

RESOLUTION NO. 2021- 88

A RESOLUTION AUTHORIZING AWARD OF A CONTRACT TO REID SOUND INC., WINDSOR, NJ, IN CONNECTION WITH THE HD CAMERA UPGRADE TO CITY HALL COUNCIL CHAMBERS.

WHEREAS, there exists a need for a new HD camera system in City Hall Council Chambers; and

WHEREAS, the City of Vineland has a need to acquire such service as a Non-Fair and Open Contract pursuant to N.J.S.A. 19:44A-20.5; and

WHEREAS, the purchasing agent has determined and certified in writing that the value of said services will exceed \$17,500.00; and

WHEREAS, the Director of Information Services has recommended that a contract be awarded to Reid Sound Inc., Windsor, NJ, for the HD Camera Upgrade to City Hall Council Chambers for a period of one (1) year from date of award, in a total amount not to exceed \$20,276.36; and

WHEREAS, Reid Sound Inc. has completed and submitted a Business Entity Disclosure Certification for Non-Fair and Open Contract which certifies that Reid Sound Inc. has not made any reportable contributions to a political or candidate committee in the City of Vineland in the previous one year and that the contract will prohibit Reid Sound Inc. from making any reportable contributions through the term of the contract to a political or candidate committee in the City of Vineland; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts.

NOW THEREFORE BE IT RESOLVED, by the Council of the City of Vineland that:

1. This contract is awarded without competitive bidding in accordance with 40A:11-5(1)(dd) of the Local Public Contracts Law for the provision or performance of goods or services for the support or maintenance of proprietary computer hardware and software, except that this provision shall not be utilized to acquire or upgrade non-proprietary hardware or to acquire or update non-proprietary software.
2. The Purchasing Agent be and the same is hereby authorized to issue a contract to Reid Sound, Inc., for the HD Camera Upgrade to City Hall Council Chambers, for a period of one (1) year from date of award, in an amount not to exceed \$20,276.36
3. That the Business Disclosure Entity Certification, the Political Contribution Disclosure Form and the Determination of Value be placed on file with the Resolution.
4. Notice of this action shall be printed once in the Daily Journal.

Adopted:

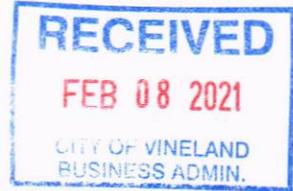
President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

02/08/2021
(DATE)



1. Service (detailed description): HD Camera Upgrade to City Hall Council Chambers
2. Amount to be Awarded: \$20,276.36
 Encumber Total Award
 Encumber by Supplemental Release
3. Amount Budgeted: \$ _____
4. Budgeted: By Ordinance No. _____
5. **Account Number to be Charged: C-04-00-000-2008-78001
6. Contract Period: All work performed for a period of one year.
7. Date to be Awarded: 02/23/2021
8. Recommended Vendor and Address: REID SOUND INC.
PO BOX 54, WINDSOR, NJ 08561
9. Justification for Vendor Recommendation:(attach add'l information for Council review)
This company has installed and configured the audio upgrade already in place, including the audio upgrade for the Creston system in the Council Chambers; therefore, warranty and configuration problems are avoided from installations of new equipment(s) of a different vendor.

- Non-Fair & Open (Pay-to-Play documents required)
 Fair & Open: How was RFP advertised? _____
10. Evaluation Performed by: [Signature] IS Division Staff
11. Approved by: [Signature]
12. Attachments:
 Awarding Proposal
 Other: _____

- Send Original to: Purchasing Department
 - Send copies to: Business Administration
- **If more than one account #, provide break down**

bn

COVER PAGE

HD Camera Upgrade

City of Vineland

640 East Wood St.
Vineland, NJ 08360

Revision: 1
Modified: 11/24/2020



Presented By:

Reid Sound, Inc.

92 North Main Street
Building 15J
Windsor, NJ 08561 USA
(609) 259-9495
www.reidsound.com



www.reidsound.com

COMPANY PROFILE



Founded in 1999, Reid Sound has been providing audio-visual system design and installation to numerous clients throughout our history. From educational institutions to houses of worship, conference rooms to theaters, our vast experience allows us to customize a system to any client's needs.

We believe that design and installation of your new system should be completely worry-free. We handle all steps from design, preparation, installation, commissioning and training. We even offer complete service and maintenance to ensure that your new system keeps working like new for years after installation.

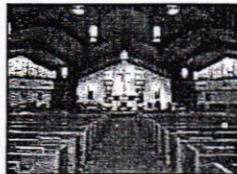
At Reid Sound, we believe in becoming part of your team. We can work with architects, electricians, general contractors and anyone on your staff to ensure a seamless integration of the audio-visual elements into the overall design.

Some of our happy clients include Rider University, The New School, Grounds for Sculpture, MJH Studios, Ocean County College, Ft. Dix, Suitsupply, Saint Robert Bellarmine Church, Adath Israel Congregation, and many, many others.

Please look over the enclosed proposal and let me know personally if you have any questions or would like to consider any changes. You are on your way to enjoying the best in installed audio-visual systems for your facility!

Sincerely,

Darren Sussman, President



SCOPE OF WORK

This proposal is for a new HD camera system for the council chambers at Vineland City Hall.

Three new high definition pan-tilt-zoom (PTZ) video cameras with 30x zoom will be installed to replace the existing standard definition cameras. (All cameras will be provided in white unless otherwise requested.) These cameras will be connected via HD/SDI cabling to a new HD video switcher which will be installed in the equipment closet to replace the existing SD video switcher. The cameras will be controlled via a new joystick camera controller and/or a simple programmable pushbutton controller. This controller will allow for various location pre-sets and complete manual control of all camera functions. The output of the existing Crestron video switcher will be connected to the switcher to allow for computer inputs to be sent to the recording and broadcast feeds. A new widescreen video monitor will be provided and connected to the video switcher's multi-view output. This will allow users to view all individual cameras and computer inputs on the screen, as well as view the preview and program outputs. The switcher can be controlled via the front panel buttons or with an advanced computer interface and allows for high quality transitions, graphics, color keying, etc.

A digital video recorder will be installed which can record to dual SD card slots. The recordings will be in a format that is compatible with all major software platforms including Adobe Premier. In addition, a streaming interface will be installed which will take the video signal from the switcher and convert it to USB. When connected to a computer (to be supplied by the client), the interface will appear as a web camera that can be used with YouTube Live, Facebook Live, Skype, and many other standard web streaming platforms.

A new HD/SDI cable will be installed between the equipment rack and the existing Leightronix Nexus HD that is used to send video signals to the local television station.

Upon completion of the installation, users will be provided with training on proper usage and maintenance of the new system.

Unassigned



1 **PTZOptics PT-JOY-G2**
IP Joystick Controller



1 **Elgato Stream Deck**
Customizable USB Controller, 15 keys



1 **Blackmagic Design ATEM Television Studio HD**
ATEM Television Studio HD with SDI, HDMI, multiview, talkback



1 Blackmagic Design Teranex Mini - Rack Shelf
1RU shelf for Mini Converters, HyperDeck Studio Mini



1 **Blackmagic Design HyperDeck Studio Mini**
HD Solid State Player/Recorder, SDI, HDMI



1 **Blackmagic Design Web Presenter**
Blackmagic Web Presenter - video USB interface



1 Blackmagic Design Teranex Mini - Rack Shelf
1RU shelf for Mini Converters, HyperDeck Studio Mini



1 **NEC EA271U-BK**
4K UHD (Ultra High Definition) business-class widescreen desktop monitor, 27", ultra-narrow bezel, USB-C charging, black



1 **Packedge SX-24P16**
24 Port gigabit with 16 port full PoE switch



1 **Crestron CBL-HD-20**
Certified HDMI interface cable, 20 feet

1 **Reid Sound, Inc. Misc. hardware & cable**
Miscellaneous hardware & cable

* Price Includes Accessories

HD Camera Upgrade

Project No : 18-0072

Rev. 1 2/9/2021

Council Chambers

Unassigned



3 PTZOptics PT30X-SDI-WH-G2
Remote PTZ Camera, 1080p w/ 3G-SDI, HDMI, H.264, white



600 Bulk Cable 18 AWG RG6U Coax Plenum
RG6/U, 75Ω coax, Video, plenum 18 AWG Solid bare copper
conductor Flexible plenum jacket



600 Bulk Cable Cat6 UTP Plenum
4 Conductor CAT 6 23 AWG UTP Plenum jacket



3 PTZOptics HCM-1-WH
Small Universal Wall Mount, white

1 Reid Sound, Inc. Misc. Hardware
Miscellaneous hardware, connectors, raceway, etc.

Shipping

Unassigned

1 Reid Sound, Inc. Shipping
Shipping and handling

Equipment Subtotal: \$13,648.16

Labor Subtotal: \$6,628.20

Project Subtotal: \$20,276.36

* Price Includes Accessories

HD Camera Upgrade

Project No - 18-0072

Rev. 1 2/9/2021

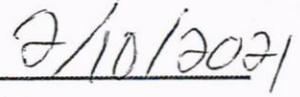
PROJECT SUMMARY

| | |
|------------|-------------|
| Equipment: | \$13,648.16 |
| Labor: | \$6,628.20 |

| | |
|---------------------|--------------------|
| Grand Total: | \$20,276.36 |
|---------------------|--------------------|



Client: Victor Terenik



Date

Contractor: Reid Sound, Inc.

Date

HD Camera Upgrade

Project No : 18-0072

Rev. 1 2/9/2021

Reid Sound, Inc.

92 North Main Street
Building 15J
Windsor, NJ 08561 USA
(609) 259-9495
www.reidsound.com

CONTRACT

HD Camera Upgrade

City of Vineland

640 East Wood St.
Vineland, NJ 08360

Revision: 1

Modified: 11/24/2020

- The general project description is contained in the attached document and related documents hereafter referred to as the "Proposal". These documents include the Scope of Work, Equipment List, contract and payment terms pages, and any provided drawings.
- The specific work to be performed by Contractor is the procurement and installation of the specified system as outlined in the Proposal.
- The total amount to be paid by the owner for the work completed (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- Progress payments will be made according to the payment schedule. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement.
- Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon prior written customer/owner approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation, or unavailability. In the event customer/owner does not agree to the comparable model(s), customer/owner may terminate this Agreement without penalty.
- Reid Sound will guarantee all work performed for a period of one year. Equipment will be covered by the manufacturer's original warranty. Warranty does not cover system failure due to misuse or abuse caused by client or any person not affiliated with Reid Sound. A Preventative Maintenance and Extended Care Agreement may be purchased separately.

HD Camera Upgrade

Project No : 18-0072

Rev. 1

2/9/2021

- Each party releases, indemnifies, and holds harmless the other and its trustees, officers, employees, representatives, and agents for all claims, costs (including reasonable attorney's fees) damages, liabilities, or losses of any kind or nature whatsoever which are the result of the negligent or intentional wrongful act or omission of the indemnifying party or its employees, agents or subcontractors.
- When identified as such on an order, used equipment is sold "as is" and carries only remaining manufacturer's warranty.

| Payment Schedule | Amount | Due Date |
|-------------------------|---------------|-----------------|
| Initial Deposit | \$6,691.20 | |
| Progress Payment | \$6,691.20 | |
| Final | \$6,893.96 | |

HD Camera Upgrade

Project No : 18-0072

Rev. 1

2/9/2021

1. Contract Documents and Details

The contract documents consist of this agreement, including any provided general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result.

The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion of the tasks in this proposal, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

With regards to specific dates and times, the above Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Invoices can be issued on equipment which has been delivered to the Reid Sound shop, prior to being delivered to owner. Payments may not be withheld under any circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties.

Once the installation has begun, any deposit will be non-refundable. Once equipment has been ordered, a restocking fee may apply for any returned equipment. Restocking fees are determined by the manufacturer and will be passed through to the customer in the same percentage they are charged to Reid Sound. Custom items are non-refundable once ordered. Orders which are cancelled after a contract has been signed and/or a purchase order processed will be subject to additional charges of not more than 50% of the original contract amount based on the amount of work (engineering, project management, on-site work, etc.) already performed. If the project is cancelled after more than 50% of the work has been completed and/or billed, additional charges will reflect all work performed up to the date of cancellation.

Payment must be made by cash, check, credit card, bank transfer, or money order made payable to Reid Sound, Inc. Credit card payments will be subject to a 4% service charge. Financing is available for qualified buyers. Ask your sales representative for more information.

The client agrees to compensate Reid Sound, Inc. for any fees incurred in the collection of funds as stated on this contract.

HD Camera Upgrade

Project No : 18-0072

Rev. 1

2/9/2021

All equipment will remain the property of Reid Sound, Inc. until all monies have been paid in accordance with this contract. Ownership of the installation will not transfer to the client until that time. The client will be responsible for any damage or theft to the equipment while on-site that is not caused by Reid Sound personnel or as a result of Reid Sound's negligence or gross negligence.

Any purchase order issued by the client named on this contract to Reid Sound, Inc. which references this proposal (by number, name, amount, equipment list, or other identifier) will be considered an approval of and agreement to all terms in this contract.

NOTE: A 3% per month charge will be added to any balance that is not paid within the time specified by this contract. A \$40 fee will be applied to all returned checks.

4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owner's property resulting from the conduct of this contract.

5. Changes in the Contract

The client may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the client. Reid Sound shall provide the client, in writing, the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, Reid Sound reserves the right to substitute equipment of equal or better quality with client's approval. Reid Sound will research the most current available equipment, but will be held blameless in case of product unavailability or discontinuation.

This agreement is made in the city of Windsor, in the county of Mercer, in the state of New Jersey. Any problems that arise as a result of services for this contract will be settled in Mercer County.

Client: Victor Terenik

Date:

Contractor: Reid Sound, Inc.

Date:

HD Camera Upgrade

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