

RESOLUTION NO. 2018- 474

A RESOLUTION AUTHORIZING A GRANT AGREEMENT
WITH THE ENTERPRISE ZONE DEVELOPMENT
CORPORATION OF VINELAND AND MILLVILLE FOR
ADMINISTRATION OF THE CITY ECONOMIC
DEVELOPMENT DIVISION FOR C.Y. 2019.

WHEREAS, the City of Vineland has the ability and desire to utilize Second Generation UEZ funding to cover a portion of the salaries and wages and other expenses of its Economic Development Division for Calendar Year 2019; and

WHEREAS, the Enterprise Zone Development Corporation agrees to provide Second Generation UEZ funding through a grant award in the amount of \$820,756.00 to the City to cover a portion of the salaries and wages and other expenses of the Economic Development Division for the period January 1, 2019 through December 31, 2019;

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that the Mayor and City Clerk are hereby authorized and directed to execute an agreement with the Enterprise Zone Development Corporation of Vineland and Millville accepting funding through a grant award in the amount of \$820,756.00 to the City to cover a portion of the salaries and wages and other expenses of the Economic Development Division for the period January 1, 2019 through December 31, 2019.

Adopted:

President of Council

ATTEST:

City Clerk

CONTRACT AGREEMENT

BY AND BETWEEN
THE CITY OF VINELAND
AND
ENTERPRISE ZONE DEVELOPMENT CORPORATION
OF VINELAND AND MILLVILLE

THIS AGREEMENT, entered into as of this ____ day of _____, 2018, by and between the CITY OF VINELAND, NEW JERSEY, hereinafter sometimes called "City", and the ENTERPRISE ZONE DEVELOPMENT CORPORATION OF VINELAND AND MILLVILLE, hereinafter sometimes called "Corporation;"

WITNESSETH THAT:

WHEREAS, the parties desire to enter into an agreement providing for the funding of expenses of the Economic Development Division of the City of Vineland, effective January 1, 2019; and

WHEREAS, the funding as identified in this Agreement is for the specific purpose of meeting budgeted items of expense as identified on Exhibit "A " attached hereto and made a part hereof;

NOW, THEREFORE, THE PARTIES TO THE CONTRACT DO MUTUALLY AGREE TO THE FOLLOWING:

1. The Corporation agrees to provide funding through a grant award in the amount of \$820,756.00 to the City to cover a portion of the salaries and wages and other expenses of the Economic Development Division for the period January 1, 2019 through December 31, 2019, as shown on Exhibit "A" attached hereto.
2. Upon the expiration of this agreement, the City shall transfer to the Corporation any funds on hand at the time of expiration and any accounts receivable attributable to the use of the funds granted hereunder.
3. Notices pursuant to this Agreement shall be given in writing by ordinary mail to the parties at the following addresses:

A. If to the City, c/o:

Robert E. Dickenson, Jr., Business Administrator
City of Vineland
City Hall
P. O. Box 1508
640 E. Wood Street
Vineland, New Jersey 08360-1508

B. If to the Corporation, c/o:

Sandy Forosisky, Economic Development Director
City of Vineland
City Hall
P. O. Box 1508
640 E. Wood Street
Vineland, New Jersey 08360-1508

- C. Or to such other address as the parties may hereafter designate by notice given in accordance with the terms and conditions of this Section.

IN WITNESS WHEREOF, the City of Vineland and the Corporation have executed this Agreement as of the date and year first above written.

CITY OF VINELAND

By _____
Mayor

ATTEST:

City Clerk

ENTERPRISE ZONE
DEVELOPMENT CORPORATION
OF VINELAND AND MILLVILLE

By _____

ATTEST:

CY 2019 Budget: Dept. of Economic Development

| | CY 2018 Budget | CY 2019 Proposed | UEZ Funds | VDC Funds | Vacant Properties Funds |
|--|----------------------|----------------------|----------------------|---------------------|-------------------------|
| Salaries & Wages | | | | | |
| <i>Dept. of Economic Development</i> | | | | | |
| Sandra Forosisky, Dir. of Eco. Dev. | \$ 108,178.00 | \$ 111,425.00 | \$ 111,425.00 | | |
| Frank DiGiorgio, Asst. Dir. of Eco. Dev. | \$ 99,332.00 | \$ 102,312.00 | \$ 102,312.00 | | |
| Rebecca Bard, Accountant | \$ 72,241.00 | \$ 74,047.00 | \$ 66,823.00 | | \$ 7,224.00 |
| Adrianna Velazquez | \$ 35,037.00 | \$ 35,750.00 | \$ 29,250.00 | \$ 6,500.00 | |
| Erika Torres, Program Coordinator | \$ 40,000.00 | \$ 41,000.00 | \$ 41,000.00 | | |
| Contingency | \$ 10,000.00 | \$ 10,000.00 | \$ 10,000.00 | | |
| Sub-Total | \$ 364,788.00 | \$ 374,534.00 | \$ 360,810.00 | \$ 6,500.00 | \$ 7,224.00 |
| Fringe Benefits | | | | | |
| Economic Development | \$ 183,227.00 | \$ 190,339.00 | \$ 182,646.00 | \$ 4,554.00 | \$ 3,139.00 |
| Less: Employee Healthcare Contribution | \$ (20,032.00) | \$ (18,775.00) | | | |
| Total: Fringe Benefits | \$ 163,195.00 | \$ 171,564.00 | \$ 182,646.00 | \$ 4,554.00 | \$ 3,139.00 |
| Total: Salaries & Wages and Fringe Benefits | \$ 527,983.00 | \$ 546,098.00 | \$ 543,456.00 | \$ 11,054.00 | \$ 10,363.00 |

| | CY 2018 Budget | CY 2019 Proposed | UEZ Funds | VDC Funds | Vacant Properties Funds |
|--------------------------------------|----------------------|----------------------|----------------------|---------------------|-------------------------|
| Other Expenses | | | | | |
| <i>Dept. of Economic Development</i> | | | | | |
| Advertising | \$ 10,000.00 | \$ 10,000.00 | \$ 10,000.00 | | |
| Audit Services | \$ 10,000.00 | \$ 10,000.00 | \$ 10,000.00 | | |
| Consultants/Professional Services | \$ 50,000.00 | \$ 90,000.00 | \$ 90,000.00 | | |
| Computer Software | \$ 4,000.00 | \$ 4,000.00 | \$ 4,000.00 | | |
| Equipment: Copier | \$ 7,000.00 | \$ 7,000.00 | \$ 7,000.00 | | |
| Fixed Assets | \$ 10,000.00 | \$ 5,000.00 | \$ 5,000.00 | | |
| Legal Services | \$ 80,000.00 | \$ 90,000.00 | \$ 90,000.00 | | |
| Memberships | \$ 2,000.00 | \$ 2,000.00 | \$ 2,000.00 | | |
| Miscellaneous | \$ 10,000.00 | \$ 6,000.00 | \$ 6,000.00 | | |
| Office Supplies | \$ 5,000.00 | \$ 5,000.00 | \$ 5,000.00 | | |
| Postage | \$ 1,000.00 | \$ 300.00 | \$ 300.00 | | |
| Special Events Coordinator | - | \$ 6,000.00 | \$ 6,000.00 | | |
| Subscriptions | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | | |
| Support Services | \$ 36,000.00 | \$ 36,000.00 | \$ 36,000.00 | | |
| Telephone | \$ 3,000.00 | \$ 3,000.00 | \$ 3,000.00 | | |
| Training | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | | |
| Travel | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | | |
| Total - Other Expenses | \$ 231,000.00 | \$ 277,300.00 | \$ 277,300.00 | | |
| Total Expenses | \$ 758,983.00 | \$ 823,398.00 | \$ 820,756.00 | \$ 11,054.00 | \$ 10,363.00 |

