

RESOLUTION NO. 2023 -298

A RESOLUTION AUTHORIZING THE PURCHASE OF TWO (2) NEW ALTEC AT41M ARTICULATING TELESCOPIC AERIAL DEVICE TRUCKS WITH MATERIAL HANDLING INSULATED 41' REACH FROM ALTEC INDUSTRIES INC., BIRMINGHAM, AL, IN A TOTAL AMOUNT NOT TO EXCEED \$618,538.00, PURSUANT TO A NATIONAL COOPERATIVE PRICING AGREEMENT WITH SOURCEWELL.

WHEREAS, the Vineland Municipal Electric Utility – Distribution Division is in need Two (2) New Altec AT41M Articulating Telescopic Aerial Device Trucks with Material Handling Insulated 41' Reach; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Pricing Agreement known as Sourcewell; and

WHEREAS, Sourcewell, the National Cooperative Purchasing Program has acted as lead agency and awarded Contract #110421-ALT; and

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase Two (2) New Altec AT41M Articulating Telescopic Aerial Device Trucks with Material Handling Insulated 41' Reach using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Altec Industries Inc.; and

WHEREAS, the City of Vineland intends under Sourcewell Contract #110421-ALT, to purchase from Altec Industries Inc., Birmingham, AL, Two (2) New Altec AT41M Articulating Telescopic Aerial Device Trucks with Material Handling Insulated 41' Reach, in the amount of \$309,269.00 each for a total amount not to exceed \$618,538.00, as listed in the Quotation, dated May 30, 2023, made available through the Sourcewell.

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through Sourcewell for this procurement;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such vehicles is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure Two (2) New Altec AT41M Articulating Telescopic Aerial Device Trucks with Material Handling Insulated 41' Reach, in the amount of \$309,269.00 each for a total amount not to exceed \$618,538.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

6/9/23
(DATE)



1. Goods or Services (detailed description): (2) NEW ALTEC AT41M ARTICULATING TELESCOPIC AERIAL DEVICE
TRUCKS W MATERIAL HANDLING INSULATED 41' REACH @ \$309,269.00 EACH VMEU DIST.

2. Amount to be Awarded: \$618,538.00

- Encumber Total Award
- Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: 3-05-55-512-9003-52000-E392

5. Contract Period (if applicable): _____

6. Date to be Awarded: 6/26/23

7. Recommended Vendor and Address: ALTEC INDUSTRIES INC
1730 VANDERBILT RD, BIRMINGHAM, AL, 35242

8. Justification for Vendor Recommendation:(attach add'l information for Council review)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # SOURCEWELL CONTRACT# 110421-ALT

9. Evaluation Performed by: JEFF CELEBRE

10. Approved by: *John Lulle* 6-12-23

11. Attachments: _____ Date

- Awarding Proposal
- Other: _____

- **Send Original to: Purchasing Department**
- **Send copies to: Business Administration**

****If more than one account #, provide break down**

Quoted for: City of Vineland
 Customer Contact: Jeffre Celebre
 Phone: / Email: 1.856.305.0536 jcelebre@vinelandcity.org
 Quoted by: Wesley Garner
 Phone: / Email: 919-698-7493 wesley.garner@altec.com
 Altec Account Manager: Tom Polizos

REFERENCE ALTEC MODEL		Sourcwell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$205,024

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1			
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$400
2	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$843
3	VCAM	Backup Camera System	\$1,313
4	PSWI1	PURE SINE WAVE INVERTER.2000 Watts Continuous. GFCI Outlet at Rear	\$4,162
5	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$1,554
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$213,296

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Custom Function Controls, Platform Decal, Throttle Control, Outrigger Interlock	\$3,913
2	UNIT & HYDRAULIC ACC	Tool Tray, Subbase for large Chassis, Tool Circuit, Impact Wrench, Hydraulic Hoses	\$10,415
3	BODY	2025 Altec Custom Steel Body	\$28,615
4	BODY & CHASSIS ACC	Dock Bumper, Torsion Bars, Timbren Springs, Counter Weight, Auto Boom Stow, Cone Holder, Wire Reel, Fire Extinguisher, First Aid, Anti-Sail Mud Flap	\$14,302
5	ELECTRICAL	Directional Light Bar, Cargo Light, Spot Light, Grounding System, Deep Cycle Battery, PDM10 for Engine Start Stop, Custom Wiring	\$13,738
6	FINISHING	Installation of AT41M on Large Chassis	\$10,712
7	CHASSIS	2027 Freightliner M2-106	\$38,806
8	OTHER	2026 Altec Model Year Price Adjust	\$0
OPEN MARKET OPTIONS TOTAL:			\$120,501

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$333,797
 Delivery to Customer: \$1,358
 FET:
 CA Doc/Admin/Tire Fees:
 Estimated Taxes (___%):

TOTAL FOR UNIT/BODY/CHASSIS: \$335,155

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		Optioned Priced 2026 Altec Model Year Build	\$309,269
2			
3			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 38-40 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: CREEDMOOR, NC