

RESOLUTION NO. 2024- 191

A RESOLUTION AWARDING AN OPEN-END CONTRACT TO SHANNON CHEMICAL CORP., MALVERN, PA FOR THE FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, IN THE AMOUNT OF \$139,955.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, COV BID #2024-04, for a period of one year from date of award, with the option to renew for a second year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on February 21, 2024, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of May 7, 2024 submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, be awarded to Shannon Chemical Corp., Malvern, PA, in the amount of \$139,955.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland; and

WHEREAS, the following bidder has been disqualified

<u>VENDOR</u>	<u>REASON</u>
George S. Coyne Chemical Croydon, PA	This vendor bid a product that is not equivalent to the product specified.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Vineland that said open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, COV BID #2024-04, for a period of one year from date of award, with the option to renew for a second year, be and the same is awarded to Shannon Chemical Corp., Malvern, PA, on their bid in the amount of \$139,955.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



May 7, 2024

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 2/21/24

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on February 21, 2024.

FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, COV BID #2024-04, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH THE OPTION FOR A SECOND YEAR.

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that an open-end contract be awarded to the lowest qualified bidder, Shannon Chemical Corp., Malvern, PA, in the amount of \$139,955.00. The lower bidder, George S. Coyne Chemical, Croydon, PA, bid a product that is not equivalent to the product provided for in the specifications.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", with a large loop at the end.

Robert E. Dickenson, Jr.
Business Administrator

RD/rl





BID EVALUATION FORM

DEPARTMENT Water Utility

Date: 4/11/2024



The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Liquid Blended Ortho/Polyphosphate
2. Amount to be Awarded: \$139,955.00
 Encumber Total Award
 Encumber by Supplemental Release
3. Engineer's Estimate: \$180,000.00
4. Amount Budget: \$ \$150,000.00
5. Account Number to be Charged: 4-07-55-502-8002-53030
6. Date Bids Received: 2/21/2024
7. Date to be Awarded: TBA 5-14-24
8. Recommended Vendor: Shannon Chemical Corp.
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions:
11. Evaluation Performed by: William G. Kennedy
12. Approved By: *John Lelke*
13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration

BN

PURCHASING AGENT REVIEW
COV BID # 2024-04

Proposals were received and opened Wednesday, February 21, 2024 at 2:00 PM for Liquid Blended Ortho/Polyphosphate from the following:

George S. Coyne Chemical:	\$ 98,276.70
Shannon Chemical Corp:	\$ 138,955.00 139,955.00

Comments: All bidders submitted all the mandatory documents.

Recommendation: Award should go to George S. Coyne as they submitted the lowest, responsive responsible bid unless the using department can justify reasons not to award to them.

Jeanine N. Meneghetti, QPA
Purchasing Agent

TABULATION OF BIDS
COV BID 2024-04 LIQUID BLENDED ORTHO/
POLYPHOSPHATE
FEBRUARY 21, 2024

Engineers Estimate: \$180,000.00

	George S. Coyne Chemical Co., Inc. 3015 State Road Croydon, PA 19021	Shannon Chemical Corp. PO Box 376 Malvern, PA 19355
Affir. Action	YES	YES
Ownership Discl	YES	YES
Check List	YES	YES
Proposal	YES	YES
Addenda	YES	YES
Discl. Iran	YES	YES
Total	\$98,276.70	\$139,955.00

Specifications also received by:

Klenzoid Inc.
 Miracle Chemical Company
 Kuehne Company
 Chemrite, Inc.
 Prime Vendor
 Aqua Smart Inc.
 Univar

Kennedy Bill

From: Kennedy Bill
Sent: Thursday, April 11, 2024 3:49 PM
To: Bill Kennedy
Cc: Meneghetti Jeanine; Hanna Theresa
Subject: Justification for Vendor Recommendation

Good Afternoon,

The chemical make-up of the product that Coyne Chemical bid on does not meet the specifications of the bid we advertised. Mainly the Orthophosphate which Coyne's product only has 27% Orthophosphate and Shannon Chemicals product has 70%.

The main thing that we have to test for at our Stations/Wells is Orthophosphate. Coyne's product is 2.6 times less (38%) less product than Shannon's.

Ultimately to maintain our residual above 0.10 ppm of Orthophosphate with Coyne's product we would have to purchase/spend \$255,519.42 to maintain the residual at the proper level. $\$255,519.42 - \$139,955.00 = \$115,564.42$ more in the purchase of Coyne's product.

Bill Kennedy
Superintendent

City of Vineland Water-Sewer Utility
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