

RESOLUTION NO. 2017-\_\_\_\_\_

A RESOLUTION AWARDDING AN OPEN-END CONTRACT TO CATERINA SUPPLY INC., WILLIAMSTOWN, NJ FOR THE FURNISHING AND DELIVERY OF ADS STORM DRAIN PIPE, IN THE AMOUNT OF \$91,270.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of ADS Storm Drain Pipe, for the period commencing November 1, 2017 ending October 31, 2018, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on October 11, 2017, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of October 17, 2017 submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing and delivery of ADS Storm Drain Pipe, for the period commencing November 1, 2017 ending October 31, 2018, be awarded to Caterina Supply Inc., Williamstown, NJ, in the amount of \$91,270.00, said bid being the lowest responsive bid received and considered in the best interest of the City of Vineland; now, therefore,

WHEREAS, the following bidder has been disqualified

VENDOR

Raritan Group Inc.  
Edison, NJ

REASON

This vendor bid a product that is not exact or equal to the items specified.

BE IT RESOLVED by the Council of the City of Vineland that said open-end contract for the furnishing and delivery of ADS Storm Drain Pipe, for the period commencing November 1, 2017 ending October 31, 2018, be and the same is awarded to Caterina Supply Inc., Williamstown, NJ, on their bid in the amount of \$91,270.00, said bid being the lowest responsive bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

\_\_\_\_\_  
President of Council

ATTEST:

\_\_\_\_\_  
City Clerk



October 17, 2017

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 10/11/17

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on October 11, 2017.

FURNISHING AND DELIVERY OF ADS STORM DRAIN PIPE, FOR THE PERIOD COMMENCING NOVEMBER 1, 2017 ENDING OCTOBER 31, 2018

It is the recommendation of the Director of Public Works, which has the concurrence of the Purchasing Agent and Business Administrator that an open-end contract be awarded to the lowest responsive bidder, Caterina Supply Inc., Williamstown, NJ, in the amount of \$91,270.00. Raritan Group Inc., Edison, NJ bid a product that is not exact or equal to the items specified.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", is written over the typed name below.

Robert E. Dickenson, Jr.  
Business Administrator

RD/wr

**TABULATION OF BIDS**  
**ADS STORM DRAIN PIPE**  
**OCTOBER 11, 2017**



Engineer's Estimate - \$87,000.00

	<b>Raritan Group Inc. 301 Meadow Rd. Edison, NJ 08817</b>	<b>Caterina Supply Inc. 1271 Glassboro Rd. Williamstown, NJ 08094</b>	<b>Core &amp; Main LP f/k/a HD Supply Waterworks, Ltd 228 Williamstown Rd. Berlin, NJ 08009</b>	<b>Kennedy Culvert &amp; Supply 112 West Atlantic Ave. Clementon, NJ 08021</b>
Ownership disclosure	YES	YES	YES	YES
Affirm. Action	YES	YES	YES	YES
Check List	YES	YES	YES	YES
Proposal	YES *	YES	YES	YES
Iran Discl	YES	YES	YES	YES
Non-Collusion	YES	YES	YES	YES
Addenda	YES	YES	YES	YES
<b>TOTAL</b>	<b>\$1,265.90</b>	<b>\$91,270.00</b>	<b>\$91,687.20</b>	<b>\$94,286.40</b>
<b>CORRECTED TOTAL</b>	<b>\$79,747.70</b>			

\* Proposal with Exceptions Sheet on brand

**Specifications also sent to:**

Ace Plumbing  
Wallace Plumbing Supply  
Stevenson Supply



BID EVALUATION FORM

DEPARTMENT Public Works

Date: 10/13/17

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: ADS Storm Drain Pipe
2. Amount to be Awarded: \$91,270.00  
 Encumber Total Award  
 Encumber by Supplemental Release
3. Engineer's Estimate: \$87,000.00
4. Amount Budget: \$ Part of 5 million bond ord. 2017-54
5. Account Number to be Charged: Road and Drainage Ordinance 2017-54
6. Date Bids Received: 10/11/17
7. Date to be Awarded: 10/24/17
8. Recommended Vendor: Caterina Supply Inc
9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No
10. Comments/Special Instructions:
11. Evaluation Performed by: Mark Guglielmi
12. Approved By: [Signature]
13. Attached: (Check-Off List)  
 Tabulation of Bids  
 Justification for Vendor Recommendation (if applicable)  
 Evaluation Data (if applicable)

Send copies to:  
Purchasing Division  
Business Administration

## Reid Wanda

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**From:** Mercado Miguel  
**Sent:** Tuesday, October 17, 2017 3:42 PM  
**To:** Guglielmi Mark; Brownlee Jeanine; Reid Wanda  
**Cc:** Dickenson Bob; Myers Brian; Spinelli Paul  
**Subject:** RE: ADS pipe bid

Mark,

I would concur that this is not an exact "or equal" and for the reasons you have stated I recommend awarding to Caterina Supply as it would be in the best interest of the City to do so. I have emailed Raritan that the City will be recommending award to Caterina as the 2<sup>nd</sup> low bidder as their bid fully conforms to the bid specifications. I explained the reasons why and didn't get any objections.

Miguel A. Mercado, QPA  
Purchasing Agent  
640 E. Wood Street  
Vineland, NJ 08360  
856-794-4040  
Fax: 856-405-4605  
Email: [mmercado@vinelandcity.org](mailto:mmercado@vinelandcity.org)

**From:** Guglielmi Mark  
**Sent:** Saturday, October 14, 2017 9:21 AM  
**To:** Mercado Miguel <[mmercado@vinelandcity.org](mailto:mmercado@vinelandcity.org)>; Brownlee Jeanine <[jbrownlee@vinelandcity.org](mailto:jbrownlee@vinelandcity.org)>  
**Cc:** Dickenson Bob <[bdickenson@vinelandcity.org](mailto:bdickenson@vinelandcity.org)>; Myers Brian <[bmyers@vinelandcity.org](mailto:bmyers@vinelandcity.org)>; Spinelli Paul <[pspinelli@vinelandcity.org](mailto:pspinelli@vinelandcity.org)>  
**Subject:** ADS pipe bid

Mike The low bidder for ADS pipe for road construction was Raritan Group Inc. I am not recommending this company for the following reasons. The bid says ADS pipe or equal. Raritan Group Inc. is not a supplier of ADS pipe but a similar product called Lane Enterprises Inc. When the Raritan Group was called and asked if their product could be snapped into an ADS pipe the representative said no and he would get back to PW to verify. Attached is an e-mail stating how possibly the two different pipes could be joined together. This coupler system needed to join the two different brands of pipe would be labor intensive and would require much more time to put together. The whole idea of a snap together pipe system is to save time when installing. This is especially true when working in deep culverts where safety is an issue and you don't want your men down in the hole for extended periods of time putting a coupler around two pieces of pipe. There is also no guarantee that the coupler will not leak later in time. The PW yard has many ADS pipe and these pipe would not be able to be used with the Lane Ent. Pipe. There is also existing ADS pipe throughout Vineland's storm sewer system, which would make it more difficult to extend a system if we had to. Just the mere fact that the Lane pipe does not snap into an ADS pipe disqualifies the Lane product as an equal substitution for the ADS pipe. For all the reasons above, I am recommending the second lowest bidder Caterina Supply Inc. at the price of \$91,270.00. They are an ADS vendor and we have bought ADS pipe from them before. If you have any questions, please call me at ext. 4083. Mark Guglielmi