

RESOLUTION NO. 2019 - 118

A RESOLUTION AWARDING A NEGOTIATED CONTRACT TO CHARLES MARANDINO, LLC, BRIDGETON, NJ, FOR PARKING LOT EXPANSION FOR THE VINELAND PUBLIC LIBRARY, IN THE AMOUNT OF \$175,430.00.

WHEREAS, on November 13, 2018, the City Council of the City of Vineland adopted Resolution No. 2018-438, entitled "A RESOLUTION REJECTING THE BIDS RECEIVED ON AUGUST 28, 2018 FOR PARKING LOT EXPANSION FOR THE VINELAND PUBLIC LIBRARY AND AUTHORIZING THE PURCHASING AGENT TO NEGOTIATE AND AWARD A CONTRACT FOR THE SAME"; and

WHEREAS, the bidders, Charles Marandino, LLC, Ricky Slade Construction and Sansalone Excavating, LLC were invited to the negotiations; Sansalone the only vendor not responding to said request; and

WHEREAS, the Best and Final Offers were received, all parties involved discussed and agreed on project requirements and subsequently a final meeting was held to review and discuss final submissions; and

WHEREAS, the Purchasing Agent has, under date of March 6, 2019, submitted a summary of said negotiations and it is recommended, with the concurrence of the Acting City Engineer, that a contract for Parking Lot Expansion for the Vineland Public Library, be awarded to Charles Marandino, LLC, Bridgeton, NJ, providing the lowest responsive responsible best and final negotiated offer, in the amount of \$175,430.00; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that (by the affirmative vote of two-thirds of the full membership of the governing body of the City of Vineland) that said negotiated contract for Parking Lot Expansion for the Vineland Public Library, is hereby awarded to Charles Marandino, LLC, Bridgeton, NJ, in the amount of \$175,430.00 and the Purchasing Agent is hereby authorized and directed to issue a purchase order contract for the same on behalf of the City of Vineland; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein will be available.

Adopted:

President of Council

ATTEST:

City Clerk



March 19, 2019

REPORT TO: THE MAYOR AND COUNCIL

RE: Negotiated Contract Award

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our report of the contract negotiations conducted by the Purchasing Agent for the following:

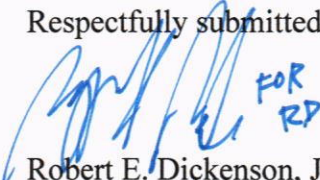
PARKING LOT EXPANSION FOR THE VINELAND PUBLIC LIBRARY

On two (2) separate occasions, bids were received in response to advertisements and were rejected as the bids substantially exceeded the City's cost estimate. Per Resolution No. 2018-438, the Purchasing Agent was authorized to conduct negotiations and award a contract for the above.

It is the recommendation of the Purchasing Agent and the Acting City Engineer, which has the concurrence of the Business Administrator that a contract be awarded to Charles Marandino, LLC, Bridgeton, NJ, for the lowest responsive responsible best and final negotiated offer, in the amount of \$175,430.00.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", with the initials "FOR RD" written to the right of the signature.
Robert E. Dickenson, Jr.
Business Administrator

RD/wr



BID EVALUATION FORM

DEPARTMENT Admin/ENGINEERING

Date: 3/11/19

The undersigned recommends that a contract be awarded for the following:

- 1. Bid Title: Parking Lot Expansion for the City of Vineland Library
- 2. Amount to be Awarded: \$175,430.00

- Encumber Total Award
- Encumber by Supplemental Release

3. Engineer's Estimate: _____

4. Amount Budget: \$ _____

5. Account Number to be Charged: ~~2 ACCOUNTS TO BE PROVIDED BY CFO. ALSO, C-04-00-000-1450-78613~~

6. Date Bids Received: _____

@ \$15,152.59

7. Date to be Awarded: _____

8. Recommended Vendor: CHARLES MARANDINO, LLC

9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No

10. Comments/Special Instructions:

11. Evaluation Performed by: Dym & Mike Mercado

12. Approved By: David P. Maillet

13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration

NEGOTIATION SUMMARY & RECOMMENDATION
PARKING LOT EXPANSION FOR THE CITY OF VINELAND LIBRARY
MARCH 6, 2019, 1:30 P.M.

Bids for this project were advertised and received on two separate occasions (June 12th & Aug 28th) and both times the lowest bid exceeded the Budgeted amount. Resolution RES2018-438 was adopted 11/13/18 to reject all bids for the second time and authorizing the Purchasing Agent to negotiate as authorized by Local Public Contracts Law 40A:11-13.2(a). Charles Marandino LLC, Ricky Slade and Sansalone Excavating were all invited to the negotiations. Sansalone did not participate and did not respond to email sent by Purchasing. Best and Final offers were received from Charles Marandino and Ricky Slade (see results below). It was agreed by all that Item 9.16.1B was no longer required and would be deducted from the Base Bid. A final meeting attended by Charles Marandino, David Maillet, Martin Geisser and Miguel Mercado was held to review and discuss the final submission and were in agreement of a final negotiated cost of \$175,430.00 which comes in under the adjusted budgeted amount for this project.

Charles Marandino:	\$163,922.00 (Base Bid)
	<u>\$ -5,175.00 (Deduct 9.16.1B Electric Conduit)</u>
	\$158,747.00
	<u>\$ 16,683.00 (Alternate 2)</u>
	\$175,430.00 (Final Negotiated Total)
Ricky Slade:	\$166,344.95 (Base Bid)
	<u>\$ -3,645.00 (Deduct 9.16.1B Electric Conduit)</u>
	\$162,699.95
	<u>\$ 14,406.45 (Alternate 2)</u>
	\$177,106.40 (Final Negotiated Total)

NOTE: Sansalone Excavating was invited but was a no show and no response to a follow-up email.

Recommendation: Award contract to Charles Marandino LLC as they provided the lowest responsive responsible "Best and Final" Negotiated offer.

Miguel A. Mercado, QPA
Purchasing Agent