

RESOLUTION NO. 2023- 356

A RESOLUTION AWARDING A NEGOTIATED  
CONTRACT TO KENDALL ELECTRIC, CONSHOHOCKEN,  
PA, FOR VMEU METER TESTING EQUIPMENT.

WHEREAS, the City of Vineland has heretofore advertised for bids for VMEU Meter Testing Equipment, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on April 4, and May 18, 2023, no bids were received in response to said advertisements; and

WHEREAS, in accordance with 40A:11-5(3)(a) the governing body approved Resolution No. 2023-312 authorizing the Purchasing Agent to negotiate and award a contract for the same; and

WHEREAS, the Business Administrator has, under date of July 25, 2023 submitted a written report of said negotiations and it is recommended that a contract for VMEU Meter Testing Equipment be awarded to Kendall Electric, Conshohocken, PA, in an amount not to exceed \$66,366.67; now, therefore

BE IT RESOLVED by the Council of the City of Vineland that (by the affirmative vote of two-thirds of the full membership of the governing body of the City of Vineland) that said negotiated contract for VMEU Meter Testing Equipment be awarded to Kendall Electric, Conshohocken, PA, in an amount not to exceed \$66,366.67 and the Purchasing Agent is hereby authorized and directed to issue a purchase order contract for the same on behalf of the City of Vineland.

BE IT FURTHER RESOLVED, the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

\_\_\_\_\_  
President of Council

ATTEST:

\_\_\_\_\_  
City Clerk



July 25, 2023

REPORT TO: THE MAYOR AND COUNCIL

RE: Negotiated Contract Award

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our report of the contract negotiations conducted by the Purchasing Agent for the following:

FOR VMEU METER TESTING EQUIPMENT

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On two (2) separate occasions, April 4, and May 18, 2023, no bids were received in response to advertisements. Per Resolution No. 2023-312, the Purchasing Agent was authorized to conduct negotiations and award a contract for the above.

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Business Administrator that the negotiated contract be awarded to Kendall Electric, Conshohocken, PA, in an amount not to exceed \$66,366.67.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

Robert E. Dickenson, Jr.  
Business Administrator

RD/wr



**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS  
UNDER 40A:11-5 EXCEPTIONS  
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

06/26/2023

(DATE)

1. Service (detailed description): VMEU Meter Testing Equipment

2. Amount to be Awarded: \$ 66,366.67

- Encumber Total Award  
 Encumber by Supplemental Release



3. Amount Budgeted: \$ 70,000

4. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_

5. \*\*Account Number to be Charged: 3-05-55-512-9003-52000 E370

6. Contract Period: One (1) Year


7. Date To Be Awarded: 07<sup>25</sup>24/2023

8. Recommended Vendor and Address: Kendall Electric  
15 Colwell Lane Conshohocken, PA 19428

9. Justification for Vendor Recommendation:(attach additional information for Council review)  
Bid package was publicly advertised two (2) times in 2023, where no bids were received. Kendall Electric was awarded the last meter test equipment bid in 2021. The electric utility prefers the meter testing equipment supplied by Kendall. Per 40A:11-5(3)


- Non-Fair & Open (Pay-to-Play documents required)  
 Fair & Open: How was RFP advertised? \_\_\_\_\_

10. Evaluation Performed by: William Burns (x4977)

11. Approved by: 

12. Attachments:

- Awarding Proposal  
 Other: \_\_\_\_\_

- Send copies to:  
Purchasing Division   
Business Administration

\*\* If more than one account #, provide break down



**KENDALL  
ELECTRIC**

A MEMBER OF THE KENDALL GROUP

KENDALL ELECTRIC  
15 COLWELL LN  
CONSHOHOCKEN PA 19428-1878  
510-832-9000 Fax 610-941-8181

Sold To: 212600  
CITY OF VINELAND  
PURCHASING DEPARTMENT  
640 E WOOD STREET  
VINELAND, NJ 08360-3713

Ship To: 220822  
CITY OF VINELAND  
415 N. WEST AVENUE  
ELECTRIC DISTRIBUTION  
VINELAND, NJ 08360-3680

Quotation S113131311

Order Date: 06/21/23	
Terms: Net Due 30 Days	
Customer PO#	Release #
VMEU 23-016	
Ordered By: STEVE HAGUE	
Phone: 856-506-6242	

Warehouse	Ship Via	Freight Allowed		Account Manager	Inside Salesperson	
EP02	UPS GROUND 4AM	Out: Yes	In: Yes	MICHAEL MONTELLA, EP01	ANDREW LOUGHERY, EP01	
Cost Ln #	Order Qty	ID #	Description	Req Date	Price / UOM	Ext Amount
	1ea	4513905	RADIAN ATX0143 MODEL 4050X THREE PHASE 50A AUTOMATED TEST PLATFORM WITH RX-30 STANDARD: 04% ACCURACY; WATTS, WATTHRS, VOLTS, AMPS, VAR, VARHRS, VA, VAHRS, VHR, AHR, V2HR, A2HR, PHASE ANGLE, POWER FACTOR, FREQUENCY, POWER QUALITY & ANALOG SENSE. INCLUDES WATT-NET BASIC(TM) EQUIPMENT CONTROL AND SECURE DATA MANAGEMENT SOFTWARE.**A COMPUTER IS REQUIRED AND MUST BE PURCHASED SEPARATELY.**	06/21/23	65416.670/ea	65,416.67
	1ea	4584772	AX0023 RADIAN 1 D Barcode Scanner for RW/WE/RB and Ethernet Test Boards  [6-8 WEEK LEADTIME] [FREIGHT-ALLOWED]  *** TAXES NOT INCLUDED ***	06/21/23	950.000/ea	950.00
This quotation is an offer to sell you the goods or services described herein on the terms set forth above and on our standard Terms and Conditions of Sale, which are available at <a href="http://www.kendallgroup.com/legal/t_and_c_sale">http://www.kendallgroup.com/legal/t_and_c_sale</a> or by calling 800-632-5422. Your order of any goods or services identified in this quotation constitutes your acceptance of our standard Terms and Conditions of Sale. We object to any different or additional terms and reject any prior offers we received from you. Wire, conduit & pipe pricing valid for 06/21/2023 only. Open, special order or or non-stock items may not be returnable. Prices expire on, and are subject to change after, 07/21/2023 unless otherwise stated on our quotation, cover page, or e-mail.					Subtotal	66366.67
					S&H CHGS	TBD
					Sales Tax	TBD
					Amount Due	66366.67