

RESOLUTION NO. 2019- 552

A RESOLUTION AWARDED A CONTRACT TO AIR NOVA, INC., PENNSAUKEN, NJ FOR STACK EMISSIONS AND RATA TESTING SERVICES FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, IN THE AMOUNT NOT TO EXCEED \$295,015.00.

WHEREAS, the City of Vineland has heretofore advertised for proposals for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division; and

WHEREAS, the Request was published in the City of Vineland’s official newspaper; and WHEREAS, on December 4, 2019, three (3) proposals were received by the Purchasing Agent and referred to the Electric Utility for evaluation and recommendation; and

WHEREAS, the Director of the Electric Utility has recommended that a contract for the required services be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process; and

WHEREAS this contract is awarded in an amount not to exceed \$295,015.00 for specified services, for a one year contract period beginning January 1, 2020 through December 31, 2020, with option to renew for one (1) additional year; and

WHEREAS, the availability of funds for said Contract to be awarded herein have been certified by the Chief Financial Officer; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division, be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process, in the amount not to exceed \$295,015.00 for a one year contract period beginning January 1, 2020 through December 31, 2020, with option to renew for one (1) additional year.

Adopted:

President of Council

ATTEST:

Deputy City Clerk

REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)



December 5, 2019
(DATE)

1. Service (detailed description): Stack Emissions and RATA Testing Services

2. Amount to be Awarded: \$ 295,015

- Encumber Total Award
- Encumber by Supplemental Release

3. Amount Budgeted: \$ 205,000

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: 002-0-54-40-9001-2-7023342 E533C, E533X, E553

6. Contract Period: One year beginning Jan. 1, 2020 with option for one year renewal

7. Date To Be Awarded: December 23, 2019

8. Recommended Vendor and Address: Air Nova
3485 Haddonfield Rd., Pennsauken, NJ 08109

9. Justification for Vendor Recommendation:(attach additional information for Council review)
Please see the attached recommendation for award.

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Joseph Colla and Lisa Fleming

11. Approved by: *John Lillo*

Lisa A. Fleming
Joe Colla
(Signature) 12-6-19

12. Attachments:

- Awarding Proposal
- Other: Purchasing Tabulation Report

- Send copies to:
Purchasing Division
Business Administration *(initials)*

** If more than one account #, provide break down

PURCHASING AGENT REVIEW
COV RFP # 2019-49

Proposals were received and opened Wednesday, December 4, 2019 at 1:00 PM for Stack Emissions and RATA Testing Services from the following:

Catalyst Air Management
Alliance Source Testing
Air Nova

Comments: All submitted all the mandatory documents.

(*) NOTE: Take note that the cost proposal for Alliance Source Testing shows a cost of \$8,100.00 for item #24 under Section A when the line item indicated times 3 but they didn't times the amount. This would make their Base Bid Amount \$509,200.00.

Recommendation: The using department needs to review all three (3) proposals and rate and rank them to make a determination of award.

Miguel A. Mercado, QPA
Purchasing Agent

Stack Emissions and RATA Testing Services

A request for proposals for stack emissions and RATA testing was issued on November 20, 2019. The deadline for receipt of proposals was December 4, 2019. Proposals were received from Catalyst Air Management, Air Nova, and Alliance Source Testing.

The specification requests unit prices for 14 different stack emission testing categories, three different CEMS RATA tests, and various miscellaneous tests and related activities including visual observations. The total number of annual emission and RATA tests along with visual observations that will be required during the 12 month period beginning on January 1, 2020 is unknown. If all of the various tests and visual observations are performed; the total aggregate amounts to be paid to each bidder would be:

Catalyst Air Management	\$487,200
Air Nova	\$295,015
Alliance Source Testing	\$509,200

Please be advised the number of emission tests and observations to be performed during 2020 is unknown and very likely considerably less than the number of tests for which unit prices were specified. Total annual expenditures for stack emissions and RATA testing are expected to be less than \$100,000.

The proposal from Air Nova was reviewed and found to be in full compliance with the specification. During the past ten years, Air Nova has performed approximately 90% of the emissions testing for VMEU. The quality of their work

has been excellent. Based on compliance with the specification, lowest proposal price, and past performance it is the considered opinion of Lisa Fleming, and Joe Colla that a 12 month contract commencing January 1, 2020 ending December 31, 2020 with an option for renew for one additional year be awarded to Air Nova.

Lisa C. Fleming
Joe Colla