## RESOLUTION NO. 2019-290

A RESOLUTION AMENDING RESOLUTION 2017-169, A RESOLUTION APPROVING USE OF SECOND GENERATION UEZ FUNDS FOR CONSTRUCTION OF PARKING LOT: BLOCK 3022, LOTS 3, 4, 5 AND 9.

WHEREAS, on April 11, 2017, the City Council of the City of Vineland adopted Resolution No. 2017-169, entitled "A RESOLUTION APPROVING USE OF SECOND GENERATION UEZ FUNDS FOR CONSTRUCTION OF PARKING LOT: BLOCK 3022, LOTS 3, 4, 5 AND 9; and

WHEREAS, an increase to this grant is requested to provide for the amended purchase price of the parking lots and additional costs associated with the parking lot improvements, in the amount of \$84,000.00; and

WHEREAS, it becomes necessary to amend Resolution No. 2017-169 to increase the amount from \$250,000.00 to \$334,000.00; now, therefore,

BE IT RESOLVED by the City Council of the City of Vineland that Resolution No. 2017-169 be and the same is hereby amended to increase the UEZ Grant, in connection with Construction of Parking Lot, in the amount of \$84,000.00.

Adopted:

President of Council

ATTEST:

City Clerk

# Office of Economic Development City of Vineland, New Jersey

# Memorandum

RECEIVED JUN 26 2019 CITY OF VINELAND BUSINESS ADMIN.

To: Robert Dickenson, Business Administrator

From: F. DiGiorgio

cc: S. Forosisky

Date: June 26, 2019

Re: City Council Resolution # 2017-168 and # 2017-169

Attached are the above referenced City of Vineland City Council Resolutions. Please note that amendments or changes are required as follows:

City Council Resolution # 2017-168:

Amount of Loan is increased \$50,000; from \$450,000 to \$500,000,

City Council Resolution #2017-169:

Amount of Grant is increased by \$84,000; from \$250,000 to \$334,000.

Thank you for your attention to this matter.

# VINELAND UEZ LOAN COMMITTEE LOAN PROPOSAL

Date: June 25, 2019

Borrower Name and Address (s): Eastern Pacific Development

Request Modification: Original Request \$450,000 loan, \$250,000 parking lot grant Revised Request \$500,000 loan, \$334,000 parking lot grant

Interest Rate: 3%

Term of Loan: 15 year balloon, 30 year amortization

#### Background

In May 2004, the City of Vineland adopted a Redevelopment plan for its Center City Redevelopment Area. The plan included the redevelopment of the East Gateway, which included the Landis Theater and the adjacent parking lots. At the time the Landis Theater was redeveloped, the adjacent property, 818 Landis Avenue, was not developed due to the cost of acquisition. The property remained vacant and fell into disrepair over the past several years. As a result, the owners lowered the price substantially and the City purchased the property in November 2016 for \$200,000. The property consisted of 6 lots, 5 of which were utilized for parking and one that contained a two story building consisting of 6,366 square feet on the main floor and 4,110 on the second floor. The building had significant damage due to a leaking roof and the parking lots are a hazard in their current condition.

In December 2016, the City issued a Request for Proposals in which it received two responses. One was from Eastern Pacific, the developer of Landis Senior Apartments on the SE corner of East and Landis; the other response was from Grace Community Church, which rents the Landis Theater on Sundays. The Grace Community Church was rejected because it did not have a clear financial plan for the project. City Council approved Eastern Pacific as the redeveloper and amended the original redevelopment agreement for Landis Theater to include the six additional lots. The terms for financing requested by the redeveloper were approved in the amendment contingent upon UEZ approval.

In April 2018, an amendment to the Redevelopment Agreement was signed by City Council that specified the Redeveloper was responsible for all demolition and grading cost for lots 3, 4, 5, 8, 9, 10 and 11. The Redeveloper was responsible for all on and off-site construction costs related to lots 10 and 11. The Redeveloper shall further be responsible for all sub-base, paving and line striping costs for lots 3, 4, 5, 8 and 9. The City shall reimburse the Redeveloper for curbing, landscaping, utility, lighting and trash enclosure costs for lots 3, 4, 5, 8 and 9.

The Amendment provided for additional reimbursements due to the fact that the plans engineered by the City included additional items that were not included in the Redeveloper's budget.

### Project

The City of Vineland would sell block 3022, lots 3, 4, 5, 9, 10, & 11 to the redeveloper for \$1.The City of Vineland Engineering will design a city parking lot on lots 3, 4, 5, and 9. The redeveloper will make the site improvements with a grant from the City for \$250,000 and donate back to the City. The redeveloper will renovate the existing building on lot 10. The improvements include the demolition of the two drive-through canopies on the east and north side of the building, interior demolition, new mechanical system, new electrical system and interior renovations for a use permitted in the Main Street District.

#### **COLLATERAL:**

a.) 1<sup>st</sup> position mortgage Block 3022, lots 10 & 11.

### **SIZE OF PARCEL:**

(a.) Lots 3, 4, & 5 total 125' X 150'. These lots will be sold back to the City for parking.

(b.) Lot 9 measures 75' X 150". This lot will be sold back to the City.

(c.) Lot 10 measures 95' X 150' and contains the building. The UEZ will have a first position mortgage.

(d.) Lot 11 measures 30' X 150' and is driveway for lot 10. UEZ will have 1st position mortgage.

#### **Project Costs**

Budgeted Parking Lot Costs:		\$325,000.00
Actual Costs per Accountant Cost Certification:		\$474,464
Sale of Lots		\$250,000
Redeveloper's Equity		\$ 75,000
Additional Costs per Amendment:		
Curbing.	\$10,000	
Slurry theater parking lot	\$ 2,357	
Line Striping theater.	\$ 1,085	
Irrigation.	\$17,040	
Landscaping (50%).	\$12,931	
Fencing	\$ 6,600	
Street lighting (50%)	\$10,242	
Move telephone poles	\$13,700	
Survey.	\$ <u>10,211</u>	
Total additional costs.		\$ 84,166
Additional costs not included in amendment.		\$ 65,298

Redeveloper is requesting an increase in UEZ loan in the amount of \$50,000 for the other 50% of landscaping, street lighting and concrete work.

Amended Purchase Price of Parking Lots.	\$334,000	
Amended UEZ loan for renovation & parking lot.	\$500,00	1