

RESOLUTION NO. 2015-183

A RESOLUTION AWARDDING A CONTRACT TO LAWNS BY WALT, LLC, WOODSTOWN, NJ FOR THE FURNISHING AND DELIVERY OF (8) ZERO TURN CLEARANCE COMMERCIAL MOWERS FOR THE DEPARTMENT OF PUBLIC WORKS IN THE AMOUNT OF \$77,734.80.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of (8) Zero Turn Clearance Commercial Mowers for the Department of Public Works, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on April 14, 2015, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of April 21, 2015 submitted a written report and tabulation of the bids received and has recommended that a contract for the furnishing and delivery of (8) Zero Turn Clearance Commercial Mowers for the Department of Public Works, be awarded to Lawns by Walt, LLC, Woodstown, NJ, in the amount of \$77,734.80, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland; now, therefore,

WHEREAS, the following bidders have been disqualified

1. Roork's Farm Supply, Inc., Elmer, NJ: This vendor did not meet warranty specifications, did not meet HP (engine size) specifications and did not meet front tire size for ground clearance.
2. Rodio Tractor Sales, Inc., Hammonton, NJ: This vendor did not meet warranty specifications, did not meet HP (engine size) specifications and did not meet fuel capacity specifications.
3. Weaver's Equipment Sales & Service, Vineland, NJ: This vendor did not meet warranty specifications and did not meet tire specifications in front.

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing and delivery of (8) Zero Turn Clearance Commercial Mowers for the Department of Public Works, be and the same is awarded to Lawns by Walt, LLC, Woodstown, NJ, on their bid in the amount of \$77,734.80, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

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President of Council

ATTEST:

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City Clerk



April 7, 2015

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 4/14/15

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on April 14, 2015.

RENTAL OF CHILLER FOR THE POLICE BUILDING FOR A FIVE-MONTH PERIOD  
APPROXIMATELY MAY-SEPTEMBER 2015

It is the recommendation of the Police Chief, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that a contract be awarded to the low bidder, Falasca Mechanical, Inc., Vineland, NJ, in the amount of \$43,365.00.

FURNISHING AND DELIVERY OF (8) ZERO TURN CLEARANCE COMMERCIAL  
MOWERS FOR THE DEPARTMENT OF PUBLIC WORKS

It is the recommendation of the Director of Public Works, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that a contract be awarded to the lowest qualified bidder, Walt, LLC, Woodstown, NJ. The lower bidders were disqualified for the following reasons:

1. Rook's Farm Supply, Inc., Elmer, NJ: This vendor did not meet warranty specifications, did not meet HP (engine size) specifications and did not meet front tire size for ground clearance.
2. Rodio Tractor Sales, Inc., Hammonton, NJ: This vendor did not meet warranty specifications, did not meet HP (engine size) specifications and did not meet fuel capacity specifications.
3. Weaver's Equipment Sales & Service, Vineland, NJ: This vendor did not meet warranty specifications and did not meet tire specifications in front.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Robert Dickenson", written over a large, stylized bracket.

Robert Dickenson  
Assistant Business Administrator

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**BID EVALUATION FORM**

DEPARTMENT Public Works Recreation Date: 4/15/2015

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: (8) Zero Turn Clearance Commercial Mowers
2. Amount to be Awarded: \$ 77,734.<sup>80</sup>
  - Encumber Total Award
  - Encumber by Supplemental Release
3. Engineer's Estimate: \$ 11,700 per unit
4. Amount Budget: \$ 120,000
5. Account Number to be Charged: 021-0-00-00-0000-2-5518609
6. Date Bids Received: April 14, 2015
7. Date to be Awarded: April 20, 2015
8. Recommended Vendor: LAWNS by WALT LLC
9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No
10. Comments/Special Instructions: This vendor's product is one of the best on the market. Outstanding warranty.
11. Evaluation Performed by: DALE ELBEUF / JACK MILICH
12. Approved By: DALE J. ELBEUF / ROBERT GARCIA, Director  
Dale J. Elbeuf R. Garcia
13. Attached: (Check-Off List)
  - Tabulation of Bids
  - Justification for Vendor Recommendation (if applicable) (# 10 comment)
  - Evaluation Data (if applicable)

**Send copies to:**

Purchasing Department  
Business Administration

## Bid Evaluations reasons for not recommending

**BAD BOY Model BB061EV860** **\$68,184.00**

Did not meet warranty specs  
Did not meet HP spec  
Did not meet front tire size spec for ground clearance

**HUSTLER Model 933895us X-one** **\$68,456.00**

Did not meet warranty specs  
Did not meet HP spec  
Did not meet Fuel Capacity spec

**HUSQVARNA PZ 60** **\$75,363.60**

Did not meet warranty specs  
Did not meet tire specs in front

Tire specs are important because we cut parks with curbs. Therefore we need as much ground clearance as possible.

**WARRANTY IS EXTREMELY IMPORTANT\*\*\*\***

**TABULATION OF BIDS**  
**(8) ZERO TURN CLEARANCE COMMERCIAL MOWERS**  
**APRIL 14, 2015**

**Engineer's Estimate - \$95,200.00**

	<b>Roorck's Farm Supply, Inc. 163 Route 77 Elmer, NJ 08318</b>	<b>Rodio Tractor Sales, Inc. 717 White Horse Pike Hammonton, NJ 08037</b>	<b>Weaver's Equipment Sales &amp; Service 278 S. Delsea Drive Vineland, NJ 08360</b>	<b>Lawns by Walt, LLC 539 Watson's Mill Road Woodstown, NJ 08098</b>	<b>Cherry Valley Tractor Sales 35 Route 70 West Marlton, NJ 08053</b>
BB, CAC, CEC	CEC \$6,818.40	BB 10%	CAC \$7,536.36	CAC \$7,773.48	BB 10%
Stock Discl	YES	YES	YES	YES	YES
Aff Action	YES	YES	YES	YES	YES
Check List	YES	YES	YES	YES	YES
Proposal	YES	YES	YES	YES	YES
Brochures	YES	YES	YES	YES	YES
Iran Discl	YES	YES	YES	YES	YES
<b>TOTAL</b>	<b>\$68,184.0000</b>	<b>\$68,456.00</b>	<b>\$75,363.60</b>	<b>\$77,734.80</b>	<b>\$81,562.00</b>

**Specifications also received by the following:**

Walt's Dixie Chopper  
 Laurel Lawnmower, Inc.  
 John Deere Landscapes  
 Tep's Power Equipment  
 Central Jersey Equip.  
 Farm-Rite  
 Barbato Nursery Corp.  
 Trius, Inc.