

RESOLUTION NO. 2022-563

RESOLUTION EXERCISING OPTION TO RENEW  
CONTRACT C22-0003 FOR THE FURNISHING AND  
DELIVERY OF SCR REAGENT QUALITY AMMONIA FOR  
UNIT 11 AND CLAYVILLE 1.

WHEREAS, on November 23, 2021, City Council adopted Resolution No. 2021-568 awarding an open-end contract to Tanner Industries, Inc., Southampton, PA for the furnishing and delivery of SCR Reagent Quality Ammonia for Unit 11 and Clayville 1, for the Vineland Municipal Electric Utility Generation Division, for a period of one year commencing February 1, 2022 and ending January 31, 2023, with option for an additional year, in the amount of \$59,360.00; and

WHEREAS, the Vineland Municipal Electric Utility and Tanner Industries, Inc. have agreed to exercise the option to renew Contract C22-0003 for the option year beginning February 1, 2023 to January 31, 2024 for an estimated increased amount not to exceed \$65,960.00 at the same terms and conditions; and

NOW, THEREFORE BE IT RESOLVED, by the Council of the City of Vineland that the Purchasing Agent is hereby authorized to issue an extension to Contract No. C22-0003, issued to Tanner Industries, Inc., Southampton, PA for the furnishing and delivery of SCR Reagent Quality Ammonia for Unit 11 and Clayville 1, for an estimated amount not to exceed \$65,960.00 for the option year beginning February 1, 2023 to January 31, 2024 at the same terms and conditions.

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract extension herein are available.

Adopted:

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President of Council

ATTEST:

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City Clerk

# FROM THE DESK OF JEANINE N. BROWNLEE



December 8, 2022

MEMORANDUM TO BUSINESS ADMINISTRATION:

RE: Resolution Request to Extend Contract for Open-End Contract for SCR Reagent Quality Ammonia for Unit 11 & Clayville 1 for VMEU Gen. 2021-36.

Request to extend Contract C22-0003 awarded by Resolution No. 2021-568 to Tanner Industries, Inc., 735 Davisville Road, Southampton, PA 18966 for the period February 1, 2022 to January 31, 2023 for an estimated amount not to exceed \$59,360.00. The bid specifications and contract included the option to extend for (1) additional year and as such the City wishes to exercise the (1) year extension from February 1, 2023 to January 31, 2024 for an estimated increased amount not to exceed \$65,960.00. The contractor has agreed to extend under the same terms and conditions.

If you have any questions or need additional information, please contact me.

Sincerely,

A handwritten signature in blue ink that reads "Jeanine N. Brownlee".

Jeanine N. Brownlee, QPA  
Purchasing Agent

## **Brownlee Jeanine**

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**From:** Puri Mohan  
**Sent:** Thursday, December 8, 2022 11:37 AM  
**To:** Brownlee Jeanine  
**Cc:** Dunmore Thomas; August Steven  
**Subject:** FW: City of Vineland - Extension Proposal (Tanner Industries, Inc.)  
**Attachments:** City of Vineland, NJ - Extension Proposal 12.7.22.doc

Jeanine,

The Initial Year of the contract with Tanner Industries for the supply of SCR Reagent Quality Ammonia expires January 31, 2023. Attached is the extension proposal from Tanner Industries for the Option Year ending January 31, 2024. The quoted price of \$0.9075/Lb. is about 11% above the current price and is about 18% below the second bidder's price of \$1.07/lb. quoted in their bid of 10/21/22.

We recommend contract extension at the quoted price for an estimated amount of \$65,960.00.

Thank you.

Mohan Puri  
Utility Engineering  
Vineland Municipal Electric Utility  
57 W Park Ave. Suite A, P.O. Box 1508  
Vineland NJ 08362-1508  
Phone 856-794-4000 x4249  
Fax: 856-405-4625

**From:** Matt Tanner <matttanner@tannerind.com>  
**Sent:** Wednesday, December 7, 2022 3:44 PM  
**To:** Puri Mohan <mpuri@vinelandcity.org>  
**Cc:** Terry Mckeever <tmckeever@tannerind.com>  
**Subject:** City of Vineland - Extension Proposal (Tanner Industries, Inc.)

Please see attached extension proposal.

Matt Tanner  
Sales Administrator  
Tanner Industries, Inc.  
735 Davisville Road  
Southampton, PA 18966  
[www.tannerind.com](http://www.tannerind.com)  
P - (215) 322 - 1238 ext: 2440  
E - [MattTanner@tannerind.com](mailto:MattTanner@tannerind.com)



# TANNER INDUSTRIES, INC.

735 DAVISVILLE ROAD, THIRD FLOOR  
SOUTHAMPTON, PA 18966-3200  
215-322-1238 FAX 215-322-7725  
www.tannerind.com

December 7, 2022

Mr. Mohan Puri  
City of Vineland  
Vineland, NJ

Via email: [mpuri@vinelandcity.org](mailto:mpuri@vinelandcity.org)

Dear Mr. Puri:

Per your request, we are pleased to supply the following proposal for minimum truckload quantities of **19% Ammonium Hydroxide** for delivery to your facility in Vineland, NJ. We would like to offer the following pricing for the upcoming renewal term:

**\$.9075 per pound of contained anhydrous ammonia delivered**

**Terms: Net cash in 30 days**

**Price includes 2 hours unloading**

**Effective: February 1, 2023**

**Firm thru: January 31, 2024**

**\*Effective 7/1/22 – A Superfund Tax pass through on the production of anhydrous ammonia will be added as a line item of \$5.28 per ton (\$.00264/lb).**

We appreciate the business you place with us. If we may be of any further service, please do not hesitate to contact us.

Sincerely,  
**Tanner Industries, Inc.**

**Matt Tanner**  
Sales Administrator