

RESOLUTION NO. 2017 - 304

A RESOLUTION AUTHORIZING THE PURCHASE OF AN ALTEC MODEL AN55E-OC BUCKET TRUCK FROM ALTEC INC., 325 SOUTH CENTER DRIVE, DALEVILLE, VA 24083, IN THE AMOUNT NOT TO EXCEED \$191,086.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL JOINT POWERS ALLIANCE (NJPA) CONTRACT 031014-ALT.

WHEREAS, the City of Vineland Municipal Electric Utility – Distribution Division is in need of the Altec Model AN55E-OC Bucket Truck; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Joint Powers Alliance (NJPA) under member number 19409 and, NJPA is a national cooperative contract organization; and,

WHEREAS, NJPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract 031014-ALT, Public Utility Equipment with Related Accessories. Specific information regarding the contract may be found on the NJPA website at [www.njpacoop.org](http://www.njpacoop.org); and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase an Altec Model AN55E-OC Bucket Truck using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Altec Inc.; and

WHEREAS, the City of Vineland intends under NJPA, under the Category: Public Utility Equipment with Related Accessories, Contract 031014-ALT, to purchase from Altec INC., 325 South Center Drive, Daleville, VA 24083, in an amount not to exceed \$191,086.00, as listed in the Quotation, dated June 22, 2017, made available through the NJPA; and

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NJPA for this procurement;

WHEREAS, notice of the within purchase has been published on June 5, 2017, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the Altec Model AN55E-OC Bucket Truck for a price not to exceed \$191,086.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

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President of Council

ATTEST:

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City Clerk

## AWARD CONTRACT RESOLUTION REQUEST

**From:** Miguel A. Mercado, Purchasing Agent

**To:** Business Administration

**Date of Request:** June 21, 2017

**City Council Meeting Date:** July 11, 2017

**Title:** ALTEC Model AN55E-OC Bucket Truck

**Competitive Process:** National Joint Powers Alliance (NJPA) – Member #19409

**Bid Opening Date:** March 26, 2015

**Resolution Request:**

This is a request to award the purchase of one (1) ALTEC Model AN55E-OC Overcenter Articulating Aerial Device with Material Handling (Insulated) Bucket Truck at a cost of \$191,086.00 for Electric Distribution through the National Cooperative Contract - NJPA. Purchasing this equipment through the “national cooperative contract” is allowed under PL 2011, c.139.

Category: Public Utility Equipment with Related Accessories

Contract: 031014-ALT

The vendor is: ALTEC Inc.  
325 South Center Drive  
Daleville, VA 24083

Attached is Quote # 352510 dated June 22, 2017 from the vendor.

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

If you have any questions or need additional information, please contact me.

NOTE: Ad: Publication of “Notice of Intent to Award Contract under A National Cooperative Purchasing Agreement” submitted. Comment period ended June 14, 2017 with no comments.



CITY OF VINELAND  
DEPARTMENTAL REQUEST



USE OF NATIONAL COOPERATIVE CONTRACT

TO: Purchasing Department

FROM: Department ELECTRIC DISTRIBUTION

DATE: 3-21-17

NAME OF COOPERATIVE NJPA

NATURE OF REQUEST (COMMODITY) ANSSE-OC bucket TRUCK

AMOUNT \$ 191,086

Budgeted Item: Yes

Account # E392 - 002-0-55-90-9003 - 2-9022000

**The following documents must be attached:**

Proposal from vendor

Cost savings documentation to support purchase – this will include pricing from other vendors with a complete analysis of each to show a cost savings vs. public bidding.

(conduct due diligence to determine if the contract will result in costs savings after all factors, including charges for service, material and delivery, have been considered. )

12. Approved by:

  
SIGNATURE (DIRECTOR, DEPARTMENT HEAD, SUPERVISOR)

Send copies to:  
Business Administration  
Finance Office





Opportunity Number: 784383  
 Quotation Number: 352510  
 NJPA Contract #: 031014-ALT  
 Date: 6/22/2017

Quoted for: City of Vineland  
 Phone: 856-794-4000  
 Quoted by: Jason Ryan  
 Phone: 540-966-2936  
 Altec Account Manager: Dave Brobst

**REFERENCE ALTEC MODEL**

AN55E-0C	Overcenter Articulating Aerial Device with Material Handling (Insulated)	\$168,486
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Per NJPA Specifications plus Options below

**(A.) NJPA OPTIONS ON CONTRACT (Unit)**

1		
2		
3		
4		

**(A1.) NJPA OPTIONS ON CONTRACT (General)**

1		
2		
3		
4		
5		
6		
7		
8		

NJPA OPTIONS TOTAL: \$168,486

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	5 Year Extended Warranty Day 366-1825) Labor, Material, Expense (No Travel)	\$3,290
2	UNIT & HYDRAULIC ACC	2000 Watt True Sine Wave Inverter in First Compartment Curbside	\$1,852
3	BODY		
4	BODY & CHASSIS ACC	LED Strip Lighting In Compartments	\$563
5	ELECTRICAL	4 Point LED Strobe Lighting	\$515
6	FINISHING	Altec Backup Camera System, 7" Color LCD Monitor	\$810
7	CHASSIS	Nueco Trade-In	-\$8,000
8	OTHER	Service Center Upfit	\$22,824

OPEN MARKET OPTIONS TOTAL: \$21,854

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$190,340

Delivery to Customer: \$746

TOTAL FOR UNIT/BODY/CHASSIS: \$191,086

**(C.) ADDITIONAL ITEMS (Items are not included in total above)**

1		
2		
3		
4		

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

**TO ORDER:** To order, please contact the Altec Inside Sales Representative listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 270-300 days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Plant 97, Daleville, VA



June 22, 2017  
Our 88th Year

**CITY OF VINELAND**

Altec Quotation Number: 352510-4  
Account Manager: David Brobst  
Technical Sales & Support: Jason Ryan

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	Altec Model AN55E-OC Articulating Overcenter Aerial Device with a fiberglass upper boom and fiberglass insulator in the lower boom and a proportional joystick upper control and toggle switches. Built in accordance to ALTEC's standard specifications and to include the following features:	1
2.	375 - Automatic stow system	1
3.	217- Single, two-man platform mounted on curbside, 24 x48 x 42 inches (610 x 1219 x 1067 mm). Platform is rated at 700 pounds (317.5 kg) and rotates 90 degrees to end of boom. Includes two sets of quick disconnect couplings and controls for hydraulic tools. Includes hydraulically articulating and extending material handling jib with winch and rope mounted on opposite side of upper boom.	1
4.	Soft Platform Cover For Two Man Platform (24x48)	1
5.	259 Polyethylene platform liner for two man platform, 50 kV rating (minimum)	1
6.	315 Engine start/stop with Secondary Stowage System, 12 VDC electric powered. Includes auxiliary pump and electric motor, powered by the chassis battery. Control is captive air operated from the platform and toggle switch operated from the lower controls. This option allows the operator to completely stow the booms and platform in a situation wherein the engine, PTO or pump fails.	1
7.	460 - Outrigger X-Frame with flat shoe - 172.8 inch max spread	1
8.	241 - Outrigger A-Frame with Flat-shoe - provides 149 inch (3785 mm) maximum spread outside to outside of shoe.	1
9.	Powder coat unit Altec White.	1
10.	Additional Sold Stock And Global Option	1

**Sales Text: 319 - Category C 46kV and Below**  
**Last Updated By: Jason Ryan on 03-JAN-2017 15:14**

**Unit and Hydraulic Acc.**



<u>Item</u>	<u>Description</u>	<u>Qty</u>
11.	Unit Installation Components.	1
12.	Hook, Material Handling, 1-Ton With Latch, Installed On End Of Aerial Winch Line	1
13.	Standard 1" Space between Subbase and frame for hose routing and ease of maintenance.	1
14.	Reservoir, 30 Gallon, Triangular, Mounted in Cargo Area	1
15.	AA/AN 50/55/50E/55E/60/60E AN46-OC/50-OC/55-OC/46E-OC/50E-OC/55E-OC Subbase	1
16.	HVI-22 Hydraulic Oil (Standard).	35
17.	Standard Pump For PTO	1
18.	Hot shift PTO for automatic transmission	1
19.	Standard PTO/Transmission Functionality for Automatic Transmissions - If chassis is in gear, and PTO switch is activated, PTO will not engage. Chassis will remain in gear. Once the chassis is shifted back into gear the PTO will disengage. For some truck configurations the PTO switch must be turned off to allow the transmission to shift into gear.	1

Body

20. 170 inch Large Universal Aerial Body with outrigger housings, suitable for installing on any 4x2 chassis with an approximate CA dimension of 120 inches, built in accordance with the following specifications:
- A. Basic body fabricated from A40 grade 100% zinc alloy steel.
  - B. All doors are full, double paneled, self-sealed with built-in drainage for maximum weather-tightness. Stainless steel hinge rods extend full length of door.
  - C. All doors are to contain stainless steel flush type, single point, two-stage rotary paddle latches with recessed handles, including keyed locks and strikers. door latches are bolted to the outer door panel.
  - D. Heavy-gauge welded steel frame construction with structural channel crossmembers and tread plate floor.
  - E. All edges are either rolled or folded for strength and safety.
  - F. Integrated door header drip rail at top for maximum weather protection.
  - G. Fender panels are either roll formed or have neoprene fenderettes mechanically fastened.
  - H. Steel treated for improved primer bond and rust resistance.
  - I. Automotive underseal applied to entire underside of body.
  - J. White primer applied to complete interior and exterior of body.
  - K. Automotive type non-porous door seals mechanically fastened to the door facing.
  - L. 170 inch overall body length.
  - M. 94 inch overall body width.
  - N. 46 inch overall body height.
  - O. 18 inch body compartment depth.
  - P. Body finish paint color - Altec White.
  - Q. Finish paint body at body manufacturer.



<u>Item</u>	<u>Description</u>	<u>Qty</u>
R.	2 inch x 6 inch drop-in wood cargo retaining board at rear of body.	
S.	2 inch x 6 inch drop-in wood cargo retaining board at top of side access step.	
T.	Gas shock type rigid door holders for vertical doors.	
U.	Standard master body locking system.	
V.	One (1) wheel chock holder installed in fender panel on each side of body.	
W.	Hotstick shelf extending from rear of first vertical to rear of body on streetside.	
X.	Two (2) hotstick brackets installed on street side.	
Y.	Large side hinged hotstick door for multiple shelves on streetside.	
Z.	1st vertical street side (LH) - Three (3) adjustable shelves with removable dividers on 4 inch centers.	
AA.	2nd vertical street side (LH) - Six (6) locking swivel hooks on adjustable rails. 1-4-1 configuration.	
AB.	3rd vertical street side (LH) - Six (6) locking swivel hooks on adjustable rails. 1-4-1 configuration.	
AC.	1st horizontal street side (LH) - One (1) fixed shelf extending through rear vertical.	
AD.	Rear vertical street side (LH) - Outrigger housing.	
AE.	1st vertical curb side (RH) - Three (3) adjustable shelves with removable dividers on 4 inch centers.	
AF.	2nd vertical curb side (RH) - Six (6) locking swivel hooks on adjustable rails. 1-4-1 configuration.	
AG.	3rd vertical curb side (RH) - Gripstrut access steps with two (2) sloped grab handles.	
AH.	1st horizontal curb side (RH) - Two (2) adjustable shelves with removable dividers on 8 inch centers.	
AI.	Rear Vertical curb side (RH) - Five (5) locking swivel hooks on fixed rails. 1-3-1 configuration.	
AJ.	Rear Vertical curb side (RH) - Outrigger housing.	
AK.	Curbside compartment top access step installed in the cargo area 7 inches behind side access step.	
AL.	24 inch long x 94 inch wide steel tailshelf with 3 inch high retainer rail around sides and rear, installed at rear of body.	

**Body and Chassis Accessories**

21.	No Cabguard Required.	1
22.	ICC (Underride Protection) Bumper Installed At Rear	1
23.	T-125 Style Pintle Hitch (30,000 LB MGTW with 6,000 LB MVL)	1
24.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1
25.	Glad Hands At Rear, Straight Type	1
26.	Rigid Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1
27.	Compartment Top Access Step from Body Floor	1
28.	Platform Access Step From Top of Body Compartment	1
29.	Single Platform Access, One Step Mounted to Turntable	1





<u>Item</u>	<u>Description</u>	<u>Qty</u>
30.	Platform Rest, Rigid with Rubber Tube	1
31.	Lower Boom Rest Weldment	1
32.	Mounting Brackets for Lights, Located on Lower Boom Rest	1
33.	Outrigger Pad Holder, 25" L x 25" W x 5" H, Fits 24.5" x 24.5" x 4" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	4
34.	Pendulum Retainers For Outrigger Pad Holders	4
35.	Mud Flaps With Altec Logo (Pair)	1
36.	Wheel Chocks, Rubber with Metal Hairpin Style Handle, 9.75" L X 7.75" W X 5.00" H (Pair)	1
37.	Dock Bumpers (Pair), Fixed Mounting (Rectangular Bumper), Installed At Rear Frame Rails So They Are The Furthest Point Back	1
38.	Slope Indicator Assembly For Machine With Outriggers	1
39.	Outrigger Pads Not Required	4
40.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	2
41.	Triangular Reflector Kit, Installed	1
42.	5 LB Fire Extinguisher With Light Duty Bracket, Installed Per DEPS 042 (In Cab or Inside Compartment Only)	1
43.	Vinyl manual pouch for storage of all operator and parts manuals	1

**Electrical Accessories**

44.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1
45.	Altec Standard Amber LED Strobe Light with Brush Guard	2

**Sales Text:** .

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46.	Dual Tone Back-Up With Outrigger Motion Alarm	1
47.	Altec Standard Multi-Point Grounding System	5
48.	Copper U Shaped Grounding Lug (Threaded)	2

**Sales Text:** .

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
49.	7-Way Trailer Receptacle (Pin Type) Installed At Rear	1
50.	Relocate Trailer Receptacle Supplied With Chassis	1
51.	Electric Trailer Brake Controller Activator II (DrawTite #5500)	1
52.	PreWire Power Distribution Module (Includes Operators Manual)	1
53.	Install Outrigger Interlock System	1
54.	Altec Modular Panel System (AMPS) - Includes Mounting Panel and Accessory Switches	1
<b><u>Finishing Details</u></b>		
55.	Powder Coat Unit Altec White	1
56.	Finish Paint Body Accessories Above Body Floor Altec White	1
57.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1
58.	Apply Non-Skid Coating to all walking surfaces	1
59.	English Safety And Instructional Decals	1
60.	Vehicle Height Placard - Installed In Cab	1
61.	Placard, HVI-22 Hydraulic Oil	1
62.	Dielectric test unit according to ANSI requirements.	1
63.	Stability test unit according to ANSI requirements.	1
64.	Focus Factory Build	1
65.	Delivery Of Completed Unit	1
66.	Inbound Freight	1
67.	AA55E-OC, Line Body, Freightliner M2-106, 4x2, Differential Lock, Automatic Transmission	1
68.	Stock Unit	1
69.	Stock Unit Sold To Customer	1

**Sales Text: STOCK UNIT IS NOT SOLD**

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Chassis</u>	
70.	Altec Supplied Chassis	1
71.	2018 Model Year	1
72.	Freightliner M2-106	1
73.	4x2	1
74.	122 Clear CA (Round To Next Whole Number)	1
75.	Regular Cab	1
76.	Chassis Cab	1
77.	Chassis Color - White	1
78.	Chassis Wheelbase Length - 189	1
79.	Cummins ISB	1
80.	250 HP Engine Rating	1
81.	Allison 3500 RDS Automatic Transmission	1
82.	GVWR 33,000 LBS	1
83.	13,300 LBS Front GAWR	1
84.	21,000 LBS Rear GAWR	1
85.	Air Brakes	1
86.	Park Brake In Rear Wheels	1
87.	016-1C3 - Freightliner Horizontal Exhaust (Right-Horizontal-Under Cab-Horizontal)	1
88.	Freightliner - Clear Area Around Allison PTO Openings (362-1Y0) and (363-011)	1
89.	Freightliner - Rear Cab Crossmember Flush With Back Of Cab (561-010)	1
90.	Freightliner PTO Throttle Wiring for Automatic Transmission (163-004) (148-074) (87L-003)	1
91.	Freightliner/Allison Body Builder Connection (34C-001)	1
92.	Freightliner - Pre-Wire Chassis with Cab Backwall Pass-Thru (33U-001)	1
93.	No Idle Engine Shut-Down Required	1



<u>Item</u>	<u>Description</u>	<u>Qty</u>
94.	204-215 Freightliner 50 Gallon Fuel Tank (Left Hand Under Cab)	1
95.	23U-001, 43X-002 Freightliner 6 Gallon DEF Tank (Under Cab Left Hand)	1
96.	2 Chassis Batteries	1
97.	Driver Controlled Locking Differential	1
98.	Vinyl Split Bench Seat	1

**Additional Pricing**

99.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1
100.	Altec Backup Camera System, 7" Color LCD Monitor	1

Unit / Body	\$91,170
Chassis	\$69,092
Trade-In	\$8,000
<u>Service Center Upfit</u>	<u>\$22,824</u>
<b>Total</b>	<b>\$191,086</b>

Altec Industries, Inc.

BY \_\_\_\_\_

Jason Ryan , Inside Sales Representative