

RESOLUTION NO. 2021- 396

A RESOLUTION AUTHORIZING THE PURCHASE OF TWO (2) FORD F550 GAS 4X4 TYPE 1 BASE AMBULANCE REMOUNTS FROM VCI EMERGENCY VEHICLE SPECIALISTS, 43 JEFFERSON AVENUE, BERLIN, NJ 08009, IN THE AMOUNT NOT TO EXCEED \$462,548.10, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH HOUSTON – GALVESTON AREA COUNCIL OF GOVERNMENTS NATIONAL COOPERATIVE PURCHASING PROGRAM (HGACBuy) CONTRACT #AM10-20.

WHEREAS, the City of Vineland Department of Health, Emergency Medical Services and the Fire Department are in need of two (2) Ford F550 Gas 4x4 Type 1 Base Ambulance Remounts; and

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the Houston – Galveston Area Council of Governments (HGACBuy) under member number ILC #15-4602- and, HGACBuy is a national cooperative contract organization; and,

WHEREAS, HGAC-Buy, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #AM10-20. Specific information regarding the contract may be found on the HGACBuy website at: www.hgacbuy.com; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the two (2) Ford F550 Gas 4x4 Type 1 Base Ambulance Remounts using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by VCI Emergency Vehicle Specialists;

WHEREAS, the City of Vineland intends under HGAC-Buy, under Contract #AM10-20, to purchase from VCI Emergency Vehicle Specialists, 43 Jefferson Avenue, Berlin, NJ 08009, two (2) Ford F550 Gas 4x4 Type 1 Base Ambulance Remounts, in the amounts of \$241,634.05 and \$220,914.05, for a total amount not to exceed \$462,548.10, as listed in the Quotations, dated August 2, 2021, made available through the HGACBuy.

WHEREAS the Director of the Department of Health, Chief of Fire and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through HGACBuy for this procurement;

WHEREAS, notice of the within purchase has been published on August 10, 2021, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the two (2) Ford F550 Gas 4x4 Type 1 Base Ambulance Remounts, in the amounts of \$241,634.05 and \$220,914.05, for a total amount not to exceed \$462,548.10.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)



8-3-2021
(DATE)

1. Goods or Services (detailed description) ② Ford F350 GAS 4x4 Type 1
BASE Ambulance Removals For EMS / FIRE Dept

2. Amount to be Awarded: \$ 462,548.10

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: C-04-000-2119-78002

5. Contract Period (if applicable): _____

6. Date to be Awarded: _____

7. Recommended Vendor and Address: VCE Emergency Vehicle Specialists
43 Jefferson Avenue
Berlin N.J. 08009

8. Justification for Vendor Recommendation: (attach add'l information for Council review)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # H-GAC AM10-20 expires 9/30/22

9. Evaluation Performed by: DON SCHULTZ

10. Approved by: _____

11. Attachments:

- Awarding Proposal
 Other: _____

• Send copies to:
Purchasing Department
Business Administration

**If more than one account #, provide break down



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

AM10-20

Date Prepared:

8/2/2021

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC. The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

Buying Agency:	Vineland City	Contractor:	VCI Emergency Vehicle Specialists
Contact Person:	Keith Petrosky	Prepared By:	David J. DiGangi, Regional Sales Manager
Phone:	856-794-4000	Phone:	800-394-2162
Fax:	856-405-4611	Fax:	856-768-6933
Email:	kpetrosky@vinelandcity.org	Email:	digangi@vciambulances.com

Product Code:	AM20KE07	Description:	FORD F550 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: **96237.00**

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CHAS0078 - RUNNING BOARDS: W/GRIP STRUT	518.00	CHAS0011 - CHASSIS: UPGRADE FORD F-SERIES TO 4X4	3234.00
PAINT005 - MODULE STRIP AND RE-PAINT WHITE	13157.00	YY04 - LIQUID SPRING SUSPENSION	12200.00
BOD0079 - STANDARD CORNER GUARDS	197.00	BOD0066 - RUBBER RUB RAILS	251.00
BOD0062 - REAR RISER ADP	220.00	CHAS0072 - REAR STEP/ BUMPER ASSEMBLY	1190.00
BOD0035 - FENDERS, RUBBER	197.00	INT00074 - REPLACE FLOORING	2373.00
INT00075 - REPLACE UPHOLSTERY	1348.00	Subtotal From Additional Sheet(s):	92526.00
INT00004 - 4 POINT SEAT BELTS, (4)	1794.00	Subtotal B:	129205.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CHASSIS UPGRADE, ALUMINUM WHEELS	997.00	CHASSIS TO BE GAS ILOS	-8273.95
INTL TERRASTAR TO FORD F-550 CONVERSION	11300.00	CHASSIS SPARE WHEELS AND TIRES (3)	3120.00
LAMINATE MAIN CABINET WALL	997.00	Subtotal From Additional Sheet(s):	4327.00
REPLACE MODULE WINDOW TINTING	270.00	Subtotal C:	12737.05

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	6%
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D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
FORD EXTENDED SERVICE 7-YR/100,000 MILES	5570.00	LETTERING, STRIPING, CHEVRON SCHEME	4785.00
		Subtotal D:	10355.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

Quantity Ordered:	1	X Subtotal of A + B + C + D:	248534.05	= Subtotal E:	248534.05
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F. H-GAC Fee Calculation (From Current Fee Tables) **Subtotal F: 600.00**

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
UNIT 621 FORD GPC: QB012	-4700.00	COT TRADE-IN	-2500.00
VCI DISCOUNT	-300.00		
		Subtotal G:	-7500.00

Delivery Date:		H. Total Purchase Price (E+F+G):	241634.05
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8/2/2021

ADDITIONAL PUBLISHED OPTIONS

Description	Cost	Description	Cost
INT00094 - USSC SEAT, 4-POINT BELT	1511.00	COT0007 - COT WHEEL FLOOR PLATES (2)	266.00
COT0017 - STRYKER POWER LOAD, COMPLETE	24192.00	ZZ09 - COT: STRYKER - POWER PRO XT (6506) (2)	33066.00
WARN0023 - WHELEN 900 SERIES LED (RED) (8)	3576.00	WARN0020 - WHELEN 700 SERIES LED (RED) (3)	924.00
WARN0025 - WHELEN ION (RED) (4)	2328.00	LIGHT020 - SIDE MARKER LIGHTS, 700 SERIES LED (2)	581.00
LIGHT038 - RUNNING BOARD LIGHTS, WHELEN PAR 16	305.00	LIGHT043 - SCENE LIGHTING, 900 SERIES, LED (8)	5760.00
LIGHT052 - TAIL LIGHTS, 600 SERIES LED W/REVERSE	2753.00	ELEC0017 - CLOCK, DIGITAL W/SECONDS	570.00
ELEC0052 - CEILING DOME LIGHT, WHELEN LED (7)	2604.00	ELEC0035 - HORTON 360 CAMERA SYSTEM	2583.00
HVAC0002 - 12V/110V HVAC PRO-AIR COMBO UNIT	6212.00	ZZ20 - STRYKER: COT TO BE POWER LOAD AND PERFORM	2148.00
ZZ17 - STRYKER: XPS SIDE RAIL UPGRADE	2758.00	ZZ12 - STRYKER: 2 STAGE IV POLE	302.00
COT0006 - COT SAFETY HOOK	87.00		
		TOTAL	92526.00

ADDITIONAL UNPUBLISHED OPTIONS

Description	Cost	Description	Cost
AIR HORNS, DUAL 1510 TRUMPETS	2935.00	COT STEER LOCK OPTION	896.00
COT POCKETED BACK REST OPTION	285.00	COT HEAD END STORAGE	153.00
COT EQUIPMENT HOOK	58.00		
		TOTAL	4327.00



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Contact Person:	Keith Petrosky	Prepared By:	David J. DiGangi, Regional Sales Manager
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Fax:	856-405-4611	Fax:	856-768-6933
Email:	kpetrosky@vinelandcity.org	Email:	digangi@vciambulances.com

Product Code:	AM20KE07	Description:	FORD F550 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT
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BOD0035 - FENDERS, RUBBER	197.00	INT00074 - REPLACE FLOORING	2373.00
INT00075 - REPLACE UPHOLSTERY	1348.00	Subtotal From Additional Sheet(s):	70698.00
INT00004 - 4 POINT SEAT BELTS, (4)	1794.00	Subtotal B:	107377.00

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INT'L TERRASTAR TO FORD F-550 CONVERSION	11300.00	CHASSIS SPARE WHEELS AND TIRES (3)	3120.00
LAMINATE MAIN CABINET WALL	997.00	Subtotal From Additional Sheet(s):	2935.00
REPLACE MODULE WINDOW TINTING	270.00	Subtotal C:	11345.05

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D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

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		Subtotal D:	10355.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

Quantity Ordered:	1	X Subtotal of A + B + C + D:	225314.05	=	Subtotal E:	225314.05
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G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
UNIT 621 FORD GPC: QB012	-4700.00	VCI DISCOUNT	-300.00
		Subtotal G:	-5000.00

Delivery Date: **H. Total Purchase Price (E+F+G): 220914.05**

8/2/2021

ADDITIONAL PUBLISHED OPTIONS

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