

RESOLUTION NO. 2023 - 172

A RESOLUTION AUTHORIZING THE PURCHASE OF THREE (3) 2024 INTERNATIONAL HV507 4X2 CLASS 7/8 DUMP TRUCKS WITH PLOW FROM HUNTER TRUCK SALES, SWEDESBORO, NJ, IN THE TOTAL AMOUNT NOT TO EXCEED \$605,585.52, PURSUANT TO A NATIONAL COOPERATIVE PRICING AGREEMENT WITH SOURCEWELL.

WHEREAS, the City of Vineland Department of Public Works – Streets & Roads is in need of three (3) 2024 International HV507 4x2 Class 7/8 Dump Trucks with Plow; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Pricing Agreement known as Sourcewell; and

WHEREAS, Sourcewell, the National Cooperative Purchasing Program has acted as lead agency and awarded Contract #060920-NVS, for the purchase of three (3) 2024 International HV507 4x2 Class 7/8 Dump Trucks with Plow; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase three (3) 2024 International HV507 4x2 Class 7/8 Dump Trucks with Plow using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Hunter Truck Sales; and

WHEREAS, the City of Vineland intends under Sourcewell, under the Category: Vehicles and Chassis, Contract #060920-NVS, to purchase from Hunter Truck Sales, Swedesboro, NJ, for the purchase of three (3) 2024 International HV507 4x2 Class 7/8 Dump Trucks with Plow, at a cost of \$201,861.84 each for a total amount not to exceed \$605,585.52, as listed in the Quotation, dated March 3, 2023, made available through the Sourcewell.

WHEREAS the Director of Automotive Services and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through Sourcewell for this procurement;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such vehicles are not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure three (3) 2024 International HV507 4x2 Class 7/8 Dump Trucks with Plow at a cost of \$201,861.84 each for a total amount not to exceed \$605,585.52.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

4-6-23

(DATE)

1. Goods or Services (detailed description): (3) 2024 INTERNATIONAL HV507 4X2 CLASS 7/8 DUMP TRUCK W PLOW
FOR PWS&R @\$201,881.84 EACH

2. Amount to be Awarded: \$605,585.52

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2023-23
Or Grant: Title & Year _____

4. **Account Number to be Charged: C-04-00-000-2323-28005

5. Contract Period (if applicable): _____

6. Date to be Awarded: 4-26-23

7. Recommended Vendor and Address: HUNTER TRUCK SALES
2320 HIGH HILL RD, SWEDESBORO, NJ, 08085

8. Justification for Vendor Recommendation:(attach add'l information for Council review)

Type of Contract: State National Regional County

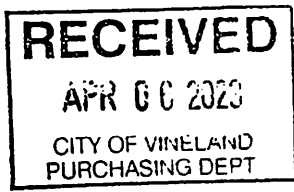
Vendor's Cooperative Contract # 060920-NVS *Expires 8-1-24*

9. Evaluation Performed by: JEFF CELEBRE

10. Approved by: *[Signature]* 4-6-2023
Date

11. Attachments:
 Awarding Proposal
 Other: _____

- Send Original to: Purchasing Department
- Send copies to: Business Administration



**If more than one account #, provide break down



International Trucks is pleased to provide you with this proposal compliant with all terms of the Sourcewell Vehicles and Chassis Contract #060920-NVS awarded to Navistar, Inc for new International Trucks. If you have any questions regarding enrollment in Sourcewell or detailed contract terms and conditions, please see your International Truck sales representative.

PROPOSAL PREPARED FOR:		PROPOSAL PREPARED BY:
Sourcewell Member:	City of Vineland	Hunter Truck Sales
Contact:	Jeff Celebre	Mark Ansberry
Address:	640 East Wood Street	2320 High Hill Road
City/State/Zip:	Vineland, NJ 08362	Swedesboro, NJ 08085
Phone:	856.794.4000	856.241.8890
Email:	jcelebre@vinelandcity.org	mansberry@huntertrucksales.com

Proposal Number	16567
Date	03/03/2023
Quantity of this Specification	3
Single Sourcewell Transaction Total Volume	3

Chassis		
New 2024 International HV507 4x2 Chassis		\$ 151,074.40
Base Chassis List	\$ 119,239.00	
Options List	\$ 31,835.40	
Sourcewell Contract Discount	35.5%	\$ (53,631.41)
Volume Incentive		\$ -
Material Price Increases		\$ 2,000.00
Net Sourcewell Chassis Price		\$ 99,442.99
Sourcewell Partner Body		
		\$ -
Handling Fee	4.00%	\$ -
Non-Sourcewell Dealer Supplied Body		
DeHart Body		\$ 94,887.00
Handling Fee	5.00%	\$ 4,744.35
Additional Post Build Work		
PDI		\$ 750.00
Handling Fee	5.00%	\$ 37.50
Service Contracts		
#REF!		\$ -
Additional Freight		
Floor Plan		\$ 2,000.00
Additional Fees & Taxes		
		\$ -
		\$ -
		\$ -
Final Sourcewell Customer Price FOB Swedesboro, NJ		\$ 201,861.84
Additional Sourcewell Qualified Content		
Customer Parts Credit - Fleet Charge only	\$200	
A26 Incremental Parts Credit - Fleet Charge only	\$200	
Silver Package Award	\$1,200	

Terms:

Stock unit in dealer's inventory, dealer will accept a final purchase order using the current Sourcewell pricing quoted above.

Dealer placing a new orders for the Sourcewell Member, the purchase order cannot be firm up until the unit is slotted to build with a firm build date or lineset. Once a firm build date has been established, dealer will provide the Sourcewell Member approved pricing and a final purchase order can be accepted with firm pricing. Dealer cannot guarantee bodies and/or equipment pricing added to the chassis for a turnkey sale until chassis is lineset.



HV507 SFA

Sales Proposal For:
City of Vineland

Presented By:
HUNTER TRUCK

Prepared For:
City of Vineland
Jeff Celebre
640 East Wood Street
Vineland, NJ 08362-
(856)794 - 4000
Reference ID: N/A

Presented By:
HUNTER TRUCK
Mark Ansberry
2320 HIGH HILL RD.
LOGAN TOWNSHIP NJ 080854538
856-241-8890

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile
2024 HV507 SFA (HV507)

AXLE CONFIG:	4X2
APPLICATION:	Front Plow with spreader
MISSION:	Requested GVWR: 39000. Calc. GVWR: 39000. Calc. GCWR: 80000 Calc. Start / Grade Ability: 38.86% / 3.07% @ 55 MPH Calc. Geared Speed: 76.9 MPH
DIMENSION:	Wheelbase: 160.00, CA: 85.00, Axle to Frame: 91.00
ENGINE, DIESEL:	{Cummins L9 330} EPA 2021, 330HP @ 2200 RPM, 1000 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 330 Peak HP (Max)
TRANSMISSION, AUTOMATIC:	{Allison 3500 RDS} 6th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Meritor MFS-16-143A} Wide Track, I-Beam Type, 16,000-lb Capacity
AXLE, REAR, SINGLE:	{Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, Driver Controlled Locking Differential, 200 Wheel Ends Gear Ratio: 5.38
CAB:	Conventional, Day Cab
TIRE, FRONT:	(2) 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position
TIRE, REAR:	(4) 11R22.5 Load Range H HDR2+ (CONTINENTAL), 491 rev/mile, 75 MPH, Drive
SUSPENSION, REAR, SINGLE:	31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs
PAINT:	Cab schematic 100WK Location 1: 9219, Winter White (Std) Chassis schematic N/A

<u>Description</u>	<u>List</u> (US DOLLAR)
Base Chassis, Model HV507 SFA with 160.00 Wheelbase, 85.00 CA, and 91.00 Axle to Frame.	\$119,239.00
AXLE CONFIGURATION {Navistar} 4x2	\$0.00
<u>Notes</u>	
: Pricing may change if axle configuration is changed.	
ENGINE, DIESEL {Cummins L9 330} EPA 2021, 330HP @ 2200 RPM, 1000 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 330 Peak HP (Max)	\$9,445.00
CARB EMISSION WARR COMPLIANCE for Cummins L9 Engines	\$1,616.00
CARB IDLE COMPLIANCE Low NOx Idle Engine, Complies with California Clean Air Regulations; Includes "Certified Clean Idle" Decal located on Driver Door	\$97.00
EMISSION, CALENDAR YEAR {Cummins L9} EPA, OBD and GHG Certified for Calendar Year 2023	\$0.00
RADIATOR Aluminum, Cross Flow, Front to Back System, 1228 SqIn, with 1167 SqIn Charge Air Cooler	\$0.00
<u>Includes</u>	
: DEAERATION SYSTEM with Surge Tank	
: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps	
: RADIATOR HOSES Premium, Rubber	
FAN DRIVE {Horton Drivemaster} Two-Speed Type, Direct Drive, with Residual Torque Device for Disengaged Fan Speed	\$0.00
<u>Includes</u>	
: FAN Nylon	
AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control	\$352.00
ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection	\$0.00
BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines	\$98.00
<u>Includes</u>	
: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door	
ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls and Starter Lockout, with Ignition Switch Control, for Cummins B6.7 and L9 Engines	\$60.00
THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel	\$0.00
TRANSMISSION, AUTOMATIC {Allison 3500 RDS} 6th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway	\$6,394.00
TRANSMISSION TCM LOCATION Located Inside Cab	\$156.00
ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS) and Regional Haul Series (RHS), General Purpose Trucks, Construction, Package Number 223	\$0.00
NEUTRAL AT STOP Allison Transmission Shifts to Neutral When Service Brake is Depressed and Vehicle is at Stop; Remains in Neutral Until Service Brake is Released	\$0.00
OIL COOLER, TRANSMISSION {Modine} Water to Oil Type	\$898.00
PTO LOCATION Dual, Customer Intends to Install PTO at Left and/or Right Side of Transmission	\$0.00
SHIFT CONTROL PARAMETERS {Allison} 3000 or 4000 Series Transmissions, Performance Programming	\$0.00
TRANSMISSION OIL Synthetic; 29 thru 42 Pints	\$203.00
TRANSMISSION SHIFT CONTROL Column Mounted Stalk Shifter, Not for Use with Allison 1000 & 2000 Series Transmission	\$50.00
CLUTCH Omit Item (Clutch & Control)	\$0.00
AXLE, REAR, SINGLE {Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, Driver Controlled Locking Differential, 200 Wheel Ends . Gear Ratio: 5.38	\$1,767.00
SUSPENSION, REAR, SINGLE 31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxilliary Rubber Springs	\$305.00
AXLE, FRONT NON-DRIVING {Meritor MFS-16-143A} Wide Track, I-Beam Type, 16,000-lb Capacity	\$2,200.00
SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 16,000-lb Capacity, with Shock Absorbers	\$350.00
SPRINGS, FRONT AUXILIARY Rubber	\$111.00
CAB Conventional, Day Cab	\$0.00
ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab	\$0.00
AIR CONDITIONER with Integral Heater and Defroster	\$0.00
ARM REST, RIGHT, DRIVER SEAT	\$45.00
AUTOMATIC CLIMATE CONTROL Automatically Maintains Cabin Comfort Based on Selected Temperature	\$98.00
CAB INTERIOR TRIM Classic, for Day Cab	\$0.00
<u>Includes</u>	

Description

List
(US DOLLAR)

: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger	
: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted	
: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap	
CAB REAR SUSPENSION Air Bag Type	\$0.00
CAB SOUND INSULATION Includes Dash Insulator and Engine Cover Insulator	\$90.00
GAUGE CLUSTER Premium Level; English with English Electronic Speedometer	\$488.00
<u>Includes</u>	
: GAUGE CLUSTER DISPLAY: Base Level (3" Monochromatic Display), Premium Level (5" LCD Color Display); Odometer, Voltmeter, Diagnostic Messages, Gear Indicator, Trip Odometer, Total Engine Hours, Trip Hours, MPG, Distance to Empty/Refill for	
: GAUGE CLUSTER Speedometer, Tachometer, Engine Coolant Temp, Fuel Gauge, DEF Gauge, Oil Pressure Gauge, Primary and Secondary Air Pressure	
: WARNING SYSTEM Low Fuel, Low DEF, Low Oil Pressure, High Engine Coolant Temp, Low Battery Voltage (Visual and Audible), Low Air Pressure (Primary and Secondary)	
GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel, Mounted in Instrument Panel	\$30.00
GAUGE, OIL TEMP, AUTO TRANS for Allison Transmission	\$48.00
GAUGE, OIL TEMP, REAR AXLE	\$95.00
GAUGE, TEMPERATURE, AMBIENT Sensor Wiring with Display Unit Mounted in Cluster	\$71.00
VIRTUAL GA, OIL TEMP, AUTO XMSN for Allison Transmission, Requires Premium Cluster	\$48.00
GRAB HANDLE, CAB INTERIOR (2) Safety Yellow	\$33.00
HEATER HOSES Silicone	\$78.00
HOSE CLAMPS, HEATER HOSE {Breeze} Belleville Washer Type	\$25.00
INSTRUMENT PANEL Flat Panel	\$0.00
IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	\$0.00
MIRROR, CONVEX, LOOK DOWN Right Side, Black, 6" x 10.5"	\$49.00
MIRRORS (2) C-Loop, Power Adjust, Heated, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width	\$267.00
<u>Notes</u>	
: Mirror Dimensions are Rounded to the Nearest 0.5"	
MONITOR, TIRE PRESSURE Omit	(\$996.00)
SEAT BELT All Orange; 1 to 3	\$26.00
SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust	
SEAT, TWO-MAN PASSENGER {National} Fixed Back, Integrated Headrest in Both Occupant Positions, Vinyl, with Under Seat Storage Compartment	\$576.00
SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color, with Integral Clearance/Marker Lights	\$348.00
WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature	\$0.00
WINDSHIELD Heated, Single Piece	\$632.00
FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.437" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL	\$783.00
BRACKET, CAB MOUNT Heavy Duty	\$57.00
BUMPER, FRONT Swept Back, Steel, Heavy Duty	\$0.00
CROSSMEMBER, REAR, AF (1)	\$116.00
FRAME DIMPLE Dimple on Left and Right Top Flange of Frame Rail to Reference Rear Axle Centerline	\$26.00
FRAME EXTENSION, FRONT Integral; 20" In Front of Grille	\$590.00
TOW HOOK, FRONT (2) Frame Mounted	\$84.00
LICENSE PLATE HOLDER Single Plate, Swing Type, Mounted Below Front Bumper	\$29.00
WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)	\$0.00
BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	\$0.00
<u>Includes</u>	
: BRAKE LINES Color and Size Coded Nylon	
: DRAIN VALVE Twist-Type	
: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster	
: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel	
: PARKING BRAKE VALVE For Truck	

<u>Description</u>	<u>List</u> (US DOLLAR)
: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4	
: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6	
AIR BRAKE ABS {Bendix AntiLock Brake System} 4-Channel (4 Sensor/4 Modulator) Full Vehicle Wheel Control System, with Automatic Traction Control	\$210.00
BRAKE, PARKING Manual Push-Pull Pneumatic Parking Brake	\$0.00
BRAKES, FRONT {Meritor 16.5X6 Q-PLUS CAST} Air S-Cam Type, Cast Spider, Fabricated Shoe, Double Anchor Pin, Size 16.5" X 6", 23,000-lb Capacity	(\$1,068.00)
BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 Sqli	\$0.00
SLACK ADJUSTERS, FRONT {Haldex} Automatic	\$38.00
DUST SHIELDS, FRONT BRAKE for Air Cam Brakes	\$35.00
BRAKES, REAR {Meritor 16.5X7 Q-PLUS CAST} Air S-Cam Type, Cast Spider, Fabricated Shoe, Double Anchor Pin, Size 16.5" X 7", 23,000-lb Capacity per Axle	(\$1,424.00)
BRAKE CHAMBERS, REAR AXLE {MGM TR3030LP3TSHD} 30/30 Sqli Spring Brake	\$150.00
SLACK ADJUSTERS, REAR {Haldex} Automatic	\$58.00
DUST SHIELDS, REAR BRAKE for Air Cam Brakes	\$70.00
AIR COMPRESSOR {Cummins} 18.7 CFM	\$0.00
AIR DRYER {Bendix AD-IP} with Heater	\$526.00
AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab	\$50.00
AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Back of Cab, Perpendicular to Rail	\$151.00
DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank	\$165.00
TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck	\$542.00
<u>Notes</u>	
: When electronic stability control is ordered with trailer connections on a 4x2 truck, please check the operator manual for trailer weight restrictions.	
STEERING GEAR (2) {Sheppard M100/M80} Dual Power	\$1,159.00
STEERING COLUMN Tilting	\$125.00
STEERING WHEEL 4-Spoke; 18" Dia., Black	\$0.00
DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2	\$96.00
EXHAUST SYSTEM Horizontal Aftertreatment System, Frame Mounted Right Side Under Cab, for Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab	\$2,128.00
AFTERTREATMENT COVER Aluminum	\$278.00
EXHAUST HEIGHT 8' 10"	\$0.00
MUFFLER/TAIL PIPE GUARD (1) Aluminum	\$0.00
TAIL PIPE (1) Turnback Type	\$64.00
ELECTRICAL SYSTEM 12-Volt, Standard Equipment	\$0.00
<u>Includes</u>	
: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab	
: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel	
: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever	
: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light	
: STARTER SWITCH Electric, Key Operated	
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector	
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature	
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever	
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted	
: WIRING, CHASSIS Color Coded and Continuously Numbered	
ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use	\$45.00
ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, with Ignition "OFF" and any Door Opened	\$42.00
ALTERNATOR {Delco Remy 36SI} Brushless, 12 Volt, 165 Amp Capacity, Pad Mount, with Remote Sense	\$491.00
ANTENNA for Increased Roof Clearance Applications	\$0.00
AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications	\$158.00
BACK-UP ALARM Electric, 102 dBA	\$120.00
BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Right Side Back of Cab	\$101.00
BATTERY SYSTEM {Fleetrite} Maintenance-Free, (4) 12-Volt 2640CCA Total, Top Threaded Stud	\$420.00
BATTERY TERMINALS Sealed	\$51.00

<u>Description</u>	<u>List</u> (US DOLLAR)
BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn	\$209.00
2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab	\$211.00
CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses	\$0.00
CIGAR LIGHTER Includes Ash Cup	\$18.00
CLEARANCE/MARKER LIGHTS (5) (Truck Lite) Amber LED Lights, Flush Mounted on Cab or Sunshade	\$0.00
COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side	\$48.00
ELECTRIC TRAILER BRAKE/LIGHTS Accommodation Package to Rear of Frame; for Combined Trailer Stop, Tail, Turn, Marker Light Circuits; Includes Electric Trailer Brake Accommodation Package with Cab Connections for Mounting Customer Installed Electric Brake Unit, Less Trailer Socket	\$363.00
HEADLIGHT WARNING BUZZER Sounds When Head Light Switch is on and Ignition Switch is in "Off" Position	\$49.00
HEADLIGHTS Halogen	\$0.00
HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on	\$42.00
HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord	\$413.00
HORN, ELECTRIC Disc Style	\$0.00
INDICATOR, LOW COOLANT LEVEL with Audible Alarm	\$0.00
JUMP START STUD Remote Mounted	\$168.00
POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) with USB Port, Located in the Instrument Panel	\$38.00
RADIO AM/FM/WB/Clock/Bluetooth/USB Input/Auxiliary Input	\$483.00
RADIO, AUXILIARY CONTROLS Mounted in Steering Wheel, Radio Function Control Switch, Includes Volume Up/Down, Mute, Forward/Back and Bluetooth Answer/Disconnect	\$103.00
SPEAKERS (2) 6.5" Dual Cone Mounted in Both Doors, (2) 5.25" Dual Cone Mounted in Both B-Pillars	\$90.00
STARTING MOTOR {Delco Remy 39MT} 12 Volt, Gear Reduced, with Thermal Over-Crank Protection	\$193.00
STOP, TURN, TAIL & B/U LIGHTS (Weldon) Multi-Function LED Lamp, Mounted Inside Rails, Includes LED License Plate Light	\$250.00
TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights	\$42.00
TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; with 30 Amp Fuse and Relay, Controlled by Ignition Switch	\$123.00
TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender	\$0.00
USB PORT (2) Located in the Instrument Panel	\$92.00
WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time	\$42.00
FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV	\$0.00
BUG SCREEN Mounted Behind Grille	\$131.00
GRILLE Stationary, Chrome	\$0.00
HOOD, HATCH (01) for Servicing	\$444.00
INSULATION, SPLASH PANELS for Sound Abatement	\$76.00
INSULATION, UNDER HOOD for Sound Abatement	\$167.00
LOGOS EXTERIOR Model Badges	\$0.00
LOGOS EXTERIOR, ENGINE Badges	\$0.00
CHASSIS COATING Corrosion Resistant E-Coat Primer Coating for Single Frame Rails	\$500.00
COMMUNICATIONS MODULE Telematics Device with Over the Air Programming; Includes Five Year Data Plan and International 360	\$0.00
CUSTOMER IDENTITY for Sourcewell	\$0.00
FIRE EXTINGUISHER 5 lb Class A B C	\$154.00
FIRE EXTINGUISHER BRACKET Mounted Left Side Driver Seat	\$0.00
LABEL, DEF "DEF ONLY"	\$8.00
PAINT SCHEMATIC, PT-1 Single Color, Design 100	\$0.00
<u>Includes</u>	
: PAINT SCHEMATIC ID LETTERS "WK"	
PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	\$0.00
PROMOTIONAL PACKAGE Government Silver Package	\$0.00
SAFETY TRIANGLES	\$47.00
FUEL TANK Top Draw, Non-Polished Aluminum, 26" Dia, 70 US Gal (265L), Mounted Left Side, Under Cab	\$351.00
DEF TANK 9.5 US Gal (36L) Capacity, Frame Mounted Outside Left Rail, Under Cab	\$89.00
FUEL TANK STRAPS Bright Finish Stainless Steel	\$260.00

<u>Description</u>	<u>List</u> (US DOLLAR)
FUEL/WATER SEPARATOR {Racor 400 Series} 12 VDC Electric Heater, Includes Pre-Heater, with Primer Pump, Includes Water-in-Fuel Sensor, Mounted on Engine	\$123.00
WHEELS, FRONT {Accuride 29039} DISC; 22.5x9.00 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Non-Standard Offset, with .5" Thick Disc	\$224.00
(2) TIRE, FRONT 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position	\$542.00
WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs	\$127.00
(4) TIRE, REAR 11R22.5 Load Range H HDR2+ (CONTINENTAL), 491 rev/mile, 75 MPH, Drive	(\$336.00)
WHEEL GUARDS, FRONT {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts Mounted Between Hub and Wheel	\$24.00
WHEEL GUARDS, REAR {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts, Mounted Between Hub & Wheel and Between Dual Wheels	\$24.00
BDY INTG, REMOTE POWER MODULE Mounted Inside Cab Behind Driver Seat, Up to 6 Outputs & 6 Inputs, Max 20 amp per Channel, Max 80 amp Total; Includes 1 Switch Pack with Latched Switches	\$790.00
BDY INTG, PTO ACCOMMODATION for Electric over Hydraulic PTO, Does Not Include Solenoids, with Latched Switch Mounted on Dash Includes Audible Alarm and Indicator Light in Gauge Cluster (Requires 1 Remote Power Module input & 1 output)	\$25.00
Total of Product Features	\$158,605.00
Cab schematic 100WK Location 1: 9219, Winter White (Std) Chassis schematic N/A	
Services Section:	
WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A	\$0.00
CARB COMPANION PLAN {Navistar} for CARB B6.7 and L9 Engines	\$800.00
Total of Service Features	\$800.00
Total List Price Including Options:	\$159,405.00 (US DOLLAR)
	(US DOLLAR)
Freight	\$3,100.00
Floor Plan for body installation	\$2,015.33
PDI, DOT	\$787.50
Commodity Surcharge	\$2,000.00
DeHart Body	\$99,631.35
Total Goods Purchased:	\$107,534.18

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$158,605.00	
Service Items	\$800.00	
Total Factory List Price Including Options:		\$159,405.00
Total Goods Purchased:		\$107,534.18
Less Customer Allowance:		(\$68,177.34)
Total Vehicle Price:		\$201,861.84
Total Sale Price:		\$201,861.84
Total Per Vehicle Sales Price:		\$201,861.84
Total For 3 Vehicle Sales:		\$605,585.52
Net Sales Price:		\$605,585.52

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature

Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

