

RESOLUTION NO. 2020-192

A RESOLUTION AWARDING AN OPEN-END CONTRACT TO OSMOSE UTILITY SERVICES, INC., PEACHTREE CITY, GA FOR POLE INSPECTION, TREATMENT AND REINFORCEMENT, IN THE AMOUNT OF \$249,365.52

WHEREAS, the City of Vineland has heretofore advertised for bids for Pole Inspection, Treatment and Reinforcement for a period of one year from date of award, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on March 24, 2020, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of April 21, 2020 submitted a written report and tabulation of the bids received and has recommended that a contract for Pole Inspection, Treatment and Reinforcement, be awarded to Osmose Utility Services, Inc., Peachtree City, GA, in the amount of \$249,365.52, said bid being the only bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said contract for Pole Inspection, Treatment and Reinforcement, for a period of one year from date of award, be and the same is awarded to Osmose Utility Services, Inc., Peachtree City, GA, on their bid in the amount of \$249,365.52, said bid being the only bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

\_\_\_\_\_  
President of Council

ATTEST:

\_\_\_\_\_  
City Clerk



April 21, 2020

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 3/24/20

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on March 24, 2020.

POLE INSPECTION, TREATMENT AND REINFORCEMENT, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Business Administrator that an open-end contract be awarded to the only bidder, Osrose Utility Services, Inc., Peachtree City, GA, in the amount of \$249,365.52.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "R. Dickenson, Jr.", is written over the typed name.

Robert E. Dickenson, Jr.  
Business Administrator

RD/wr



**BID EVALUATION FORM**

DEPARTMENT Electric Distribution Date: 4/13/2020

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Pole Inspection, Treatment, Reinforcement - Open ended
2. Amount to be Awarded: \$249,365.52  
 Encumber Total Award  
 Encumber by Supplemental Release
3. Engineer's Estimate: \$140,000
4. Amount Budget: \$ 250,000  

\$150,000.00	0-05-55-502-9003-53383	E593
\$40,000.00	0-05-55-502-9002-53364	E571
\$31,161.25	0-05-55-502-9003-53381	E593
\$28,204.27	0-05-55-512-9003-52000	E364
5. Account Number to be Charged: \_\_\_\_\_
6. Date Bids Received: 3/24/2020
7. Date to be Awarded: 5/12/2020
8. Recommended Vendor: Osmoste Utility Services
9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No
10. Comments/Special Instructions:
11. Evaluation Performed by: Jerote Ragsdale
12. Approved By: *John Lillu*

*ok Robert A. Napier*  
*Robert A. Napier*

13. Attached: (Check-Off List)
  - Tabulation of Bids
  - Justification for Vendor Recommendation (if applicable)
  - Evaluation Data (if applicable)

**Send copies to:**  
Purchasing Department  
Business Administration

### **Justification of Vendor Recommendation**

The engineer's evaluation had this scope of work estimated at \$140,000. The estimate was derived from using unit price costing from the same company who performed the same work in 2005. A 10 percent unit price escalation was included for each item. However, since this work was last performed prices have doubled and tripled for almost all means of inspection, treatment, and reinforcement. The increase in price was not only due to natural escalation, but in the advancement of technology and processes used in this line of work. The current softwares and processes making for more reliable data and precise results. Osmose was the lone bidder, submitted all the mandatory documents, and is an industry leader in this line of work. For these reasons above I recommend that COV BID #2020-15 be awarded to Osmose in the amount of \$249,365.52. This is in conjunction with our purchasing agent's review as well.

Jerote Ragsdale  
Senior Engineer

**PURCHASING AGENT REVIEW**  
**COV BID # 2020-15**

Proposals were received and opened Tuesday, March 24, 2020 at 2:00 PM for Pole Inspection, Treatment & Reinforcement from the following:

Osmose Utilities Services:	\$221,161.25 (Pole Inspect Only)
	\$249,365.52 (For All Work)

Comments: Osmose, the lone bidder, submitted all the mandatory documents.

**Recommendation:** Recommend award to Osmose Utilities Services as they provided the lone bid unless the using Department after their evaluation can justify why Osmose should not be awarded the contract.

**NOTE:** The department needs to decide if the award amount should be \$221,161.25 or \$249,365.52. After adding up the amounts the total came up to \$249,365.52 so I contacted Osmose and their response was that yes the total for all would be \$249,365.52 but they read it as the City only wanted Pole Inspection so they provided the \$221,161.25 as indicated on their bid.

Miguel A. Mercado, QPA  
Purchasing Agent