

RESOLUTION NO. 2023- 06

A RESOLUTION AUTHORIZING AWARD OF A CONTRACT TO ATLANTIC COAST ALARM, INC., MAYS LANDING, NJ, FOR VIDEO SURVEILLANCE AND ACCESS CONTROL.

WHEREAS, there exists a need for Video Surveillance and Access Control; and

WHEREAS, the City of Vineland has a need to acquire such service as a Non-Fair and Open Contract pursuant to N.J.S.A. 19:44A-20.5; and

WHEREAS, the purchasing agent has determined and certified in writing that the value of said services will exceed \$17,500.00; and

WHEREAS, the Municipal Director of Information Systems has recommended that a contract be awarded to Atlantic Coast Alarm, Inc., Mays Landing, NJ, in an amount not to exceed \$78,440.00; and

WHEREAS, Atlantic Coast Alarm has completed and submitted a Business Entity Disclosure Certification for Non-Fair and Open Contract which certifies that Atlantic Coast Alarm has not made any reportable contributions to a political or candidate committee in the City of Vineland in the previous one year and that the contract will prohibit Atlantic Coast Alarm from making any reportable contributions through the term of the contract to a political or candidate committee in the City of Vineland; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts.

NOW THEREFORE BE IT RESOLVED, by the Council of the City of Vineland that:

1. The Purchasing Agent be and the same is hereby authorized to issue contract to Atlantic Coast Alarm, Inc., Mays Landing, NJ for Video Surveillance and Access Control, in an amount not to exceed \$78,440.00.
2. That the Business Disclosure Entity Certification, the Political Contribution Disclosure Form and the Determination of Value be placed on file with the Resolution.
3. Notice of this action shall be printed once in the Daily Journal.

Adopted:

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President of Council

ATTEST:

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City Clerk

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS  
UNDER 40A:11-5 EXCEPTIONS  
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

12/16/2022  
(DATE)

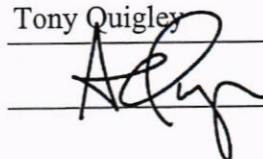
1. Service (detailed description): Video Surveillance and Access Control
2. Amount to be Awarded: \$ \$78,440.00

- Encumber Total Award  
 Encumber by Supplemental Release



3. Amount Budgeted: \$ \_\_\_\_\_
4. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_
5. \*\*Account Number to be Charged: 2-05-55-512-9000-5200
6. Contract Period: \_\_\_\_\_
7. Date To Be Awarded: 12/15/2022
8. Recommended Vendor and Address: Atlantic Coast Alarm Suite #203  
5100 Harding Hwy, Mayslanding, NJ 08330
9. Justification for Vendor Recommendation:(attach additional information for Council review)  
See attached quote.
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

- Non-Fair & Open (Pay-to-Play documents required)  
 Fair & Open: How was RFP advertised? See attached documents

10. Evaluation Performed by: IS Division Staff
11. Approved by: Tony Quigley  


12. Attachments:
- Awarding Proposal  
 Other: Quote

- Send copies to:  
**Purchasing Division**  
**Business Administration**

**\*\* If more than one account #, provide break down**

# ATLANTIC COAST ALARM, INC.

5100 Harding Highway, Suite 203, Mays Landing, New Jersey 08330  
Tel (609) 625-0944 Fax (609) 625-8968

Alarms • Card Access Systems • Surveillance Cameras • Site Management • Central Station Monitoring (UL Listed)

New Jersey Public Works Contractor License Number 58284  
New Jersey DCA Fire Alarm Contractor License Number P00462  
New Jersey DCA Fire Alarm, Burglar Alarm Contractor License Number 34BX00005300  
DCA Home Improvement Contractor License Number 13VH10443400

May 26, 2022

[gpallozzi@vinelandcity.org](mailto:gpallozzi@vinelandcity.org)

Gina Pallozzi  
Vineland Municipal Electric Utility  
57 W. Park Ave, Vineland, NJ 08361

## **Re: Video Surveillance and Access Control**

Atlantic Coast Alarm, a family owned and operated company, has been securing homes and business in the area since 1967. That's over forty-five years of protecting things people value most! Atlantic Coast Alarm operates a **5 Diamond UL approved Central Station** and is currently ranked in the **Top 100 by SDM Magazine**. Included in some of the over 6,000 customer Atlantic Coast Alarm currently secures are major companies you may recognize.

The following is a proposal to take over and add additional sites to the existing Avigilon video surveillance and ZK Teco access control systems. The proposal is broken down into 4 different jobs that were discuss during a walkthrough. See prints for device locations.

### **Job 3: New Video Surveillance and Access Control at Electric Utility (Oak Road)**

#### **Avigilon Video Surveillance: See print for approximate device locations**

4	4.0C-H5A-D1-IR	4MP H5A Indoor IR Dome Camera with 3.3-9mm Lens
1	8.0C-H5A-FE-DO1-IR	8MP H5A Fisheye IR Dome Camera
1	12C-H4A-4MH-360	4x 3MP H4 Multisensor Camera Module with 2.8mm Lens
1	Pendant Cap	
1	Threaded Pipe	
5	9C-H4A-3MH-270	3x 3MP H4 Multisensor Camera Module with 2.8mm Lens
5	H4AMH-AD-PEND1	Pendant Mount Adapter for H4 Multisensor
5	IRPTZ-MNT-WALL1	Wall Arm for H4 IRPTZ or H4 Multisensor
4	H4AMH-DO-COVR1	Outdoor Dome Cover for H4 Multisensor
4	H4AMH-AD-IRIL1	IR Illuminator Ring for H4 Multisensor
4	POE-INJ2-60W-NA	POE++ Injector; 60W; NA
4	H4-MT-CRNR1	Avigilon Corner Mount Adapter
1	NVR4-VAL-12TB-NA	NVR4 Value 12TB; Windows 10; NA
1	NVR4-VAL-2NDPS-NA	Power Supply for NVR4 Value; NA
1	HD-NVR-ANK2-1	Anlytics Kit for NVR4 Value or any NVR3 models
11	ACC7-ENT	ACC 7 Enterprise camera channel
1	Aiphone Master Station (Audio Only)	
2	Aiphone Sub-Master Stations	
1	Call Box	
1	Power Supply	



- \* Cat6 Wire
- \* Connectors and miscellaneous materials
- \* Wire molding and conduit were required
- \* Labor: Non-Union @ Prevailing Rate

**The price for the above equipment, installation and programming is \$55,750.00**

**ZK Teco Access Control: See print for approximate device locations**

- 1 **US-C3-400-PRO** 4-door 1-way Controller Stores 30,000 cards and 100,000 events Reader Ports: 4 (26-66 bits Wiegand)Communication: TCP/IP, RS485Input Ports: 12 (4-exit buttons, 4-door sensors,4-Aux Inputs)Output Ports: 8 (4 FORM-C Relay Output for lock4 Aux FORM-C Relay Output)
- 5 **KR503E** Proximity Card Reader, Outdoor, IP65, 125 Kilohertz, Mullion Mount, Red/Green LED, 6 to 14 Volt DC, 70 Milliampere, 2" Read Range, 3" Width x 0.4" Depth x 4.6" Height
- 1 **ZKB-AC-P10** Software License
- 3 Magnetic Door or Electric Strike Locks
- 5 Request to Exit Motion Detectors as needed
- 5 Door Contacts
- 1 Power Supply
- \* Card Access Wire
- \* Conduit, Wire Mold where required
- \* Programming
- \* Labor Non-Union @ Prevailing Rate

**The price for the above equipment, installation and programming is \$22,690.00**

**Notes:**

- ACA is not responsible for the existing systems and wiring. If any repairs or replacements need to be made they will be done so on T&M
- The Customer is to provide all IP address and port assignments before the installation takes place.
- The Customer will provide all switches and rack space for the equipment.
- The Customer will provide 110V power at all head end locations
- The Customer will provide IT support for networking and setup.
- The Customer will provide Administration Credentials for the existing Avigilon and ZK Teco systems.
- Customer to provide indoor lift if needed. ACA will provide Bucket Truck for exterior cameras.
- The Customer to provide and pathing or painting.
- All work to be performed during normal business hours 7am-4pm.
- Technicians are certified through the State of New Jersey for Burglar Alarm installation. Atlantic Coast Alarm is licensed by the State of New Jersey for Fire Alarm installation. License numbers will be supplied upon request.
- Parts and labor are guaranteed for one-year.
- Permits may be required. Permits and fees are the responsibility of the property owner.
- Your local police department may require that you register your alarm system. Registering your alarm is the responsibility of the property owner.
- Additional information can be found at [www.atlanticcoastalarm.com](http://www.atlanticcoastalarm.com).

If you have any questions, please do not hesitate to contact me.

Sincerely,

Andrew Toner  
President