RESOLUTION NO. 2023-629

A RESOLUTION AUTHORIZING EXTRAORDINARY, UNSPECIFIABLE SERVICES AGREEMENTS FOR HEALTH BENEFIT COVERAGES FOR EMPLOYEES OF THE CITY OF VINELAND (DENTAL AND VISION).

WHEREAS, there exists a need for the placement of Dental and Vision Coverages for employees of the City of Vineland; and

WHEREAS, Allen Associates, Vineland, NJ, (Insurance Broker of Record) has submitted proposals indicating the services to be rendered by the providers stated below; and

WHEREAS, the availability of funds for said contracts has been certified by the Chief Financial Officer; and

WHEREAS, the Local Public Contracts Law (N.J.S.A. 40A:ll-l et seq.) requires that the resolution authorizing the award of contracts for "Extraordinary, Unspecifiable Services" without competitive bids and the contract itself must be available for public inspection; and

WHEREAS, the Business Administrator has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

- 1. These contracts are awarded in accordance with N.J.S.A. 40A:11-5(1)(m) of the Local Public Contracts Law which permits the award of a contract without public advertising for bids and bidding thereof if the subject matter thereof consists of insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary, unspecifiable services.
- 2. THAT the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contracts for placement of Dental and Vision coverages, as follows:

Cov	erage/Item	Broker	Provider		Cost (based t enrollment)
1.	Dental (PPO Plus Premier Plan)	Allen Associates	Delta Dental	\$	110,864.00
	January 1, 2024 throug	gh December 31, 202	24	(0% incre	ase)
2.	Dental (PPO Plan) January 1, 2024 throug	Allen Associates 3h December 31, 20 2	Delta Dental 24	\$ (0% incre	37,210.00 ase)
3.	Dental (Flagship) January 1, 2024 throug	Allen Associates 3h December 31, 20 2	Delta Dental 24	\$ (3.59% ine	155,847.00 crease)
4. Estir	Vision mated cost covers the perio	Allen Associates d January 1, 2024 thr	National Vision Administrators, Ll ough December 31, 20	LC	162,259.20 6.40 per year

TOTAL ESTIMATED COST

<u>\$ 466,180.20</u>

3. THAT a notice of this action shall be printed once in the Daily Journal.

Adopted:

President of Council

ATTEST:

City Clerk

STANDARD CERTIFICATION DECEARATION FOR AND EXTRAORDINARY UNSPECIFIABLE SERVICE (EUS)

- To: Members of the Governing Body
- From: Robert E. Dickenson, Jr., Business Administrator
- Date: December 19, 2023

Subject: This is a contract for Health Benefits-Dental & Vision Coverages for Employees of the City of Vineland

This is to request your approval of a resolution authorizing contracts to be executed as follows:

This is to request an award of a contract without the receipt of formal bids as an Extraordinary Unspecifiable Service (N.J.S.A. 40A:11-5(1)(a)(ii) and N.J.A.C. 5:34-2.3(b)). I do hereby certify to the following:

- Provide a clear description of the nature of the work to be done:
 Purchase of Dental and Vision coverages, in accordance with N.J.S.A. 40A:11-6.1(b).
- Describe in detail why the contract meets the provisions of the statute and rules: Insurance is exempted by virtue of N.J.S.A. 40A:11-5(1)(a)(ii) and 40A:11-5(1)(m).
- The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:
 Professional evaluation of various insurance products demand specific training and experiences in industry.
- Describe the informal solicitation of quotations:
 Quotations are continually solicited by the broker for varying Health Benefits coverages needed by the City from numerous providers:

Coverage/Item	Broker	Provider	Estimated Cost (based on current enrollment
Dental (PPO Plus Premier Plar		Delta Dental	\$ 110,864.00
January 1, 2024 tl	hrough December 31, 20	24 (0%	increase)
Dental (PPO Plan) January 1, 2024 th	Allen Associates arough December 31, 202	Delta Dental 24	\$ 37,210.00 (0% increase)
Dental (Flagship)	Allen Associates	Delta Dental	\$ 155,847.00
、 U I /	rough December 31, 202	24	(3.59% increase)
Vision	Allen Associates	National Vision Administrators, LLC	\$ 162,259.20
Estimated cost cove	rs the period January 1, 20	24 through December 31,	, 2026 at \$54,086.40 per year

TOTAL ESTIMATED COST

\$ 466,180.20

Special arrangements for persons with disabilities may be made if requested in advance by contacting the Business Administrator's office at 856-794-4000.



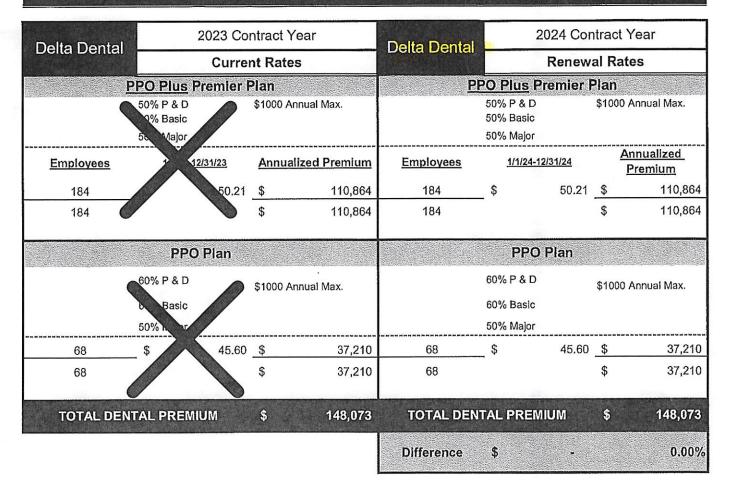
5. I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1 et seq. And certify that the proposed contract may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.

Respectfully, **Business** Administrator

(Original to be retained by City Clerk with the affirmed copy of the resolution; signed duplicate to be kept by Business Administrator.)

City of Vineland 2024 Renewal Dental Plans

Premier & PPO Plan



City of Vineland Group No. 03332 an Allen Associates <mark>Dental Alliance Gro</mark>up

Renewal Date:

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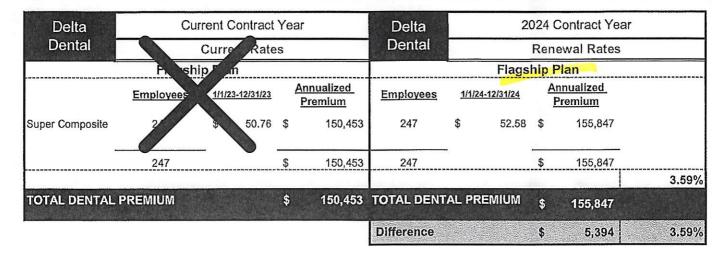
January 1, 2024

1. Presented Renewal Rate Adjustment (One Year)

0.00%

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City of Vineland, 03332-	01, 02, 05, 06		
Super-composite	\$50.21	\$50.21	184
City of Vineland, 03332-	6001, 6002, 6003		
Super-composite	\$45.60	\$45.60	68
Annual Premium Ş Change	\$148,073	\$148,073 \$0	252

City of Vineland 2024 Renewal Dental Plans Flagship Plans



*Census provided by Delta Dental

For illustrative purposes only



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Flagship Dental Plans

Flagship Dental Plans, Inc. Renewal Rates For:

City of Vineland Group. No. 03332-9001 (50)

January 1, 2024

			One Year
Contract Tier	Contract Count	Current Rates	Renewal Rates
Employee	115	\$50.76	\$52.58
Employee & Spouse	47	\$50.76	\$52.58
Employee & 1 Child	21	\$50.76	\$52.58
Employee & Children	15	\$50.76	\$52.58
Family	49	\$50.76	\$52.58
Total/ Annual Premium	247	\$150,453	\$155,847
% vs. Current			3.59%

Underwriting Policies & Requirements

1. The rates include the 2.5% New Jersey health benefit plan tax.

2. The rates are applicable only in New Jersey.

3. The group's current plan is NJ7.

4. The maximum out-of-pocket cost for orthodontics is \$1,900 per patient.

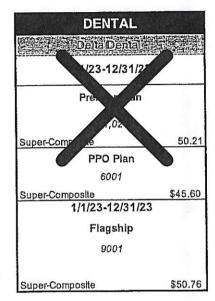
10/2/2023

City of Vineland 2023 Contract Rates



VISION	
- (National Misson Ad (NVA) - 1/1/23-12/3	al de la companya de
single	\$3.41
parent/child(ren)	\$11.47
couple	\$6.82
family	\$13.47





Reid Wanda

Subject:

FW: Vision

From: Dukes Marisol Sent: Thursday, December 14, 2023 3:15 PM To: Reid Wanda <<u>wreid@vinelandcity.org</u>> Cc: Personnel Office <<u>Personnel@vinelandcity.org</u>> Subject: Vision

Vision

Single – 193 employees \$3.41 = \$7897.56 Parent/child – 50 employees \$11.47 = \$6882.00 Couple – 107 employees \$6.82 =\$8756.88 Family – 189 employees \$13.47 = \$30549.96

Marísol Dukes

Personnel Director Personnel Office 640 E. Wood St. - P.O. Box 1508 Vineland, NJ 08362 (856) 794-4000 Ext. 4134 Fax: (856) 405-4604 personnel@vinelandcity.org http://www.vinelandcity.org

