

RESOLUTION NO. 2020- 271

A RESOLUTION AWARDED AN OPEN-ENDED CONTRACT FOR THE FURNISHING OF SOLID AND LIQUID WASTE DISPOSAL FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, TO ACV ENVIRONMENTAL SERVICES, INC., CLAYTON, NJ, IN THE AMOUNT OF \$152,325.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing of Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2020 ending June 30, 2021, with option for an additional year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on June 23, 2020, a bid was received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of July 7, 2020 submitted a written report and tabulation of the bid received and has recommended that an open-ended contract for the furnishing of Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2020 ending June 30, 2021, with option for an additional year, be awarded to ACV Environmental Services, Inc., Clayton NJ, based on unit pricing, with the estimated contract total amount not to exceed \$152,325.00, said bid being the only bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said open-ended contract for the furnishing of Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2020 ending June 30, 2021, with option for a second year, be and the same is awarded to ACV Environmental Services, Inc., Clayton, NJ, based on unit pricing, with the estimated contract total amount not to exceed \$152,325.00, said bid being the only bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified funds, for the contract to be awarded herein, only to the amount available in the Calendar Year 2020 Budget of the City of Vineland Electric Utility. Purchase and payments made after December 31, 2020, are contingent upon the necessary funds being appropriated by the governing body for calendar year 2021 and option year.

Adopted:

President of Council

ATTEST:

City Clerk



July 7, 2020

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 6/23/20

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on June 23, 2020.

FURNISHING OF SOLID AND LIQUID WASTE DISPOSAL FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, FOR A PERIOD OF ONE YEAR BEGINNING JULY 1, 2020 ENDING JUNE 30, 2021, WITH OPTION FOR AN ADDITIONAL YEAR

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that an open-ended contract be awarded to the lowest bidder, ACV Environmental Services, Inc., Clayton, NJ, based on unit pricing, with the estimated contract total amount not to exceed \$152,325.00.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Robert E. Dickenson, Jr.", written over a large, stylized flourish.

Robert E. Dickenson, Jr.
Business Administrator


RD/rl



BID EVALUATION FORM

DEPARTMENT Electric Utility Date: June 24, 2020

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Open Ended Solid and Liquid Waste Disposal
2. Amount to be Awarded: \$152,325.00
 Encumber Total Award
 Encumber by Supplemental Release
3. Engineer's Estimate: \$80,000
4. Amount Budget: \$ 65,000
5. Account Number to be Charged: 0-05-55-502-9001-53311, E549
6. Date Bids Received: June 23, 2020
7. Date to be Awarded: July 14, 2020
8. Recommended Vendor: ACV Enviro
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions:
11. Evaluation Performed by: Joseph L. Colla *JLC* 
12. Approved By: John Lelli *6-29-2020*
13. Attached: (Check-Off List)
 Tabulation of Bids
 Justification for Vendor Recommendation (if applicable)
 Evaluation Data (if applicable)

Send copies to:
Purchasing Department
Business Administration

Contract for Solid and Liquid Waste Disposal Services

On May 18, 2020 a request for proposals was issued for solid and liquid waste disposal services. The deadline for receipt of proposals was June 23, 2020. Proposals were received from ACV Enviro Inc., Miller Environmental Group Inc., and Waste Management of New Jersey Inc. in response to the request. VMEU's existing contract for solid and liquid waste disposal services is with ACV Enviro and expires on June 30, 2020. The proposals are for one year beginning July 1, 2020 with an option for a second year.

The specification lists estimated annual quantities of various liquid and solid wastes and requests unit prices for the disposal of each type of waste. Please be advised we can only estimate quantities of waste. For example most of our liquid waste is rain water that collects in retention basis. The estimated quantities of waste included in the specification are anticipated to be equal to or greater than actual quantities produced. Annual cost for waste disposal is determined based on VMEU's estimated quantities of solid and liquid wastes and the specific unit prices proposed by each bidder. The attached table indicates the expected annual cost for each bidder. The lowest expected annual cost based on estimated quantities of liquid and solid waste and proposed unit prices is \$152,325 submitted by ACV Enviro. The expected annual cost based on the proposed unit prices is 17.1% lower than the cost based on the prices in VMEU's current contract with ACV Enviro. The ACV Enviro proposed annual price includes the removal of 50 cubic yards of fly ash in the Unit 7 and Unit 10 silos plus 10 tons of fly ash located in the settling basin. Unlike the other sources of solid waste, the quantity of fly ash is limited because coal is no longer burned at the power plant. Removal of the fly ash is not expected during 2020. A price for removal of the fly ash was requested in order to eliminate any uncertainty on what the cost would be if it becomes necessary to remove the fly ash. Excluding the removal of fly ash, total annual cost for solid and liquid waste disposal is \$71,250.

ACV Enviro also included in their proposal unit prices for labor and equipment that may be required for unanticipated liquid and solid waste disposal events. The unit prices were requested in order to eliminate uncertainty in estimating the cost of disposal services that are unanticipated. It is anticipated that VMEU will not utilize a significant portion of the labor and equipment for which unit prices were given. The specification included specific quantities of labor and equipment for unanticipated liquid and waste disposal events. When combined with ACV Enviro labor and equipment unit prices, the cost is \$71,025.

Based on proposed unit prices, compliance with the specification, and past performance an award to ACV Enviro is recommended.

It should be pointed out that before a request for proposals for liquid and solid waste disposal services was issued consideration was given to extending the existing the existing contract with ACV Enviro one year. Proposal prices for a one year contract extension were submitted by ACV Enviro. The proposed prices for a one year contract extension would have result in an expected annual cost that is 34.9% above the annual cost based on current contract prices.

Joseph L. Colla

Expected Cost for Waste Disposal, Labor, and Equipment

| | |
|--------------------------------------|----------------|
| ACV Enviro, Inc. | \$152,325.00 |
| Miller Environmental Group, Inc. | \$283,135.80 |
| Waste Management of New Jersey, Inc. | \$3,762,809.70 |

TABULATION OF BIDS
SOLID AND LIQUID WASTE DISPOSAL COV BID # 2020-22
ELECTRIC UTILITY
JUNE 23, 2020



Engineer's estimate - \$78,000.00

| | ACV Enviro Services, Inc. 600 Cenco Blvd. Clayton, NJ 08312 | Miller Environ. Group Inc. 538 Edwards Ave. Calverton, NY 11933 | Waste Manage. Of NJ Inc. 107 Silvia St. Ewing, NJ 08628 |
|-------------------------------|--|--|--|
| Ownership Disclosure | YES | YES | YES |
| Affirm. Action | YES | YES | YES |
| Addenda | YES | YES | YES |
| Check List | YES | YES | YES |
| Proposal | YES | YES | YES |
| Iran Discl | YES | YES | YES |
| | | | |
| A 1-6 | \$81,300.00 | \$210,710.80 | \$3,672,325.00 |
| A 1-6 CORRECTION | | | \$3,705,940.00 |
| B 1 LABOR | \$31,100.00 | \$30,900.00 | \$53,731.00 |
| B 2 EQUIPMENT | \$39,925.00 | \$41,525.00 | \$36,753.75 |
| B 2 EQUIP. CORRECTION | | | \$80,494.75 |
| A + B1 + B2 | \$152,325.00 | \$283,135.80 | \$3,762,809.75 |
| A + B1 + B2 CORRECTION | | | \$3,840,165.75 |
| C1 | \$152.25 | \$189.80 | \$213.35 |
| C2 | \$152.25 | \$140.09 | \$222.17 |
| C3 | \$0.20 | \$0.66 | \$208.00 |
| C3 CORRECTION | | | \$2.08 |
| C4 | \$167.25 | \$744.83 | \$165.65 |
| C5 | \$167.25 | \$764.26 | \$165.65 |
| | | | |
| GRAND TOTAL | \$152,964.20 | \$284,975.44 | \$7,526,594.32 |
| CORRECT GRAND TOTAL | | | \$7,681,100.40 |

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Specifications also received by:

Direct Energy

Prim Vendor

Spectraserv Inc.

Seven Outsource

Specialty Disposal Serv. Inc.