	0	0	0	0	0	30	\$49.17	\$1,475.10	\$3,875.83	
Envision Labor Subtotal		0	202	0	0	0	0	0	202			\$25,808.80	
Direct Expenses:											Mileage		\$500.00
											Printing		\$1,500.00
											Postage		\$1,000.00
											Other (Venue for PIC and refreshments)		\$500.00
											Other		
Envision Direct Expenses Subtotal											\$3,500.00		
Envision Total											\$29,308.80		
Richard Grubb and Associates, Inc. (OH Multiplier = 145.19%)													
Richard Grubb	Vice President	0	0	0	0	1	0	0	1	\$65.00	\$65.00	\$174.00	
Paul McEachen	Principal Senior Archaeologist	0	0	0	0	14	0	0	14	\$57.00	\$798.00	\$2,136.17	
Allee Davis	Principal Senior Architectural Histori	0	0	0	0	12	0	0	12	\$47.67	\$572.04	\$1,531.29	
Sean McHugh	Senior Archaeologist I	0	0	0	0	76	0	0	76	\$37.50	\$2,850.00	\$7,629.17	
Michelle Davenport	Senior Archaeologist II	0	0	0	0	8	0	0	8	\$34.32	\$274.56	\$734.97	
Jenn Beggs	Architectural Historian	0	0	0	0	124	0	0	124	\$27.81	\$3,448.44	\$9,231.13	
Patricia McEachen	Drafter	0	0	0	0	28	0	0	28	\$30.50	\$854.00	\$2,286.07	
Cathy Smyrski	Technical Editor	0	0	0	0	16	0	0	16	\$34.32	\$549.12	\$1,469.94	
RGA Labor Subtotal		0	0	0	0	279	0	0	279			\$25,192.73	
Direct Expenses:											Travel		\$20.00
											Printing		\$25.00
											Postage		\$50.00
											Miscellaneous Expenses		\$5,000.00
											Research Materials		\$100.00
											Historic Aerial Photographs		\$160.00
RGA Direct Expenses Subtotal											\$5,355.00		
RGA Total											\$30,547.73		
Total Labor Costs (including OH and 10% Fixed Fee)											\$1,065,732.71		
Total Direct Expenses											\$239,210.00		
GRAND TOTAL COST											\$1,304,942.71		

FINAL DESIGN
City of Vineland
CHESTNUT AVENUE SAFETY IMPROVEMENTS AND REHABILITATION
Cost Proposal

Staff Name	Title	Hours per Task							Total Hours	Direct Labor Rate	Labor Costs	Total Labor Cost (including OH and 22.5% Fixed Fee on DLT)	
		Pre-Design	Coordination & Outreach	Surveying / Mapping	Data Collection	Pre-NEPA, Preliminary Engineering	Final Design	Necessary Permitting and/or Approvals					
		A	B	C	D	E	F	G					
Pennoni Associates Inc. (OH Multiplier = 159.16%)													
James Markham, PE	Principal		1					2	2	5	\$105.00	\$525.00	\$1,478.72
Beth-Ann Grasso, PE, CME, CFM	Project Manager		132					36	24	192	\$90.00	\$17,280.00	\$48,670.85
Vincent Voltaggio, PE	Deputy Project Manager		44					80	24	148	\$90.00	\$13,320.00	\$37,517.11
Morfei, Ferraro, Gray, Aub	Senior Professional III							40	40	80	\$83.16	\$6,652.80	\$18,738.28
Allen, Gardner	Senior Professional II							80	0	80	\$72.20	\$5,776.00	\$16,268.68
Staff	Project Professional							48	0	48	\$68.38	\$3,282.24	\$9,244.76
Rapp, Z Egnor	Staff Professional							208	0	208	\$49.28	\$10,250.24	\$28,870.83
Thompson, McAvey	Associate Professional		20					204	240	464	\$36.38	\$16,880.32	\$47,545.11
Arena, DelRosso, Tingley	Graduate Professional		40					120	200	360	\$33.65	\$12,114.00	\$34,120.29
R Egnor, Morris, Slack	Senior Designer/Eng. Tech III							160	160	320	\$50.35	\$16,112.00	\$45,381.06
Staff	Engineering Technician I							148	0	148	\$26.00	\$3,848.00	\$10,838.28
Ludwig, Ashley	Principal Professional Surveyor							0	0	0	\$88.01	\$0.00	\$0.00
Smith, Wohlforth	Staff Professional Surveyor							0	0	0	\$55.62	\$0.00	\$0.00
Carbone	Survey Tech I							0	0	0	\$34.88	\$0.00	\$0.00
Carpinona, Rodriguez	Survey Tech III							0	0	0	\$42.00	\$0.00	\$0.00
Pollock	Field Crew (1 man)							0	0	0	\$65.00	\$0.00	\$0.00
Staff	Field Crew (2 man)							0	0	0	\$105.00	\$0.00	\$0.00
Pennoni Labor Subtotal		0	237	0	0	0	1126	690	2053				\$298,673.95
Direct Expenses:											<i>Mileage</i>	1000 miles	\$670.00
											<i>Miscellaneous Expenses</i>		\$1,000.00
											<i>Postage</i>		\$2,000.00
											<i>Permit Fees (Allowance)</i>		\$10,000.00
Pennoni Direct Expenses Subtotal													\$13,670.00
Pennoni Total												\$312,343.95	

Greenman-Pedersen, Inc. (OH Multiplier = 163.41%)													
Dale Foster	Deputy Project Manager	0	54	0	0	0	64	8	126	\$98.88	\$12,458.88	\$35,621.18	
Bernard Boerchers	QA/QC Manager	0	2			0	32		34	\$127.72	\$4,342.48	\$12,415.58	
Valerie Hrabal	Senior Engineer	0				0	34	12	46	\$112.79	\$5,188.34	\$14,833.98	
Charles Calimer	Project Engineer - Civil/Highway	0	49		0	0	40	2	91	\$70.04	\$6,373.64	\$18,222.87	
Michael Levan	Project Engineer - Traffic	0	3		0	0	30		33	\$90.13	\$2,974.29	\$8,503.79	
Sergio Carvajal Sanchez	Project Engineer - Drainage	0	3			0	88	24	115	\$63.35	\$7,285.25	\$20,829.26	
Amy Levan	Project Engineer - Utilities	0	0		0				0	\$60.77	\$0.00	\$0.00	
Staff	Engineer	0	10	0	0	0	165	6	181	\$68.21	\$12,346.01	\$35,298.48	
Staff	Associate Engineer	0	4		0	0	475	16	495	\$49.04	\$24,274.80	\$69,404.08	
Staff	Junior Engineer	0		0	0	0	575	64	639	\$38.93	\$24,876.27	\$71,123.74	
Janie Tubito	Senior Technician				0				0	\$104.03	\$0.00	\$0.00	
Rich Schroeder	Senior Technician				0				0	\$88.07	\$0.00	\$0.00	
Ben McEldowney	Senior Technician		8						8	\$64.17	\$513.36	\$1,467.75	
GPI Labor Subtotal		0	133	0	0	0	1503	132	1768			\$287,720.73	
Direct Expenses:											Mileage	500 miles	\$335.00
											Printing		
											Postage		\$700.00
											Miscellaneous Expenses		\$450.00
											Other		
GPI Direct Expenses Subtotal												\$1,485.00	
											GPI Total	\$289,205.73	
TechniQuest Corporation (OH Multiplier = 122.93%)													
James Carr	Project Manager	0	0	0	0	0	2	0	2	\$91.67	\$183.34	\$449.97	
James Fiocco	Project Engineer	0	0	0	0	0	40	0	40	\$53.56	\$2,142.40	\$5,258.09	
Justin Dibsie	Engineer II / Design Engineer	0	0	0	0	0	100	0	100	\$37.60	\$3,760.00	\$9,228.17	
Carlos Garcia	Technician IV / Senior Data Technician	0	0	0	0	0	0	0	0	\$34.51	\$0.00	\$0.00	
Pat Hoffman	Technician III / Senior Technician	0	0	0	0	0	0	0	0	\$30.90	\$0.00	\$0.00	
Sandra Estrada	Technician II / Data Technician	0	0	0	0	0	0	0	0	\$27.81	\$0.00	\$0.00	
Jake Gueverra	Technician	0	0	0	0	0	0	0	0	\$24.72	\$0.00	\$0.00	
TQC Labor Subtotal		0	0	0	0	0	142	0	142			\$14,936.23	
Direct Expenses:											Mileage		
											Printing		
											Postage		
											Third Party Processing		\$4,160.00
											Other		
TQC Direct Expenses Subtotal												\$4,160.00	
											TQC Total	\$19,096.23	
Envision Consultants, Ltd. (OH Multiplier = 140.245%)													
Brian Daly, MBA	Public Outreach Coordinator	0	0	0	0	0	51	0	51	\$60.47	\$3,083.97	\$8,103.13	
Kim Kane	Public Outreach Specialist	0	0	0	0	0	121	0	121	\$43.50	\$5,263.50	\$13,829.85	
Nubia Munch	Spanish Translator	0	0	0	0	0	30	0	30	\$49.17	\$1,475.10	\$3,875.83	

Envision Labor Subtotal		0	0	0	0	0	202	0	202			\$25,808.80
Direct Expenses:											<i>Mileage</i>	\$500.00
											<i>Printing</i>	\$1,500.00
											<i>Postage</i>	\$1,000.00
											<i>Other (Venue for PIC and refreshments)</i>	\$500.00
											<i>Other</i>	
Envision Direct Expenses Subtotal											\$3,500.00	
Envision Total											\$29,308.80	
Total Labor Costs (including OH and 10% Fixed Fee)											\$689,853.68	
Total Direct Expenses											\$22,815.00	
GRAND TOTAL COST											\$712,668.68	