```
A RESOLUTION AUTHORIZING EXTRAORDINARY, UNSPECIFIABLE SERVICES AGREEMENTS FOR HEALTH BENEFIT COVERAGES FOR EMPLOYEES OF THE CITY OF VINELAND (DENTAL).
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WHEREAS, there exists a need for the placement of Dental Coverages for employees of the City of Vineland; and

WHEREAS, Allen Associates, Vineland, NJ, (Insurance Broker of Record) has submitted proposals indicating the services to be rendered by the providers stated below; and

WHEREAS, the availability of funds for said contracts has been certified by the Chief Financial Officer; and

WHEREAS, the Local Public Contracts Law (N.J.S.A. 40A:ll-l et seq.) requires that the resolution authorizing the award of contracts for "Extraordinary, Unspecifiable Services" without competitive bids and the contract itself must be available for public inspection; and

WHEREAS, the Business Administrator has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. These contracts are awarded in accordance with N.J.S.A. 40A:11-5(1)(m) of the Local Public Contracts Law which permits the award of a contract without public advertising for bids and bidding thereof if the subject matter thereof consists of insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary, unspecifiable services.
2. THAT the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contracts for placement of Dental coverages, as follows:

| Coverage/Item | Broker | Provider | Estimated Cost (based <br> on current enrollment) |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 1. Dental (Deltacare Flagship) | Allen Associates | Delta Dental | $\$ 149, \mathbf{2 3 4 . 4 0}$ <br> January 1, $\mathbf{1 0 2 3}$ through December 31, 2023 |
|  |  | $\mathbf{( 0 . 8 5 \%}$ increase) |  |

3. A notice of this action shall be printed once in the Daily Journal.

Adopted:

## ATTEST:

City Clerk

To: Members of the Governing Body
From: Robert E. Dickenson, Jr., Business Administrator
Date: December 20, 2022
Subject: This is a contract for Health Benefits-Dental Coverages (Flagship) for Employees of the City of Vineland
This is to request your approval of a resolution authorizing contracts to be executed as follows:
This is to request an award of a contract without the receipt of formal bids as an Extraordinary Unspecifiable Service (N.J.S.A. 40A:11-5(1)(a)(ii) and N.J.A.C. 5:34-2.3(b)). I do hereby certify to the following:

1. Provide a clear description of the nature of the work to be done:

Purchase of Dental coverages, in accordance with N.J.S.A. 40A:11-6.1(b).
2. Describe in detail why the contract meets the provisions of the statute and rules:

Insurance is exempted by virtue of N.J.S.A. 40A:11-5(1)(a)(ii) and 40A:11-5(1)(m).
3. The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:
Professional evaluation of various insurance products demand specific training and experiences in industry.
4. Describe the informal solicitation of quotations:

Quotations are continually solicited by the broker for varying Health Benefits coverages needed by the City from numerous providers:

| Coverage/Item | Broker | Estimated Cost (based <br> on current enrollment) |
| :--- | :--- | :--- |

1. Dental (Deltacare Flagship) Allen Associates

Delta Dental \$ 149,234.40
January 1, 2023 through December 31, 2023
( $0.85 \%$ increase)
5. I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1 et seq. And certify that the proposed contract may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.

 Adminisfriator. ${ }^{4000 .}$


October 20, 2022

City of Vineland 640 E. Wood Street Vineland, NJ 08360

## Attn: Robert Dickenson

Business Administrator

Re: Delta Dental Plan, Renewal Effective January 1, 2023
NVA Vision Plan, Renewal Effective January 1, 2023

Dear Bob:

Dental Alliance/ Delta Dental - Enclosed you will find the renewal information from the Dental Alliance, underwritten by Delta Dental Plan of NJ. The renewal rates, effective January 1, 2023 through December 31, 2023, reflect a 0\% increase over your current rates. The Dental Alliance is focused on long term stability for budget purposes. The rates are shown on the enclosed rate sheet.

Flagship Dental Plan - Your flagship dental plan begins on January 1, 2023 through December 31, 2023. The guaranteed renewal rates for this plan option reflect a $0.85 \%$ increase over your current rates and are shown on the attached amendment.

National Vision Administrators (NVA) - We are pleased to share that your Vision Plan has received a 4-year rate guarantee and will now renew on January 1, 2027.

Also enclosed are your dental and vision comparisons, rate history and most up-to-date Dental Alliance Fact Sheet for your review and file.

Allen Associates considers the City of Vineland a valued client and we appreciate your business. We look forward to serving you and your employees in the years to come.

Sincerely,

## Rilu l Q_

Richard S. Allen

RA/cp
Encs.

## Deltacare Flagship

| Group \# | Lives | Premium |  | 12-month | Total |
| :--- | :---: | ---: | ---: | ---: | ---: |
| 03332-09001 | 245 | 50.76 | $12 \boldsymbol{\$}$ | $\mathbf{1 4 9 , 2 3 4 . 4 0}$ |  |

## City of Vineland

## 2023 Contract Rates



| DENTAL |  |
| :---: | :---: |
|  <br>  |  |
| 1/1/23-12/31/23 |  |
| Premier Plan |  |
| 01,02 |  |
| Super-Composite 50.21 |  |
| PPO Plan |  |
| 6001 |  |
| Super-Composite | \$45.60 |
| 1/1/23-12/31/23 |  |
| Flagship |  |
| 9001 |  |
| Super-Composite | \$50.76 |

NOTE: Rates are illustrative. Please refer to actual renewals.

## City of Vineland

## 2023 Contract Rates

| PRESCRIPTION |  |
| :---: | :---: |
|  |  |
| 7/1/22-6/30/23 |  |
| Copay $\$ 25$ Brand/\$15 Generic |  |
| single | \$273.08 |
| parent/child | \$533.27 |
| couple | \$430.37 |
| Parent/children | \$680.84 |
| family | \$680.84 |
| dep 31 | \$217.82 |


| VISION |  |
| :---: | :---: |
| National Vision Administrators (NVA) |  |
| 1/1/23-12/31/26 |  |
| single | \$3.41 |
| parent/child(ren) | \$11.47 |
| couple | \$6.82 |
| family | \$13.47 |


| DENTAL |  |  |
| :---: | :---: | :---: |
| Delta Dental |  |  |
| $1 / 1 / 23-12 / 31 / 23$ |  |  |
| Premier Plan |  |  |
| 01,02 |  |  |
| Super-Composite |  |  |
| PPO Plan |  |  |
| 6001 |  |  |
| Super-Composite |  |  |
| $1 / 1 / 23-12 / 31 / 23$ |  |  |
| Flagship |  |  |
| 9001 |  |  |
| Super-Composite |  |  |

NOTE: Rates are illustrative. Please refer to actual renewals.

