

RESOLUTION NO. 2017- 153

A RESOLUTION AWARDDING A CONTRACT TO RUMSEY ELECTRIC CO., CONSHOHOCKEN, PA, FOR THE FURNISHING AND DELIVERY OF ALUMINUM LINE WIRE & CABLE FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Aluminum Line Wire & Cable for the Vineland Municipal Electric Utility – Distribution Division, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on February 28, 2017, bids were received, duly opened and read aloud, being referred to the Assistant Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Assistant Business Administrator has, under date of March 28, 2017 submitted a written report and tabulation of the bids received and has recommended that a contract for the furnishing and delivery of Aluminum Line Wire & Cable for the Vineland Municipal Electric Utility – Distribution Division, be awarded to Rumsey Electric Co., Conshohocken, PA, in the amount of \$30,949.20, plus a 5% contingency in the amount of \$1,547.46 (to allow for manufacturers standard length put-up tolerances of +/-10%), for the total amount of \$32,496.66, said bid being the lowest evaluated bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing and delivery of Aluminum Line Wire & Cable for the Vineland Municipal Electric Utility – Distribution Division, be and the same is awarded to Rumsey Electric Co., Conshohocken, PA, on their bid in the amount of \$30,949.20, plus a 5% contingency in the amount of \$1,547.46 (to allow for manufacturers standard length put-up tolerances of +/-10%), for the total amount of \$32,496.66, said bid being the lowest evaluated bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



March 21, 2017

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 2/28/17

Dear Mayor and Members of Council:

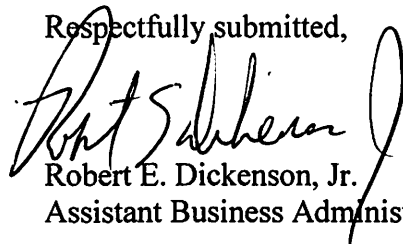
Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on February 28, 2017.

FURNISHING AND DELIVERY OF ALUMINUM LINE WIRE & CABLE FOR THE
VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Assistant Business Administrator that a contract be awarded to the lowest evaluated bidder, Rumsey Electric Co., Conshohocken, PA, in the amount of \$30,949.20, plus a 5% contingency in the amount of \$1,547.46 (to allow for manufacturers standard length put-up tolerances of +/-10%), for the total amount of \$32,496.66.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,



Robert E. Dickenson, Jr.
Assistant Business Administrator

RD/wr

TABULATION OF BIDS
ALUMINUM LINE WIRE & CABLE
FEBRUARY 28, 2017



Engineer's Estimate - \$34,700.00

	Rumsey Electric co. 15 Colwell Lane Conshohocken PA	Wesco Distribution 2902 North Blvd. Richmond, VA
BB, CAC, CEC	BB10%	BB10%
Stock Discl	YES	YES *
Aff Action	YES	YES
Check List	YES	YES
Proposal	YES	YES
Iran Discl	YES	YES
TOTAL	\$29,468.7000	
TOTAL A Option		\$34,586.32 *
TOTAL B Option		\$32,188.45 **

* Item 968-001 changed quantity to: 42.384' and Item 968-040 changed quantity to 10.500'

** Item 968-001 was @ 170.286 per 35.325 K ft.

* & ** Needs to be evaluated by Ele. Distribution since options differ with brands & quantity min.

Specifications also received by the following:

- Primary Lines Shanahan & Assoc.
- Anixter Inc. G&M Sales Inc.
- Stuart C. Irby
- Onvia
- Graybar Elec. Co.

This specification is to cover the furnishing and delivery of Aluminum Line Wire and Cable for anticipated Utility projects and replenish warehouse inventory during the next 12 months.

(Handwritten initials)



BID EVALUATION FORM



DEPARTMENT Municipal Utilities - Electric

Date: 03/07/2017

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Aluminum Line Wire & Cable Specification

2. Amount to be Awarded: \$32,496.66

Encumber Total Award

Encumber by Supplemental Release

3. Engineer's Estimate: \$34,700.00

4. Amount Budget: \$ N/A

5. Account Number to be Charged: 002-0-00-00-0000-2-155000

6. Date Bids Received: 02/28/2017

7. Date to be Awarded: 03/28/2017

8. Recommended Vendor: Rumsey Electric Co.

9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No

10. Comments/Special Instructions: See Evaluation Detail about contingency.

11. Evaluation Performed by: Dexter L. Gordon *DLG*

12. Approved By: *John Lillis* *JL*

3/8/17

13. Attached: (Check-Off List)

Tabulation of Bids

Justification for Vendor Recommendation (if applicable)

Evaluation Data (if applicable)

Send copies to:

Purchasing Division
Business Administration *BN*



Evaluation of Bids
Aluminum Line Wire & Cable
 Bids Received on February 28, 2017
 To be Awarded on March 28, 2017

March 7, 2017

Subject: Bids for Aluminum Line Wire & Cable

The quotes submitted by the qualified bidders are as follows:

Bidder #1 – Rumsey Electric Co.

<u>Item</u>	<u>Description</u>	<u>Unit Price</u> <u>(per 1000 ft)</u>	<u>Footage</u> <u>(per 1000 ft)</u>	<u>Cost of</u> <u>Material</u>
968-001	1/0 Al Bare - Poppy	\$156.45 X	35.325 =	\$5,526.60
968-040	#6 Al Duplex - Sheperd/PE	\$194.25 X	10.000 =	\$1,942.50
968-042	1/0 Al Quadruplex - Costena/XLP	\$1,233.75 X	2.400 =	\$2,961.00
968-044	4/0 Al Quadruplex - Appaloosa/XLP	\$2,017.05 X	2.000 =	\$4,034.10
968-045	#2 Al Triplex - Conch/XLP	\$519.75 X	30.000 =	\$15,592.50
968-060	8M Guy Wire	\$178.50 X	5.000 =	\$892.50
			Total	\$30,949.20

Manufacturer: Nehring

Delivery: Delivery time is up to 112 days ARO.

Exceptions:

- a) Pricing is Firm and Freight Allowed for a TOTAL AWARD of ALL ITEMS.
- b) IF Rumsey isn't awarded ALL ITEMS, we reserve the right to increase their bid pricing by 5% (X 1.05) and charge freight for the individual items (not total award).

Evaluator's Comments:

- Exceptions "To be determined"

Evaluated by Dexter L. Gordon

Bidder #2 – Wesco Distribution

Wesco submitted two (2) quotes for the first two items.

Item #968-001, 1/0 Al bare - Poppy

- 1) Manufacturer: General Cable
Quantity: 42,384 feet
Delivery: mid to late April
Unit price (per 1,000 ft.): \$198.50

Evaluator's Comments:

Wesco indicated, this manufacturer indicated we had to accept an order of 42,384 feet instead of the requested amount of 35,325 feet. That is a difference of 7,059 feet.

I interpret this change in footage as an "exception". This is well beyond the standard "put-up" tolerance of +/- 10% of most manufacturers. The standard "put-up" for the reel size we requested is 7,065 feet and we requested five (5) reels not six (6) reels.

This quote for this item is **unacceptable**.

- 2) Manufacturer: Nehring
Quantity: 35,325 feet
Delivery: 12 to 13 weeks (or 84 to 91 days)
Unit price (per 1,000 ft.): \$170.286

Evaluator's Conclusion:

Of the two above quotes, manufacturer, Nehring quote is low.

Item #968-040, #6 Al duplex – Shepherd/PE

- 1) Manufacturer: General Cable
Quantity: 10,500 feet
Delivery: Stock
Unit price (per 1,000 ft.): \$223.00

Evaluator's Comments:

Wesco indicated, this manufacturer indicated that it "must be ordered multiples of 3,500 ft." per pallet. Therefore the order MUST be for 10,500 feet instead of the requested 10,000 feet. That is a difference of 500 feet.

I interpret this change in footage as an "exception". The "put-up" for this item is in 500 foot coils. Wesco indicated, this manufacturer has would only ship this item if packaged in seven (7) coils per pallet. The difference of 500 feet is within the standard "put-up" tolerance of +/- 10% of most manufacturers.

This quote for this item is **acceptable**.

Evaluated by Dexter L. Gordon



2) Manufacturer: Nehring
 Quantity: 10,000 feet
 Delivery: 16 weeks (or 112 days)
 Unit price (per 1,000 ft.): \$211.00

Evaluator's Conclusion:

Of the two above quotes, manufacturer, Nehring quote is low.

Therefore Wesco's evaluated bid becomes –
 Evaluated Bid

<u>Item</u>	<u>Description</u>	<u>Unit Price</u> <u>(per 1000 ft)</u>	<u>Footage</u> <u>(per 1000 ft)</u>	<u>Cost of</u> <u>Material</u>
968-001	1/0 Al Bare - Poppy _____	\$170.286 X	35.325 =	\$6,015.35
968-040	#6 Al Duplex - Sheperd/PE _____	\$211.00 X	10.000 =	\$2,110.00
968-042	1/0 Al Quadruplex - Costena/XLP _____	\$1,144.00 X	2.400 =	\$2,745.60
968-044	4/0 Al Quadruplex - Appaloosa/XLP -	\$1,863.00 X	2.000 =	\$3,726.00
968-045	#2 Al Triplex - Conch/XLP _____	\$547.00 X	30.000 =	\$16,410.00
968-060	8M Guy Wire _____	\$190.00 X	5.000 =	\$950.00
Total				\$31,956.95

Manufacturer:

For items #968-001, 968-040, & 968-060 is Nehring.
 For items #968-042, 968-044, & 968-045 is General Cable.

Delivery:

968-001 – Nehring is 12 to 13 weeks
 968-040 – Nehring is 16 weeks
 968-042 – General Cable is Factory Stock
 968-044 – General Cable is early May
 968-045 – General Cable is Factory Stock
 968-060 – Nehring is 10 to 14 days

Evaluated by Dexter L. Gordon





Recommendation

Rumsey Electric is the lowest evaluated bid. A contract for this material should be awarded to them.

Please allow a 5% contingency on all items to allow for manufacturer's standard length put-up tolerances of +/- 10%. Do **NOT** show this amount on copy to the successful Bidder.

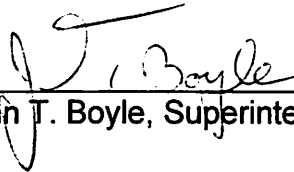
Award to Rumsey:	\$30,949.20
5% Contingency:	<u>\$1,547.46</u>
Total Award plus Contingency:	\$32,496.66

Evaluated by Dexter L. Gordon
Supervising Engineer

Concurrence:



Gus Foster, Chief Engineer



John T. Boyle, Superintendent of Dist.

Evaluated by Dexter L. Gordon

